INCREASING MINORITY PARTICIPATION

Office of Minority Business Development And Department of Procurement Services August 20, 2020

Background	Current Collaboration of the Office of Minority Business Development and Department of Procurement Services
Regular meeting of the Director of Procurement Services and Director of the Office of Minority Business Development	Initially met once a week to address issues and develop solutions. Particularly since COVID19 mitigation measures were enacted, now collaborate on an "as needed basis".
OMBD scores vendors on a 30% scale	On a 100% scale vendors must score at least 15% of the MBE 30% score to qualify for points. We would like to increase the 30% to 50% which requires a change in the O&R.
OMBD sets goals on solicitations	Goals are based on scope of work and availability of MBEs that provide the requested goods or services.
OMBD & DPS monitor goals	Monitor compliance monthly and DPS Director sends email to responsible City Project Managers asking them to communicate with the contractor our expectations of the contractor's compliance with agreed upon utilization goals.
OMBD & DPS create outreach activities	Setting up opportunities to get procurement liaisons to network with MBEs via highlighting MBEs with procurement liaisons sessions. Planned sessions for April were canceled due to COVID19.
OMBD & DPS worked to develop bi-weekly payments	Vendors can request to be paid every two weeks versus every 30 days to improve their cash flow.
OMBD & DPS working together to prepare a comprehensive Disparity Study RFP	Scope of Work is being reviewed. Solicitation should be published before August 31, 2020.

Low Hanging Fruit	Recommendations requiring no or low cost to implement and/or no or low barriers
Departmental Goals	All departments mandated to meet annual MBE goals or provide documented explanation why goals haven't been met. Goals must be reported quarterly. Performance should be part of the annual review of Procurement staffer, Director, DCAO and CAO.
Mandatory educational classes on systemic racism and conscience/unconscious biases	All City employees should be required to participate in training to get a better understanding as to why goals are necessary and equitable. City needs to give additional scoring points to vendors who also take the class during a solicitation.
Tracing MBE statistics	Add an optional section on business licensing and permit applications for vendors to provide MBE information, so we can track the progress or lack of progress for minority business (i.e. number of business, revenue, and number of employees.
Implementation of B2GNOW	B2GNow is a nationally utilized software that collects data for organizations to register and track MBEs, solicitation opportunities, pricing data, marketing opportunities, goal-setting assistance.
MBE Goals for Construction Managers	Construction Managers should be held accountable for meeting MBE goals, and performance should be a part of their evaluation.
Pool of Construction Managers	City should rotate construction managers. City should try not to use the same construction manager on all projects. (There should be a minority firm participating in the pool.)
Sub-vendor payment	All prime contractors must pay subs within 7 days after receiving payment from the City. There should be a prompt payment clause in the City's contract with the prime that overrides any payment clause in the prime's contract relating to sub payments.
Prime Evaluation and project debriefing	Subcontractors should have the opportunity to evaluate the primes and have a debriefing session with all pertinent parties at the conclusion of all major projects.

Other Recommendations	Recommendations we are reviewing strategies to implement
Review all contracts with option to renew and put out for rebids	Educating and holding accountable the City's Project Managers (regarding MBE utilization) would help them make better decisions regarding whether a renewal or new solicitation is the appropriate procurement action.
Create a Financial Pool	Work with lending institutions to pool money and designate for higher credit -risk businesses. This will reduce the risk on any one institution while increasing funds availability. This could include a self-insurance risk pool for bonding and insurance requirements on construction contracts.
Create a Legal Pool	Work with attorney to create a pool of contract attorneys to assist businesses that cannot afford market rate fees and render assistance at affordable pricing. Also serve as mediators in disputes between primes and sub primes in lieu of court. City could also help subsidize fees.
Developer Minority Plan template	Require real estate developers to follow a template similar to the North of Broad MBE plan/template.
Increase OMBD staffing and operating budget	Staffing should be increased by a minimum of 3 staffers to address the technical assistance needs of MBEs. Operating budget should be a minimum of \$100k.
Increase DPS staffing and operating budget	In support of OMBD, DPS needs personnel dedicated to working closely with OMBD to ensure universal success.
Anchor Institution MOUs	The City can create MOUs with Anchor institutions and all institutions receiving funding from the City to commit to an agreed upon MBE goal and reporting schedules. The MOU can also identify a sheltered market program for the Anchor Institutions collectively or individually.
2 Checks Issued to Prime	The prime would be issued a check payable to the prime and a different check payable to prime and subprime. This will alleviate the practice of primes holding and/or possible using the sub primes money and paying the subprime at a much later time than necessary.
Redistribute CDBG funds to address the needs of MBEs	Use funding to create programs and assistance to MBEs

Challenging Recommendations	These recommendations require legal and/or present other major challenges.
Incentive to meet minority participation goals	Include incentives in solicitation that would incentivize vendors to meet and/or exceed goals.
5% Pricing Spread	Allow MBEs to have as much as a 5% higher price when competing and winning bids.
Sheltered Market	Remove legal barriers preventing Sheltered Markets for MBEs. (Sheltered Market is a program that sets aside procurement opportunities.)
Enforcement Guidelines	Identify penalties for not reaching MBE goals
Removal of Disparity Study requirements	Remove the Federal requirements for a disparity study to set and enforce minority participation goals.
Create a Reparation Act	Act would include funding to address the needs of minorities created by systemic racism (i.e., capital to fund and grow businesses, free school tuition, funds for buying a house, legal assistance, release of inmates with excessive sentencing and replace with rehabilitation programs, assignment of case workers for low income families, free healthcare for low income families, etc.).
Free college tuition	May want to start with Community Colleges.
Minority Representation on all procurement solicitation committees (OMBD staffer or designee)	Currently Minority participation is limited to the 30-point scoring. Would like to have at least one minority voting member. This additional scoring member would need to have a broad range of experience and expertise, particularly for construction and other complex procurements.

FY 2020 MBE and ESB Spending

MBE Sub Spending by Location

African American Asian American \$5,520,674,54 16. Asian American \$1367,973.79 0. Asian American \$103,899,61 1. ESB \$5,572,31 0. Native American \$121,224,97 0. Native American \$121,224,97 0. Native American \$5,331,525,22 19. ***esterfield County African American \$122,070,00 0. Asian American \$142,070,00 0. Asian American \$140,073,17 28. ***MOVER County African American \$0,00 0. Asian American Indian \$0,00 0. Asian American \$0,00 0. Asian American \$0,00 0. Asian American \$0,00 0. Asian American \$14,87,80 0. Asian American \$1,487,80 0. Asi	FY 2020 MBE/ESB Sub Spend by Location							
African American Asian American \$5,520,674,54 16. Asian American \$1367,973.79 0. Asian American \$103,899,61 1. ESB \$5,572,31 0. Native American \$121,224,97 0. Native American \$121,224,97 0. Native American \$5,331,525,22 19. ***esterfield County African American \$122,070,00 0. Asian American \$142,070,00 0. Asian American \$140,073,17 28. ***MOVER County African American \$0,00 0. Asian American Indian \$0,00 0. Asian American \$0,00 0. Asian American \$0,00 0. Asian American \$0,00 0. Asian American \$14,87,80 0. Asian American \$1,487,80 0. Asi		Ethnicity	Dollars Spent	Percentage				
Asian American \$167,973.79 0. Asian American Indian \$030,899.61 ESB \$26,752.21 0. Hispanic American \$121,224.497 0.0 0. Tall S6,331,525.22 19. ***esterfield County African American \$7,744,282.08 23. Asian American \$7,744,282.08 23. Asian American \$1,744,282.08 23. Asian American \$1,744,282.08 23. Asian American \$1,744,282.08 23. Asian American \$1,523,921.09 0.0	City of Richmond	African Assessina	Ć5 520 674 54	46.61				
Asian American Indian ESB Hispanic American Native American S121,224,97 Native American S212,224,97 Note American S212,222,98 S23 Asian American Asian American Asian American S142,070,00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				0.51				
ESB								
Hispanic American Native Ameri				1.22				
Native American So. 0.0 O.				0.0				
Seasing				0.00				
African American Asian American Native American Asian American Asi	otal	Native American		19.10				
African American Asian American Native American Asian American Asi								
Asian American Asian	Chesterfield County	African American	¢7.744.202.00	22.2				
Asian American Indian ESB Hispanic American Native American Native American Asian American Native American Nat				23.3				
ESB				0.0				
Hispanic American \$1,523,921.09 4.				0.0				
Native American S, 3,000 0 0				4.6				
African American Asian American Asian American Asian American Asian American Bispanic American Asian American Asian American Asian American Bispanic American Asian America				0.0				
African American Asian American Native American Native American Asian American As	otal			28.3				
African American Asian American Native American Native American Asian American As								
Asian American \$0.00 0.00 Asian American Indian \$0.00 0.00 BS	anover County		4.000.00					
Asian American Indian ESB S,0,00 Bispanic American Native American S3,166,095.76 Asian American S3,166,095.76 Asian American S3,166,095.76 Asian American S3,166,095.76 Asian American S13,487.50 Asian American S1,161.50 Asian American Asian America				12.1				
ESB								
Hispanic American \$207,288.72 0.00 0.00 Ital \$3,000 0.00 Ital \$4,240,507.73 12.00 Ital \$3,166,095,76 9.00 Asian American \$13,487.50 0.00 Asian American \$13,487.50 0.00 Asian American \$13,487.50 0.00 Asian American \$13,487.50 0.00 Asian American \$1,161.50 0.00 ESB \$0,000 0.00 Hispanic American \$28,726.76 0.00 Asian American \$28,726.76 0.00 Asian American \$3,961,727.72 11.00 Itersburg African American \$0.00 0.00 Asian American \$0.00 0.00 ESB \$0.00 0.00 Hispanic American \$0.00 0.00 Asian American \$0.00 0.00 Hispanic American \$0.00 0.00 Asian American \$1,398,084.67 4.00 Asian American \$5,680,554.56 17.00 Asian American \$1,115,346.63 3.00 Hispanic American \$1,115,346.63 3.00 Asian American \$1,115,346.63 3.00 Asian American \$1,115,346.63 3.00 Asian American \$1,115,346.63 2.00 Asian American \$1,115,346.63 2.00 Asian American \$1,115,346.63 2.00 Asian American \$1,115,346.63 2.00 Asian American \$1,115,346.63 3.00 Asian American \$1,115,146.63 3.00 Asian American \$1,115,146.63 3.00 A				0.0				
Native American S0.00								
African American Saja, 12. African American Saja, 166,095.76 9. Asian American Saja, 166,095.76 9. Asian American Saja, 161.50 0. ESB S.0.00 0. Hispanic American Saja, 255.25.20 2. Native American Saja, 256.76 0. Asian American Saja, 261,727.72 11. Asian America								
African American Asian American Asian American Asian American Asian American indian ESB S0,000 BHispanic American S13,487.50 0.00 0.00 BHispanic American S752,256.20 2.2 Native American S3,961,727.72 11. S4,961,727.72 11. S4,961,727.72 11. S4,961,727.72 11. S4,961,727.72 11. S5,961,727.72 11. S5,961,727.72 11. S6,961,727.72 11. S6,979,961,761 11. S7,1398,084.67 4. S7,1398,084.67 4. S6,979,661 3. S6,979,661 3. S6,979,661 3. S6,979,6663 20. S7,979,6663 20. S7,979,6663 20. S7,979,6663 20. S7,979,6663 20. S7,979,6663 20. S7,979,6663 20. S7,979,667,63 20. S7,979,67,63	a de al	Native American						
African American Asian American Asian American Asian American indian ESB S0,000 Hispanic American Native American Asian American Asian American S13,255,250 ESB S0,000 Native American S28,726,76 Native American S3,961,727.72 11. **Tersburg** African American Asian American Asian American S0,000 Asian American S0,000 Asian American S0,000 Bispanic American Native American S1,398,084,67 Asian American S0,000 Asian American S1,398,084,67 Asian American Asian American Asian American S1,398,084,67 Asian American S2,000 Asian American S3,398,084,67 Asian American S3,398,084,67 Asian American S1,398,084,67 Asian American S2,000 Asian American S3,000 Asian American S4,000 Asian American Asian American Asian American As	otai		\$4,240,507.73	12				
Asian American	enrico County							
Asian American Indian ESB S.0.00 Hispanic American S22,256.20 S28,726.76 O. Native American S3,961,727.72 11. tersburg African American Asian American Asian American Native American S23,980,84.67 Asian American Asian American Asian American Native American S23,980,84.67 Asian American S23,980,84.67 Asian American S24,000 C34,000 C44 S258 S38,000 C54 S38,000 C65 S38,000 C75 S38,000 C75 S38,000 C75 S48,000 C75 S48,000								
ESB Hispanic American Native American Asian American Native American Asian American Native American Asian American S1,000 And S1,1398,084.67 Asian American								
Hispanic American \$752,256.20 2. Native American \$28,726.76 0.0. Ital				0.0				
Native American \$28,726,76 0.				0.0				
African American \$1,398,084.67 4.				2.2				
African American Asian American S0.00 0.0 Asian American Indian S0.00 0.0 ESB S0.00 0.0 Hispanic American S0.00 0.0 Native American S0.00 0.0 Native American S0.00 0.0 Asian American S0.00 0.0 Native American S0.00 0.0 Asian American S1,398,084.67 4.0 Asian American S10,400.00 0.0 Asian American S10,400.00 0.0 Asian American S11,115,346.63 3.0 Native American S1,115,346.63 3.0 Native American S1,115,346.63 2.0 Asian American S1,115,346.63 2.0 Asian American S1,115,346.63 3.0 Native American S1,115,346.63 3.0 Native American S1,115,340.63 2.0 Asian American S1,115,340.00 0.0 Asian American S1,115,340.00 0.0 Asian American S1,115,340.00 0.0 Asian American S1,115,340.00 0.0 Asian American S1,13,619,22 0.0 B1,559anic American S0,00 0.0 Native American S0,00 0.0 Native American S0,00 0.0 Native American S0,00 0.0 Native American S0,00 0.0	-4-1	Native American						
African American Asian American Asian American Asian American Indian ESB S0.00 Bitspanic American Native American Asian American Asian American S1,398,084.67 Asian American S1,398,084.67 Asian American Asian American Asian American S5,680,554,56 S6,80,554,56 S7,486,564 Asian American S10,400.00 Asian American S10,400.00 Asian American S11,115,346.63 S1,115,346.63 S1,115,346.63 Asian American S6,879,267.63 Asian American S1,115,346.63 Asian American S1,115,346.63 Asian American S1,115,346.63 S1,115,346	Jiai		\$3,901,727.72	11.:				
African American Asian American Asian American Asian American Indian ESB S0.00 Bitspanic American Native American Asian American Asian American S1,398,084.67 Asian American S1,398,084.67 Asian American Asian American Asian American S5,680,554,56 S6,80,554,56 S7,486,564 Asian American S10,400.00 Asian American S10,400.00 Asian American S11,115,346.63 S1,115,346.63 S1,115,346.63 Asian American S6,879,267.63 Asian American S1,115,346.63 Asian American S1,115,346.63 Asian American S1,115,346.63 S1,115,346	atershurg							
Asian American \$0.00 0. Asian American Indian \$0.00 0. ESB \$0.00 0. Hispanic American \$0.00 0. Native American \$0.00 0. Native American \$0.00 0. Asian American \$0.00 0. Asian American \$1,398,084.67 4. African American \$51,680,554.56 17. Asian American \$10,400.00 0. Asian American Indian \$72,966.44 0. ESB \$0.00 0. Hispanic American \$1,115,346.63 3. Native American \$1,115,346.63 3. Native American \$5,1415,346.63 3. Asian American \$5,1415,346.63 3. Native American \$5,1415,346.63 3. Native American \$5,1415,346.63 0. Asian American \$5,1415,346.63 0. Asian American \$5,1415,346.63 0. Asian American \$5,141,455.86 0. Asian American \$1,1455.86 0. Asian American \$1,1455.86 0. Asian American \$1,1455.86 0. Asian American \$0.00 0. Hispanic American \$0.00 0. Native American \$0.00 0.	etersburg	African American	\$1,398,084,67	4.:				
Asian American Indian \$0.00 0.0 ESB \$0.00 0.0 1.0 ESB \$0.00 0.0 0.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0				0.0				
ESB								
Hispanic American \$0.00 0.0								
Native American \$0.00 0.0								
African American \$5,680,554.56 17. Asian American \$10,400.00 0. Asian American Indian \$72,966.44 0. ESB \$0.00 0. Hispanic American \$1,115,346.63 3. Native American \$1,115,346.63 2. Ital \$6,879,267.63 20. Asian American \$5780,924.62 2. Asian American \$41,455.86 0. Asian American \$13,619.22 0. Asian American Indian \$13,619.22 0. Bispanic American \$0.00 0. Native American \$0.00 0. Native American \$0.00 0. Native American \$0.00 0. Native American \$0.00 0.				0.				
African American African American Asian American Asian American Asian American indian ESB S0.00 Hispanic American Native American S6,879,267.63 African American S7,115,346.63 Asian American S6,879,267.63 African American African American Asian American S1,115,346.63 Asian American S1,115,346.63 Asian American S1,115,346.63 Asian American S1,115,346.63 Asian American S1,115,340.02 ESB S0.00 Asian American indian S1,115,19,22 ESB S0.00 Asian American indian S1,115,19,22 ESB S0.00 Asian American S0.00 Asian American S0.00 Native American S0.00 Asian S1,115,115,115,115,115,115,115,115,115,1	otal			4.				
African American African American Asian American Asian American Asian American indian ESB S0.00 Hispanic American Native American S6,879,267.63 African American S7,115,346.63 Asian American S6,879,267.63 African American African American Asian American S1,115,346.63 Asian American S1,115,346.63 Asian American S1,115,346.63 Asian American S1,115,346.63 Asian American S1,115,340.02 ESB S0.00 Asian American indian S1,115,19,22 ESB S0.00 Asian American indian S1,115,19,22 ESB S0.00 Asian American S0.00 Asian American S0.00 Native American S0.00 Asian S1,115,115,115,115,115,115,115,115,115,1								
Asian American \$10,400.00 0. Asian American Indian \$72,966.44 0. ESB \$0.00 0. Hispanic American \$1,115,346.63 3. Native American \$1,115,346.63 20. Ital \$6,879,267.63 20. Asian American \$56,879,267.63 20. Asian American \$780,924.62 2. Asian American \$41,455.86 0. Asian American Indian \$113,619.22 0. ESB \$0.00 0. Hispanic American \$0.00 0. Native American \$0.00 0.	rginia							
Asian American Indian \$72,966.44 0.0 ESB \$0.00 0.0 1.0 1.5 1.15,346.63 3.0 1.1 1.5,346.63 3.0 1.1 1.5,346.63 3.0 1.1 1.5,346.63 3.0 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.1 1.5 1.5								
ESB				0.0				
Hispanic American \$1,115,346.63 3. Native American \$6,879,267.63 20. It-of-State African American \$780,924.62 2. Asian American \$41,455.86 0. Asian American Indian \$113,619.22 0. ESB \$0.00 0. Hispanic American \$0.00 0. Native American \$0.00 0. Native American \$0.00 0. Sy35,999.70 2.		Asian American Indian	\$72,966.44	0.				
Native American \$6,879,267.63 20. It-of-State				0.				
Section Sect			\$1,115,346.63	3.				
African American \$780,924.62 2. Asian American \$41,455.86 0. Asian American Indian \$113,619.22 0. ESB \$0.00 0. Hispanic American \$0.00 0. Native American \$0.00 0. \$10,000 0. \$1	otal	Native American	\$6,879,267.63	20.				
African American \$780,924.62 2. Asian American \$41,455.86 0. Asian American Indian \$113,619.22 0. ESB \$0.00 0. Hispanic American \$0.00 0. Native American \$0.00 0. \$10,000 0. \$1								
African American \$780,924.62 2. Asian American \$41,455.86 0. Asian American Indian \$113,619.22 0. ESB \$0.00 0. Hispanic American \$0.00 0. Native American \$0.00 0. \$10,000 0. \$1	ut-of-State							
Asian American Indian \$113,619.22 0. ESB \$0.00 0. Hispanic American \$0.00 0. Native American \$0.00 0. Native American \$0.00 0. \$35,999.70 2.				2.:				
Asian American Indian \$113,619.22 0. ESB \$0.00 0. Hispanic American \$0.00 0. Native American \$0.00 0. Native American \$0.00 0. \$35,999.70 2.		Asian American	\$41,455.86	0.:				
ESB \$0.00 0. Hispanic American \$0.00 0. Native American \$0.00 0. tal \$935,999.70 2.		Asian American Indian		0.3				
Hispanic American \$0.00 0. Native American \$0.00 0. tal \$935,999.70 2.				0.0				
Native American \$0.00 0. tal \$935,999.70 2.				0.0				
			\$0.00	0.0				
tal Contracts \$33,157,385,84 100	otal		\$935,999.70	2.8				
	otal Contracts		\$33,157 385 84	100.0				

MBE Prime Spending by Location

	FY 2020 MBE/ESB Prime	Spe	end by Location	
	Ethnicity		Dollars	Spent Percentage
City of Richmond	Cumacy		Domars	Spent Percentage
•	African American		1,051,540.99	25.94%
	Asian American	s	8,364.31	0.21%
	Asian American Indian	\$	-	0%
	ESB	\$	68,445.00	1.69%
	Hispanic American	\$	-	0%
	Native American	5		0%
Total		\$	1,128,350.30	27.84%
Chesterfield County				
	African American	s	1,931,767.27	47.66%
	Asian American	s	-	096
	Asian American Indian	\$	-	0%
	ESB	\$	-	0%
	Hispanic American	s	-	0%
	Native American	\$	-	0%
Total		\$	1,931,767.27	47.66%
Hanover County				
nanover county	African American	s	41,795.00	1.03%
	Asian American	Š	41,755.00	096
	Asian American Indian	Š		0%
	ESB	s	-	0%
	Hispanic American	5	-	096
	Native American	\$	-	0%
Total		\$	41,795.00	1.03%
Henrico County				
	African American	5	746,180.38	18.41%
	Asian American	s		0.36%
	Asian American Indian ESB	٥	14,736.40	0.56%
	Hispanic American			
	Native American			
Total		s	760,916.78	18.77%
			,	
Petersburg				
	African American	s	3,650.00	0.09%
	Asian American	\$	-	0%
	Asian American Indian	5	-	0%
	ESB	s s	-	0% 0%
	Hispanic American Native American	5	-	0%
Total	Native American	\$	3,650.00	0.09%
Total		,	3,030.00	0.05%
Virginia				
	African American	s	28,686.29	0.71%
	Asian American			
	Asian American Indian			
	ESB			
	Hispanic American			
	Native American			
Total		\$	28,686.29	1%
Out-of-State				
	African American	s	158,363.62	3.91%
	Asian American	•	250,505.02	2.227
	Asian American Indian			
	ESB			
	Hispanic American			
	Native American			
Total		\$	158,363.62	3.91%
Total Contracts			4 053 530 55	100%
Total Contracts		>	4,053,529.26	100%

MBE Sub Spend by Contract Type

			Y 2020 MBE/ESB Sub	Spend by Con	tract Type			
	Ethnicity	Female			Male		Dollars Spent	Percentage
A/E	Ethincity	Dollars Spent	Percentage		Dollars Spent	Percentage	Donars Spent	reiteiltage
•	African American	\$418,283.67		1.26%	\$1,999,266.18	6.03%	\$2,417,549.85	7.29%
	Asian American	\$ -		0.00%	\$82,880.86	0.25%	\$82,880.86	0.259
	Asian American Indian	\$ -		0.00%	\$187,747.16	0.57%	\$187,747.16	0.579
	ESB	\$ -		0.00%	\$22,852.31	0.07%	\$22,852.31	0.079
	Hispanic American	\$ -		0.00%	\$163,298.89	0.49%	\$163,298.89	0.499
	Native American	\$ -		0.00%	\$26,007.80	0.08%	\$26,007.80	0.089
Total							\$2,900,336.87	8.759
	Ethnicity	Female			Male		Dollars Spent	Percentage
Commodity/Services		Dollars Spent	Percentage		Dollars Spent	Percentage		_
	African American	\$ 349,577.70		1.05%	\$3,264,307.23	9.84%	\$3,613,884.93	10.89%
	Asian American	\$ -			\$3,407.50	0.01%	\$3,407.50	0.019
	Asian American Indian				\$252.00	0%	\$252.00	0.009
	ESB	\$ -		0% \$	-	0%	\$0.00	0.009
	Hispanic American	\$ -		0% \$	-	0%	\$0.00	0.009
	Native American	\$ -		0% \$	-	0%	\$0.00	0.00%
Total							\$3,617,544.43	10.90%
	Ethnicity	Female			Male		Dollars Spent	Percentage
Construction		Dollars Spent	Percentage		Dollars Spent	Percentage		
	African American	\$2,647,024.00		7.98%	\$19,645,376.46	59.25%	\$22,292,400.46	67.23%
	Asian American	\$ -		0%	\$289,098.79	0.87%	\$289,098.79	0.87%
	Asian American Indian	\$ -		0%	\$403,647.61	1%	\$403,647.61	1.22%
	ESB				\$3,900.00	0.02%	\$3,900.00	0.02%
	Hispanic American	\$1,700,454.22		5%	\$1,947,284.50	5.87%	\$3,647,738.72	11.00%
	Native American				\$2,718.96	0%	\$2,718.96	0.01%
Total							\$26,639,504.54	80.35%

\$33,157,385.84

100.00%

MBE Prime Spend by Contract Type

EV 2020 140E	/FCD D : C 11	
FY 2020 MBE	ESB Prime Spend by	v Contract Type

rcentage
16.77%
0.00%
0.36%
0.00%
0.00%
0.00%
17.13%

	Ethnicity		Female	Male			Dollars Spent	Percentage
Commodity/Services		Dollars Spent	Percentage		Dollars Spent	Percentage		
	African American	\$ 304,932.16		7.52%	\$1,212,726.28	29.92%	\$1,517,658.44	37.44%
	Asian American	\$ 8,364.31		0.21%	\$0.00	0.00%	\$8,364.31	0.21%
	Asian American Indian	\$ -		0%	\$0.00	0%	\$0.00	0.00%
	ESB	\$ 68,445.00		1.69% \$	-	0%	\$68,445.00	1.69%
	Hispanic American						\$0.00	0.00%
	Native American						\$0.00	0.00%
Total							\$1,594,467.75	39.34%

	Ethnicity	Female		Male		Dollars Spent	Percentage	
Construction			Dollars Spent	Percentage	Dollars Spent	Percentage		
	African American		\$14,884.00	0.37%	\$1,749,659.60	43.16%	\$1,764,543.60	43.53%
	Asian American	\$	-	0%	\$0.00	0.00%	\$0.00	0.00%
	Asian American Indian	\$	-	0%	\$0.00	0%	\$0.00	0.00%
	ESB	\$	-	0%	\$0.00	0.00%	\$0.00	0.00%
	Hispanic American		\$0.00	0%	\$0.00	0.00%	\$0.00	0.00%
	Native American	\$	-	0%	\$0.00	0%	\$0.00	0.00%
Total							\$1,764,543.60	43.53%
Total							\$4,053,529.26	100.00%