



A Partner in Richmond



History



- Began in 1973 as 501(c)3 non-profit with 8 beds
- multi-phased expansion to 120 rooms in 2010
- \$11M total investment by the owner
- \$1M Invested by Board Of Directors since 2015
- Recent Visits to SFH
 - February, 2018: Councilman Agelasto
 - January, 2019: Reggie Gordon, Dep. Chief Admin. Officer for Human Services
 - February, 2019: Yvette Jones, Office on Aging & Persons with Disabilities

What is Saint Francis Home?

- Licensed Home to 120 seniors & disabled adults
- Mission is to serve those of limited means of income
- 19 member Volunteer Board of Directors
- \$3.6M Budget, 53 employees
- Full time fundraising staff
- Intentionally located in traditionally underserved part of Richmond
- District 5, Swansboro neighborhood, on Clopton Street at Bainbridge
- Built and owned by Catholic Diocese – but 90% of residents *are not* Catholic



What does Saint Francis Home offer?

- Exceptional value and dignity
- Single price is all-inclusive
- Outstanding clinical care managed by full time Registered Nurse
- Excellent food service
- Full time Programs Director engaging residents in exercise, cultural outings and cognitive stimulating activities
- Licensed Med Techs on duty offering 24 hour emergency assistance
- Laundry & housekeeping services
- Concierge service 7 days a week



The Community of St. Francis Home



- 120 full time residents
- Admitted from across the U.S.
- 32 from the City of Richmond
- 52% fully depend on an Auxiliary Grant from the State of Virginia
- 32% pay rates close to Auxiliary Grant
- 16% pay our stated room rate

The Challenge



- VA DSS Auxiliary Grant program issue
- Growing gap between revenue and expense:
 - Monthly Cost* \$ 2,200
 - State AG pays \$ 1,314
 - Deficit \$ 886
- SFH Annual Deficit: **\$900,000**
- For 32 City of Richmond Residents, the deficit is **\$340,224**

**Monthly cost of care for each resident for all room and board expenses including medication management, activities, food and housekeeping*

The Solution



We request your support!

- FY2020 City General Fund
- Request for non-departmental funding application
- Senior and Disability Services

What difference do we make to the City?

- We provide an affordable Home and care for 32 *Richmond* residents
- We serve seniors and disabled adults who have few or no choices because of income and mental health illnesses
- Our residents are among Richmond's most vulnerable citizens
- We assure dignity and promote longevity for those who are otherwise not likely to enjoy these fundamental rights
- We provide stable and respectable employment opportunities

Resident case Study



- Elsie, Born 5/3/1931
- Admitted 1/6/2005
- Religious Affiliation Baptist
- Health issues require full time assisted care for Elsie
- Only one living out of town relative to represent her. Saint Francis Home is her family

An Invitation:

Please allow
us to give you
a personal tour

Because
Seeing Is
Believing

