INTRODUCED: September 9, 2024

AN ORDINANCE No. 2024-224

To approve the Work Plan and Budget for the fiscal year ending June 30, 2025, for the provision of services in the Downtown Special Service and Assessment Districts.

Patron – Ms. Robertson

Approved as to form and legality

by the City Attorney

PUBLIC HEARING: SEP 23 2024 AT 6 P.M.

THE CITY OF RICHMOND HEREBY ORDAINS:

- § 1. That the Work Plan and Budget for the fiscal year ending June 30, 2025, for the provision of services in the Downtown Richmond Special Service and Assessment Districts and their overlay districts, as attached to this ordinance, are hereby approved.
 - § 2 This ordinance shall be in force and effect upon adoption.

APPROVED AS TO FORM:

CITY ATTORNEY'S OFFICE

Fabrul Z- BAGUERT

| AYES: | NOES: | ABSTAIN: |
|----------|-----------|-----------|
| | | |
| ADOPTED: | REJECTED: | STRICKEN: |

Office of the Council Chief of Staff

Council Ordinance/Resolution Request

| ТО | Laura Drewry, Richmond City Attorney |
|---------------|---|
| THROUGH | LaTesha S. Holmes, Council Chief of Staff |
| FROM | Joyce L. Davis, Council Policy Analyst Office of the Council Chief of Staff |
| COPY | Ellen Robertson, 6th District Council member Tabrica Rentz, Deputy City Attorney Gayle Harris, 6 th District Liaison |
| DATE | August 29, 2024 |
| PAGE/s | 1 of 2 |
| TITLE: | Approval of Annual Budget and Work Plan FY 24-25 for services in the Downtown Richmond Special Service and Assessment Districts |
| This is a req | uest for the drafting of an $igcirc$ Ordinance $igtimes$ Resolution $igcirc$ |
| REQUESTING | G COUNCILMEMBER/PATRON SUGGESTED STANDING COMMITTEE |
| Council m | nember Ellen Robertson Finance Committee |
| | |

ORDINANCE/RESOLUTION SUMMARY

Ordinance to approve the Work Plan and Budget for the fiscal year ending June 30, 2025 for the provision of services in the Downtown Richmond Special Service and Assessment Districts.

BACKGROUND

The patron requests an ordinance to approve the Work Plan and Budget for the fiscal year ending June 30, 2025, for the provision of services in the Downtown Richmond Special Service and Assessment Districts. Attached is the FY 25 budget and Work Plan.

Venture Richmond is under contract with the City to manage the Downtown Special Assessment Districts and submits an annual Work Plan and Budget to City Council. Upon approval of this plan, by ordinance, Venture Richmond will implement programs for the Service Districts, through June 30, 2025. Venture Richmond provides management of the Clean and Safe Program, provides marketing services; produces various downtown events; is the property manager for the Riverfront Overlay District; and provides a variety of services including the canal cruises.

Fiscal Impact

The Mayor's proposed FY 25 budget included a total of \$1,445,000 in Non-Departmental funds for Venture Richmond (\$700,000 Sidewalk cleaning + 200,000 Riverfront maintenance + \$545,000 Manchester cleaning addition).

The city provides a contribution to the Venture Richmond program annually. The funding is used to pay for the Clean & Safe program managed by Venture Richmond. In accordance with the applicable Ordinance that formed the basis of the public-private partnership and imposed a \$0.5/100 special assessment on District property owners for enhanced services. The City of Richmond's share of this public-private partnership is \$700,000 annually for the outsourcing of Downtown sidewalk cleaning and \$200,000 for maintenance and management of the Riverfront corridor, along with the most recent addition cleaning of the Manchester district.

Venture Richmond also receives special funds for its FY 25 budget from additional sources. The Downtown Special Service District programs are funded by property owners in the General District and the Riverfront Overlay District. The Downtown Special Service District programs are funded by property owners in the General District downtown service district (\$1,934,424); the Riverfront Overlay District (\$489,175); and the Manchester District (\$544,155) for a projected assessed revenue of \$2.9 million dollars.

FISCAL IMPACT STATEMENT

| Fiscal Impact | Yes □ No ⊠ |
|---|------------|
| Budget Amendment Required | Yes 🗌 No 🛛 |
| Estimated Cost or Revenue Impe | act |
| Funding is included in the City o proposed and adopted budget | |
| Attachment/s Yes ⊠ No | |

Richmond City Council Ordinance/Resolution Request Form/updated 12.22.08/srs

Venture Richmond - Service Districts Consolidated Budget Budget FY 2024-2025

as of 2-12-24

FY 24-25 Budget

| | Consolidated Service District Total | General District | Riverfront | Manchester | Shockoe Slip | Broad/Grace |
|---|---|---------------------|------------|------------|--------------|-------------|
| Projected Income (July 1, 2024-June 30, 2025) | | | | | | |
| Interest Income - Service Districts | 82 | 82 | | | | |
| Prior Years Fund Balance Carried Forward | 441,663 | | | 392,041 | 24,301 | 25,321 |
| Assessed Funds | | Ψ. | 489,175 | 544,155 | | |
| Assessed Funds (City account balance/True Up) | 613,714 *** | | 48,160 | | 2 | σο |
| City Share -Clean & Safe & Riverfront & Manchester | 1,445,000 | 700,000 | 200,000 | 545,000 | | |
| Contributions | 90 | | SI . | 2¥ | | |
| Riverfront-Other Revenue (earned) | 837,207 | | 837,207 | | | |
| Projected Total Income - FY 2024-2025 | 6,305,420 | 3,200,050 | 1,574,542 | 1,481,196 | 24,303 | 25,329 |
| TOTAL Income | 6,305,420 | 3,200,050 | 1,574,542 | 1,481,196 | 24,303 | 25,329 |
| Expenses (July 1, 2024-June 30, 2025) | | | | | | |
| | | | | | | |
| Audit | 6.500 | 6 500 | | | | |
| Clean & Safe Landscaping & Beautification | 166,879 | 150,000 | | 16.879 | | |
| Clean & Safe Contract Services | 1 335 089 | 909,167 | | 425,922 | | |
| Clean & Safe Social Outreach program | 100,000 | 100.000 | | | | |
| Depreciation - Clean & Safe Equipment | 38,802 | 32,481 | | 6,321 | | |
| Insurance | 7,351 | 5,422 | | 1,929 | | |
| Bank Fees | 117 | 117 | | | | |
| Downtown Marketing | 478,723 | 350,000 | | 128,723 | | |
| Legal | 3,000 | 3,000 | | | | |
| Neighborhood Programs | 715,375 | 493,544 | | 172,199 | 24,303 | 25,329 |
| Downtown New initiatives (Econ. Dev., Riverfront, etc.) | 363,682 | 213,682 | | 150,000 | | |
| Placemaking | i | | | | | |
| Program Management | 555,048 | 409,398 | | 145,650 | | |
| General Adminstration Allocation | 158,271 | 116,739 | | 41,532 | | |
| GD support to Richmond Folk Festival | 200,000 | 200,000 | | | | |
| GD support to Friday Cheers | 20,000 | 20,000 | | | | |
| GD support to 2nd Street Festival | 75,000 | 75,000 | | | | |
| GD support of Riverfront | 85,000 | 85,000 | | | | |
| Manchester | 392,041 | | | 392,041 | | |
| Riverfront (management, maintenance, operations, etc.) TOTAL EXPENSES | 1,574,542 | 3,200,050 | 1,574,542 | 1,481,196 | 24,303 | 25,329 |
| | | | | 1 | | |
| NET INCOME - June 30, 2025 | | | • | • | | |

Notes to FY 2023-2024 budget

* Use of fund balance from Manchester, Shockoe Slip Consumer District & Broad/Grace Consumer District

** Use of fund balance from Manchester, Shockoe Slip Consumer District & Broad/Grace Consumer District

** Clean & Safe equipment is purchased using funding from previous tax years; amortized over 4 years

*** The City of Richmond Department of Finance reconciled the Service District accounts and determined the need to increase estimated revenues which was approved by Ordinance 2024-072 on March 25, 2024

Venture Richmond has included in this Consolidated Budget, \$613,714 from the city account balance/True Up for prior years assessed funds revenue in the service district