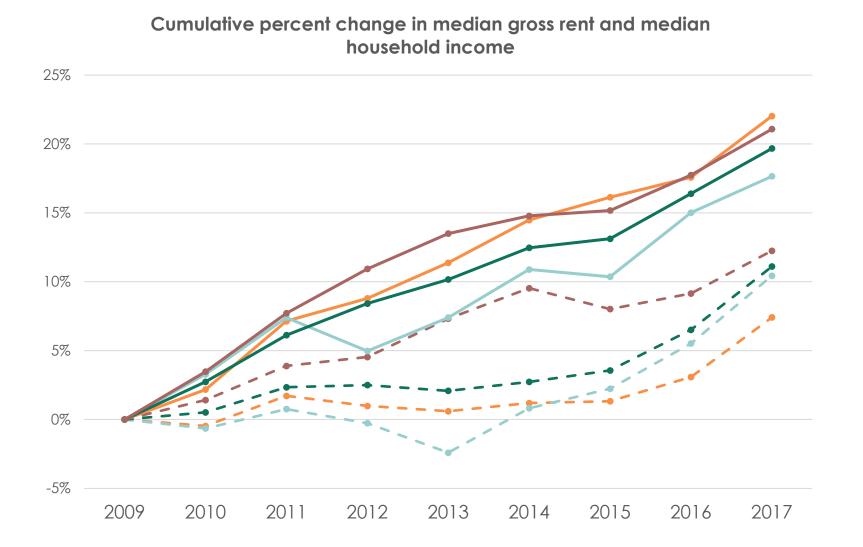


# **RRHF Footprint** Hanover\_ Ashland \_ Henrico **Richmond** Chesterfield \_

# **Rents Are Outpacing Household Incomes**



Median gross rent

Median household income

#### Chesterfield

Hanover

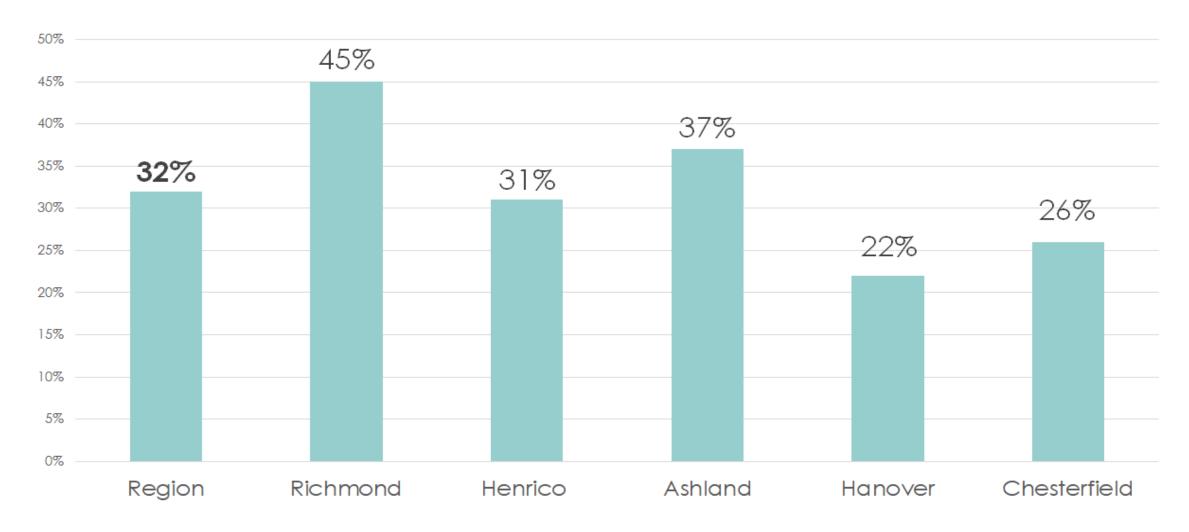
#### Henrico

#### **Richmond**

Source: 2005-2009 through 2013-2017 American Community Survey, 5-year estimates (Tables B19013 and B25064)

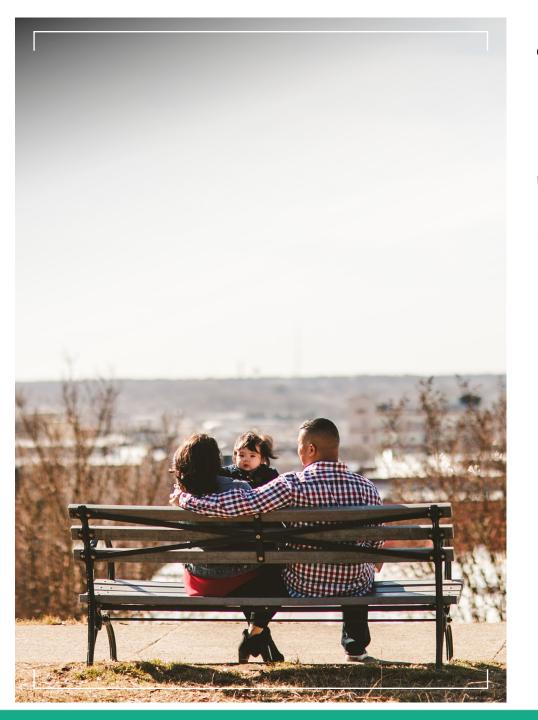


# **Percent of Cost-Burdened Households**



Source: 2013-2017 American Community Survey, ear estimates (Tables B25074 and B25095)





# The Homeownership Market

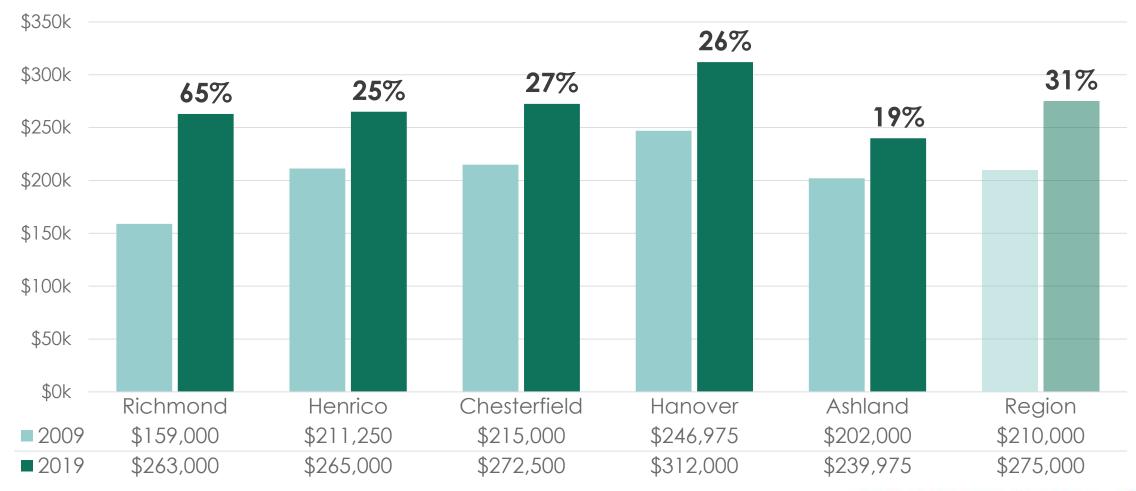
"I've seen my property values go up 492% over two years... there are going to be bigger challenges in the future."

- City of Richmond Resident



# **All Homes**

Change in Median Single-Family Home Sales Price: 2009 to 2019



# **Rental Housing**

### Goal #1

Increase the supply of rental housing in the region for low-income households.

# **Solution 1-A**

Increase the amount of land available for multifamily housing development in commercial areas.

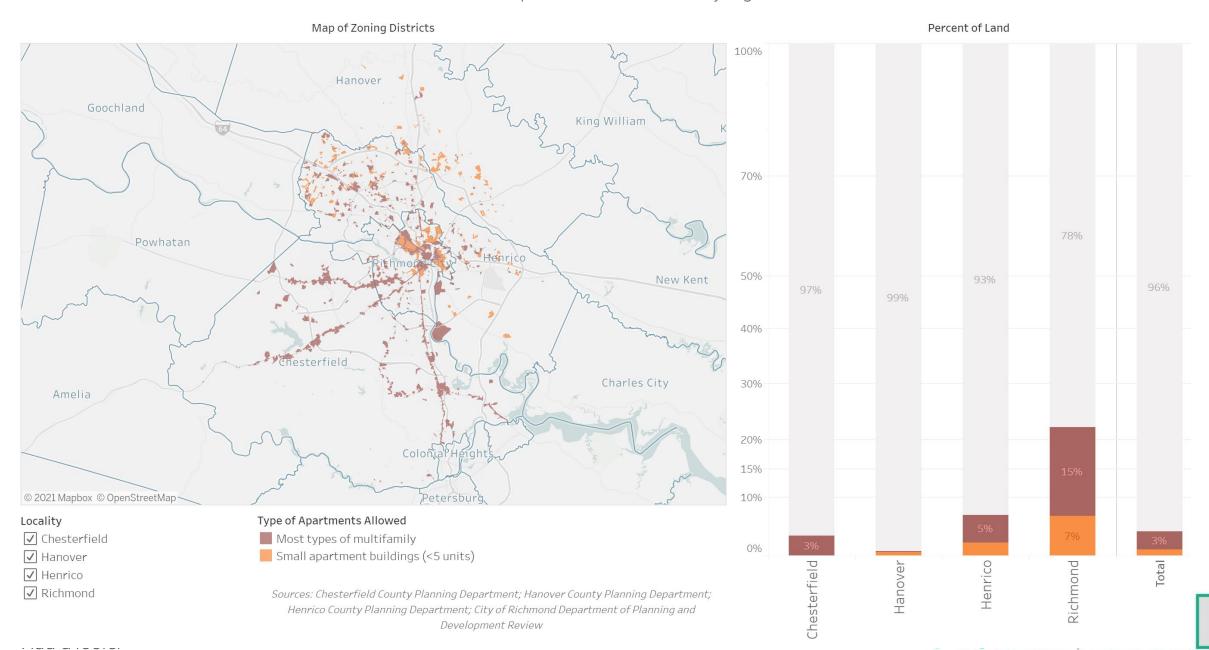
# **Solution 1-E**

Establish programs that incentivize affordable dwelling units.





#### Where Apartments Are Allowed By-Right



### **Solution 1-A**

### Commercial Shopping Center Redevelopment

A financial analysis of the benefits of redeveloping aging shopping centers in Chesterfield County

December 2020







# Homeownership

### Goal #2

Support racially inclusive wealth creation by increasing homeownership opportunities for low and moderate-income households

# **Solution 2-B**

Create a regional center for homeownership that is a one-stop resource hub



# Housing Resource Line

- Phone-based access point
- Serves to connect callers with existing housing services and resources
- Regional footprint
- Streamline housing navigation and take load off service providers

#### **Out of Scope**

Imminent homelessness continues to be served by the Homeless Crisis

Line

#### Scope of the Housing Resource Line Resource Network

Locating rental housing

Rehab and repair

Rental payment assistance

Utility payment assistance

Emergency assistance

Rehab and repair

Housing Discrimination

Legal support

Credit counseling

Homebuyer education

Down payment assistance

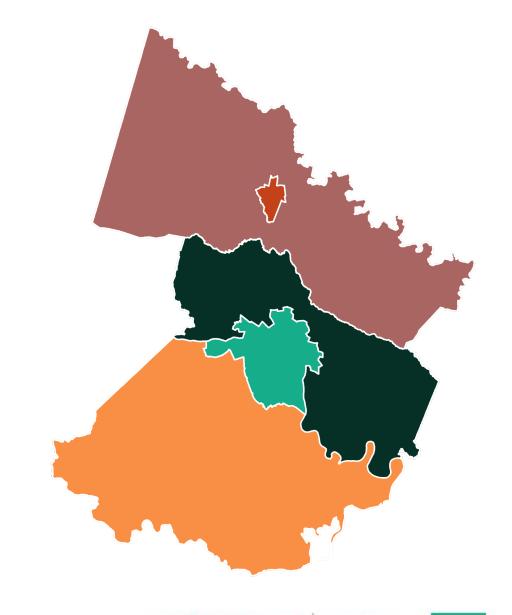
Foreclosure prevention

First-time mortgage



# **Popular Zip Codes**

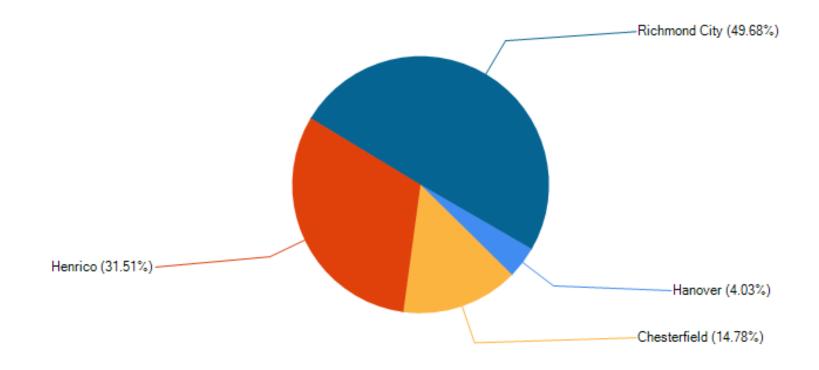
- 23223 688 calls (Richmond)
- 23224 562 calls (Richmond)
- 23231 275 calls (Henrico)
- 23227 274 calls (Henrico)
- 23234 239 calls (Chesterfield)



# **Caller Location**

#### Caller Location - 9/1/2020 to 7/15/2021

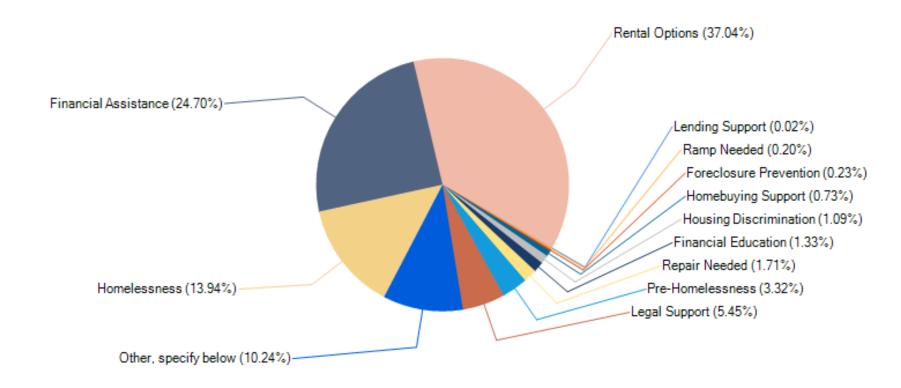
As of 7/16/2021



# Service Needed Breakdown

#### Service needed Challenge being faced - 9/1/2020 to 7/15/2021

As of 7/16/2021



# **Referral Outcomes**

- Over 175 households connected to more than \$500,000 in financial assistance (rent, utilities, etc.) in the region.
- Dozens of households connected to other services, such as:
  - I. Legal consultation & representation
  - II. Home delivered meals & short-term/long-term home care
  - III. Critical home repairs
  - IV. Case management
  - V. Rental housing
  - VI. Fair housing services

# Social Return on Investment

- For every \$1 invested the HRL, there's been a social return of \$6.
- Reduced use of court system, police/EMS services, health system

# **Housing Quality**

### Goal #4

Improve housing quality and ensure better health and safety for residents

### **Solution 4-C**

manufactured home communities and replace poor quality homes

Revitalize



### **Solution 4-C**





# **Other Progress**

- Expansion of Community Land Trust and Land Bank
- Regional contributions to rent and utility assistance
- Adoption of multi-family zoning overlay districts
- MOUs with developers to improve aging subsidized housing stock