

# City Treasurer Nichole R. Armstead's Office of **FINANCIAL ENPOWERMENT**

## **City Treasurer Office History**

### **Previous Duties/Services**

- Collection of Sheriff Fees (current)
- Payment to Jurors (current)
- Payment to Witness's for Criminal Cases (current)
- Public Notary (current)
- Tax Preparation (modified)



## **City Treasurer Office Developments**

### • Office of Financial Empowerment Emerged



• OFE Model exists in several cities - St. Louis, Boston, San Francisco City Treasurer Nichole R. Armstead's Office of

# Financial Awareness Coalition

FINANCIAL

EMPOWERMENT

 Team of Financial, Legal and Social Service Volunteers





### First Citywide Financial Literacy Fair

isit our welcome table to ente GRAND PRIZE DRAWING

- Onsite Counseling
- Financial Wellness Workshops
- Financial Resources & Vendors







### Awarded Grant for Financial Empowerment Center

- Free One-on-One Financial Counselors
- Public Service Counseling
  - Postponed to Spring 2021 due to COVID-19 and Match Fund Requirement



FEC Public

Scaling Financial Empowerment Centers as a Public Service



Cities for FINANCIAL EMPOWERMENT Fund







# OFFICIAL LAUNCH (January 2021) Human Kind





### • Partnership with HumanKind as the Service Provider.



# Financial Resource Hub (30 Day Re-cap)

- Received 86 Submissions within first 36 hours
- Total Intake Submissions: 278
- Sessions: **173**
- Topics Discussed: 305
- Outbound referrals: 1,131
- Common Topics: Renter's Assistance, Housing Assistance, Groceries/Food Pantries, Utilities
- Avg. Call Time: 10.8 minutes
- Avg. Response Time: 1.9 days



**Navigators** 

**Financial** 

- Across the country 26 localities have launched Financial Navigator Programs.
- Over **90** active navigators have made **3,402** calls to people in financial distress.





- 1. RVA 311
- 2. YWCA
- 3. Google
- 4. WTVR 6
- 5. Habitat for Humanity
- 6. Google News
- 7. RRHA
- 8. Social Services
- 9. Virginia Dept. Health
- 10. HumanKind

### **TOP 10 Referral Partners:**





Google





### 2021 – UPCOMING SERVICE OFFERINGS

- Online Financial Resources
  - Wellness Resources
  - Relevant to Current Financial Climate
  - Procured through CARES Fund

https://cityofrichmondofe.balancepro.org/



### 2021 – UPCOMING SERVICE OFFERINGS

- Financial Coaches for Small Business
  - Coaches to help navigate finance
  - Help keep businesses afloat
  - Generate revenue for our city



Guide. Connect. Succeed.



### COVID-19 Response and Beyond:

#### Step 2

#### Financial Empowerment Center (2021) Launch April 2021

- Financial Stability Public Service Counseling
- City Government and Non-Profit Partnership
- Improve Credit and Increase savings
- Virtual, Onsite, Certified & Bi-lingual Counselors
- Community Outreach and Education Programs
- 100% Match of \$150K from CFE Fund

#### <u>Step 3</u>

#### IMPACT: Financial Stability (Ongoing)

- Reduced Poverty Cycles & Evictions
- Increased Access to Capital, Housing and Employment
- Moving from Unbanked to Bankable
- Increased Prevention of:
  - Consumer Abuse
  - Discrimination (ie. Housing, Lending, etc.)
  - Financial Exploitation (ie. Pay Day Loans, Seniors Scams)
- Reduced Food Insecurity
- Active Contributor to Economy

### **OFE Building Blocks of Financial Stability**



Step 1

**Financial Navigators** 

Launch 2020

Financial Resource Hub & Help Desk

Virtual, Telephonic (Future bi-ligual)

Community and FEC Referral Source

### Awareness of Resources

- New programs on RVAStrong.org
- RICHMOND HAS A RESOURCE FOR YOU VISIT RVASTRONG.ORG

TY OF RICHMOND

DEPARTMENT OF PUBLIC

- Financial Navigators Campaign
  - Partner Awareness
  - Public Service Announcement
- OFE Brochure Mailer in January DPU









#### "Making Options & Resources Easy"

Our mission is to inspire, encourage,

and pursue the high possibilities of

potential in others through the elimination

of financial barriers by making options

and resources easy for all.

City Treasurer Nichole II. Armstead's Office of

EMPOWERMENT

In response to COVID-19 the City Treasurer's Office of Financial Empowerment launched the Financial Navigators program.

Financial Navigators

Individuals are able to speak with a Financial Navigator that will direct them to a host of resources to assist them with their specific financial need in the community. Referral topics range from rent assistance, to utilities, food pantries and more.



To have a Financial Navigator contact you visit: www.finnav.org/rva or call: (804) 646-MORE (6673)

RVA.gov/treasurer

RVA.gov/treasurer

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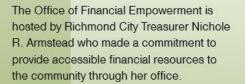


#### Office of Financial Empowerment



Financial Resources, Workshops, Counseling, & Other Services

City Treasurer Nichole R. Armstead's Office of FINANCIAL EMPOWERMENT



### Office of Financial Empowerment

Our office is working to build a platform and hub for personal finance resources and services in order to address economic disparity and to bridge the gap between residents and those who can provide assistance and support.



#### Want to get involved?

Please contact our office directly at 804-646-MORE or send us a message at www.rva.gov/treasurer

#### RVA.gov/treasurer

#### Resources

B

While there are many organizations in Richmond working hard to provide resources to the community, it can be difficult for residents to easily locate what they need. Our office will help connect people with many resources such as financial assistance programs, workshops, housing services, online courses, and protection tips against financial predators.



#### **Office Accomplishments**

- Acquired multiple grant awards to provide new city services.
- Launched Financial Navigators Resource Hub Call Center to help residents navigate

finances.

Literacy Fair with resources, workshops, and counselors.

· Spearheaded first-

ever citywide Financial

 Acquired accreditation with the Treasurer's Association of Virginia for the City of Richmond. Area Congregations Together in Service Ameriprise Financial Black Wealth Matters Boleman Law Firm Call Federal Credit Union CAPUP Central Virginia Legal Aid Society Cities of Financial Empowerment City of Richmond Aging and Persons with Disabilities Community Wealth Building Minority Business Development **Richmond Public Schools** RVAStrong **RVA 311** Enrichmond Foundation **Financial Awareness Coalition** Housing Opportunities Made Equal HumanKind JP Morgan Chase LISC Metropolitan Business League

**Our Partners** 

Partnership for Housing Affordability RVA Re:work Richmond Heritage FCU RVA Financial Credit Union Southside Community Development & Housing Corporation SRT Wealth Design The READ Center

United Way 211 Virginia Council of Churches Virginia Credit Union Virginia Cooperative Extension Wells Fargo

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### OFE Summary & Responses to COVID-19

- Financial Navigators Kickoff
  - Personalized Resource Hub



Human Kind

- Partnership with Metropolitan Business League
  - Financial Coach for Small Business Owners
- Soft-launch private website via RVA.GOV
  - Financial wellness tools and videos for public



Guide. Connect. Succeed.

- Financial Empowerment Center
  - Certified counselors at no cost
- Retained all previous Treasurer Duties





# THANK YOU!



**City Treasurer Nichole R. Armstead's Office of** 

FINANCIAL EMPOWERMENT