CITY OF RICHMOND JULY OF RICHMOND JULY OF RICHMOND JULY OF RICHMOND

Public Safety Standing Committee

Boards & Commissions Quarterly Vacancy Report

Tuesday, February 25, 2020

Board Name	Criteria for Appointment		Applicant Name	
Advisory Board for the	Towing Operator*		Charles Woodson Jr.	
Assessment of Towing Fees and			(8 th District Employment)	
the Storage of Vehicles	(1	1 vacancy)	(page 3)	
(7 members)	Citizen Representative*		Mathew Appleget	
(page 2)			(3 rd District Resident)	
	(1	1 vacancy)	(page 5)	
	Police Department Representative		No applications	
	(1	1 vacancy)		
* Applicants must either reside or work in the city.				

Advisory Board for the Assessment of Towing Fees and the Storage of Vehicles

Vacancy Chart

as of May 10, 2020

The Advisory Board for the Assessment of Towing Fees and the Storage of Vehicles shall have three (3) representatives of the Police Department, three (3) towing and recovery operators, and one (1) member of the general public, who shall be a citizen of the City of Richmond, to be appointed by Council.

Four members of the board shall constitute a quorum.

(Assigned to the Public Safety Standing Committee)

Member	Patron	Expiration Date	Eligible for Reappoint.	Interested in Reappoint.	Qualification
Joshua Mathews- Ailsworth	All members of Council	05/24/2019	Yes	No	Citizen Representative
Charlie Woodson	All members of Council	05/24/2019	No	Resigned	Towing and Recovery Operator
Victoria Pearson	All members of Council	03/11/2019	No	-	Police Department Representative

Contact:

Lynne Lancaster City of Richmond- DPW/ Parking Division 900 E. Broad Street, Room 707 Richmond, VA 23219 804-646-6006 Lynne.Lancaster@Richmondgov.com

City of Richmond, Virginia City Council Authorities, Boards, Commissions and Task Forces Application

(Please Print or Typ	e)			
Name of Authority, Board, Commission or Task Force:	Board - Towing Fees + storage of vehicle			
Title: Mr. Mrs. Ms. Miss. Dr. Other:	<u> </u>			
Last Name: WOOLSON JF. First Name: Charlie B.11				
Home Street Address: 1721 N Washington St	Home Telephone: 804 - 641-6488			
Home City, Zip Code: Henneo, MA 23075	Home Fax:			
Personal E-Mail Address: Wmcanryd@aol.com				
Employer: Calital Garage Inc.				
Job Title: Vine President	How Long? 19 years			
Business Street Address: 3022 Jefferson Dans Hml	Business Telephone: 804-291-1779			
Business City, Zip Code: Richmond VA 23234	Business Fax: 804-291-1760			
Business E-Mail Address: Capitalgarageine Qabl. Co	m			
Is your place of employment located in the city of Richmond? Yes				
Is your place of employment located in the county? Yes No	If yes, which county?			
Are you a city resident? Yes No If yes, which City Co	uncil district? Number of years?			
Do you or your employer have a contract, other than a contract of em the entity to which you are seeking appointment? Yes	ployment, either with the city of Richmond or with No			
If yes, please provide information on the nature of the contract.				
Please list your educational background and/or other expertise or qu commission or task force: Experience operating a large wrecker for	- 20 plus years			

NOTE: This application is a public document. Completed applications will remain on file for consideration for six (6) months at which time it must be updated.

Office of the City Clerk, 900 East Broad Street, Suite 200, Richmond, Virginia U.S.A. 23219 Telephone: (804) 646-7955 • Fax: (804) 646-7736 www.richmondgov.com/cityclerk

City of Richmond, Virginia City Council Authorities, Boards, Commissions and Task Forces Application

List other city of Richmond authorities, boards, commissions or task forces you currently or have previously served on. Please give date(s) and office(s) held, if applicable. Entity: Office(s) Held: Date(s) Served: Entity: Office(s) Held: Date(s) Served: Entity: Office(s) Held: Date(s) Served: Other community involvement: VDOT-TRIP Abgram Member VATRO Member **OPTIONAL** Please list additional information you would like considered, or you may attach your resume or other information Feb 1, 2020 OFFICE OF THE RICHMOND CITY CLERK Check this box if your resume is attached. How did you hear about or who referred you to apply for appointment to this authority, board, commission or task " My father Bill workson Sr has been on the board for years and is notonger able to participate. force? Signature: Date: (By signing, forwarding or otherwise transmitting this form, you certify that all information submitted for consideration is true and accurate to the best of your knowledge)

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City of Richmond, Virginia City Council

Authorities, Boards, Commissions and Task Forces Application

(Please Print or Type)

	<u>, , , , , , , , , , , , , , , , , , , </u>				
Name of Authority, Board, Commission or Task Force:					
Title: Mrs. Ms. Dr. Other:					
st Name: Appelart First Name: Mathew					
Home Street Address: 3215 Seminary Ave		Home Telephone: 703-376-4287			
Home City, Zip Code: Richmond, VA 2322	7	Home Fax: N/A			
Personal E-Mail Address: mappelaet @amail. Com					
Employer: Trailer Recurching Services					
Job Title: President 00		How Long?			
Business Street Address: 7293 Hanover Green D	r Suite 104	Business Telephone: 804-612-9695			
Business City, Zip Code: Mechanicsuille, VA 23111 Business Fax: N/A					
Business E-Mail Address: mappelget Ommerica.com					
Is your place of employment located in the city of Richmond? Yes No					
Is your place of employment located in the county? Yes No X If yes, which county?					
Are you a city resident? Yes X No If yes, which City C	Council dis	trict? 3 Number of years? 12 upgs			
Do you or your employer have a contract, other than a contract of employment, either with the city of Richmond or with the entity to which you are seeking appointment? Yes No					
If yes, please provide information on the nature of the contract.					
		승규는 방법은 비행되었다.			
Please list your educational background and/or other expertise or o commission or task force:	qualificatio	ns you will bring to this authority, board,			
See Attached					

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Authorities, Boards, Commissions and Task Forces Application

List other city of Richmond authorities, boar Please give date(s) and office(s) held, if app	ards, commissions or task forces you currently or have previously served on. plicable.
Entity:	
Date(s) Served:	Office(s) Held:
Entity:	
Date(s) Served:	Office(s) Held:
Entity: Date(s) Served:	Office(s) Held:
Other community involvement:	
Active Volunteer/Sponsor of Cl Active Volunteer/Sponsor of Ju	
OPTIONAL Please list additional information you would	ld like considered, or you may attach your resume or other information.
	R <u>ECEIVE</u> D R _{Feb 20, 2020}
Check this box if your resume is attach	ed. OFFICE OF THE RICHMOND CITY CLERK
force? Signature: + +	bu to apply for appointment to this authority, board, commission or task t = -7' Date: <u>02/20/2020</u> Uning or therwi d transmitting this form, you certify that all consideration is true and accutate to the best of your knowledge)

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Mathew Perrine Appelget

2028 Monument Avenue Richmond, Virginia 23220 703.376.4287 • mappelget@rivercityrecyclingllc.com

Accomplished Executive with seventeen years of executive management experience in the Environmental Management and Scrap Recycling industry. Leading the finance, budgeting and operations teams of these companies. Organizing marketing executives and merger and acquisition teammates, while developing strategies that lead to successful bids for domestic and international waste management and recycling facilities and new commercial and government waste management and recycling contracts. Personal experience in the following areas; equity/financing negotiations, mergers and acquisitions (domestic and international) marketing (private and government), litigation (private and government), logistics (local carting and long haul), and operations.

Strategic Planning & Execution • Domestic and International Marketing (Environmental Management Contracts, Ferrous, Non Ferrous, Fiber and Thermosplastics) • Mergers & Acquisitions (Bankruptcy, Private Equity, and Middle Market Restructuring) • Due Diligence • Commercial and Goverment Contract Negotiations • Bonding / Surety

PROFESSIONAL EXPERIENCE

TRAILER RECYCLING SERVICES, LLC MECHANICSVILLE, VIRGINIA & SOUTH GATE, MICHIGAN 2019-Present \$20MM national service provider to fortune 500 transportation companies. Providing asset disposal, disposition and remarketing for major transportation companies in North America.

MATERIALS MANAGEMENT & RECYCLING, LLC RICHMOND, VIRGINIA 2015 to Present \$8MM annually single location automobile recycling company. Privately owned with DMV Dealers License # 2149711048645.

RIVER CITY RECYCLING HOLDINGS, LLC., (dba River City Recycling) RICHMOND, VIRGINIA • 2012 to Present. \$30M annually multi location scrap metals recycling company – private equity and management owned.

President & Chief Executive Officer

Developed and executed a plan to carve out a small single facility scrap metal company from an active waste management business into a three facility ten thousand (10,000) tons per month business. All types of commodities processed from municipal incerator scrap to end of life vehicles (ELV's). This position included permitting two Greenfield sites in less than 12 months with the Virginia Department of Motor Vehicles, the Virginia Department of Environmental Quality, and local zoning officials (City of Richmond, County of Chesterfield and County of Henrico).

WASTE ASSOCIATES, LLC and WASTE ASSOCIATES HOLDINGS, LLC RICHMOND, VIRGINIA • 2007-2012. \$50M annually multiple state waste management and logistics management company-private equityand management owned.

Chief Business Development Officer, President & Chief Executive Officer (2007-2012)

Specific Accomplishments:

- Managed and Directed the roll up and consolidation of seven privately owned partnerships into one holding company Waste Associates Holdings.
- Marketed and Negotiated the recapitalization of Waste Associates Holdings and the Acquisition of a large Mid Atlantic Non Ferrous Recycling Operation in 2007 resulting in a \$65M credit facility, generating \$36M in liquidity and securities for prior owners. The credit facility included new minority equity, a \$12B Hedge Fund Senior Lender (DB Zwirn), and seller securities of \$18M. The company's July 2007, July 2008 LTM EBITDA was in excess of \$14M. A top ten United States accounting firm valued the business in 2007 with an orderly liquidation value of \$80M.
- Lead the divestiture of three operating entities which were:

- Eastern Shore Environmental acquired in 2005 from the lender (Capital Source) for \$1.6M, and sold for three times invested capital in a September 2007 sale.
- Richmond Waste Services a Virginia based C&D hauling company sold in March of 2008 for four times invested capital.
- Richmond Waste Services Gulf South, LLC and Riverside Recycling, LLC September 2008 local hauling company in the the New Orleans, LA market with an operating contract for a C&D landfill in Belle Chase, LA sold for seven times EBITDA.
- Lead the budgeting and successful award for municipal bids some of which were:
 - City of Raleigh-East Wake County, North Carolina Transfer Station Management and Transportation Agreement with combined revenues in the first term of more than \$20M
 - Town of Ocean City, Maryland-Transportation and Disposal Agreement with combined revenues in the first term of more than \$7.5M
 - Saint Mary's County, Maryland-Transportation and Disposal Agreement for Construction and Demolition Debris, Tire Recycling and MSW Transportation. Recently able to add the 25,000 annual tons of MSW disposal to the agreement.

ETW, **LLC** • **2001** to **2005** \$20M vertically integrated commercial waste collection company operating in the District of Columbia Metropolitan area.

Managing Member, Vice President, and Secretary

Specific Accomplishment

- Lead the Due Diligence Process and Finance Process in order to buy the assets of Eastern Trans Waste Inc., which were part of a bankrupt publically traded corporation Waste Systems International.
- Lead the successful novation of Federal Government contracts to ETW from the defunct predecessor (a schedule of which are attached as Schedule A government contracts)
- Lead the acquisition of two add on waste management companies ABC Refuse (WDC), and Skippy's Roll Off Manassas, VA, increasing route density and service region size for ETW, LLC.
- Permitted Prince William Recycling a Greenfield C&D Transfer Station in Manassas, VA
- Lead the divestiture team (without an Investment Banker) resulting in a sale of the assets for 5 times invested capital in less than four years to Envirosolutions Inc.

MB EXPRESS, LLC • **1996-2003** \$6M long haul waste company, specializing in New York based private and municipal contracts, as well as in the District of Columbia Metropolitan Area.

Managing Member

Specific Accomplishments:

- Lead the process of getting the company and its members licensed by Westchester County New York
- Lead the successful bid team for the Westchester County/Westchester Waste Services Organic Hauling and Recycling Contract.
- Worked closely with American Ref Fuel to provide third party client's waste to the Hempstead and Essex Facilities
- Performed the ash hauling contract for Ogden Martin Systems Fairfax Plant.
- Performed the successful long haul of Ogden Martin Systems Special Waste contract for Industrial Resource Technoligies (IRT)/Canon America to Sims Metal Management in Richmond, Virginia and to Ogden Martin's facility in Birmingham, Alabama
- Developed one of the earliest fleets of "team" driven long haul waste trucks transporting waste from Holtsville, New York to Lawerenceville, Virginia and returning with freight from the Scotts Hyponex Company.
- Implemented new recycling initiatives for Federal Government buildings, hauling their "dry waste" to recycling plants in New Jersey and New York.

Early Career (details on request):

Principal and Vice President, Harbor City Recycling Inc., 1995 to 1999. Plant Manager, Triones Plastics, Inc. 1995-1996

FORMAL EDUCATION

Virginia Commonwealth University, Richmond, Virginia 1992-1995, Cumulative GPA 3.17 Studied for a Bachelor of Science-Biology Studied for a Bachelor of the Arts-English

MEMBERSHIPS

Institute of Scrap Recycling Industries National Solid Waste Management Association Membership Chair for the Virginia Chapter, Detachable Container Association, Member of the Richmond Area Municipal Contractors Association