



FY 2020 Proposed Budget

Greater Richmond Transit Company

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and

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June 3, 2019

Agenda

- GRTC Structure Overview
- System Performance Overview
- GRTC Budget Overview
- City of Richmond Budget
 - FY20 Proposed Enhancements

GRTC Structure Overview

- Public Transportation Services
- Co-owned by the City of Richmond and Chesterfield County
- Local and Bus Rapid Transit Services
- Express and Extended Express Services
- Paratransit / Specialized Transportation Services

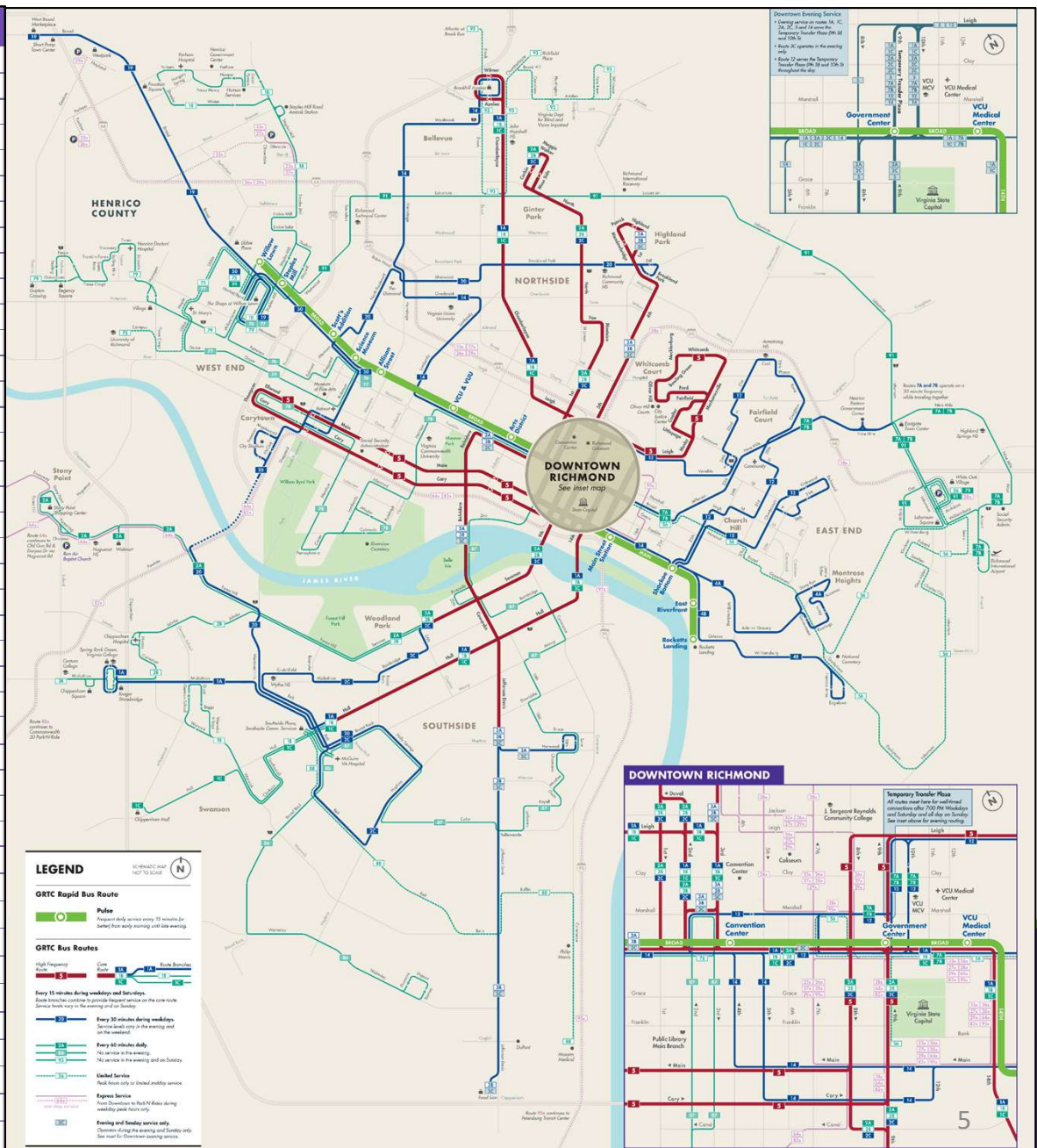


GRTC Structure Overview

- 42 Fixed Routes
 - 24 Local Routes = City of Richmond
 - 1 Express Route = City of Richmond
 - 1 Seasonal Route = City of Richmond
 - 1 BRT Route = City of Richmond and Henrico County
 - 8 Local Routes = Henrico County
 - 5 Express Routes = Henrico County
 - 1 Express Route = Chesterfield County
 - 1 Express Route = City of Petersburg

GRTC Structure Overview

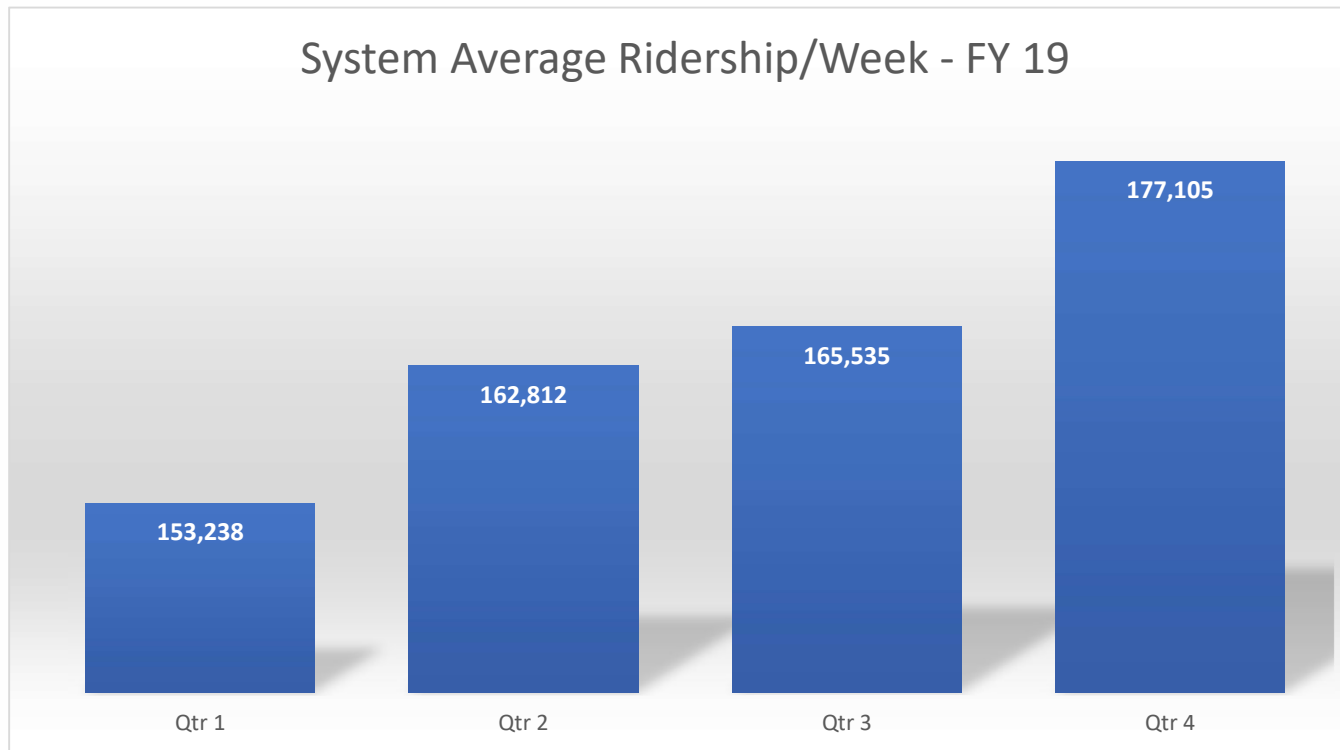
Jurisdiction	Route Number	Local Route Name	Council District
Richmond	1A	CHAMBERLAYNE/HULL/MIDLOTHIAN	2, 3, 5, 6, 7, 8, 9
	1B	CHAMBERLAYNE/HULL/WARWICK	2, 3, 5, 6, 7, 8, 9
	1C	CHAMBERLAYNE/HULL/ELKHARDT	2, 3, 5, 6, 7, 8, 9
	2A	NORTH AVE/FOREST HILL	2, 3, 4, 5, 6,
	2B	NORTH AVE/JAHNKE/MIDLOTHIAN	2, 3, 4, 5, 6, 9
	2C	NORTH AVE/MIDLOTHIAN/BELT BLVD	2, 3, 5, 6, 8
	3A	HIGHLAND/JEFF DAVIS/HARWOOD	2, 3, 5, 6, 8
	3B	HIGHLAND/JEFF DAVIS	2, 3, 5, 6, 8
	3C	HIGHLAND/JEFF DAVIS	2, 3, 5, 6, 8
	4A	MONTROSE	7
	4B	DARBYTOWN	7
	5	CARY/MAIN/WHITCOMB	1, 2, 5, 6, 7
	12	CHURCH HILL	2, 6, 7
	13	OAKWOOD	7
	14	HERMITAGE/EAST MAIN	2, 3, 6, 7
	20	ORBITAL	1, 2, 3, 4, 5, 6, 8, 9
	50	BROAD STREET	1, 2, 3
	64	STONY POINT EXPRESS	4, 6, 7
	75	THREE CHOPT	1
	76	PATTERSON	1, 2, 3,
	77	GROVE	1, 2, 3,
	78	CARY/MAYMONT	1, 2, 5, 6
	86	BROAD ROCK/WALMSLEY	8, 9
	87	BELLEMEADE/HOPKINS	5, 6, 8
	88	BELT/BELLS/RUFFIN	8
	102	KINGS DOMINION	2, 3, 5, 6, 7, 8, 9
Richmond/Henrico	BRT	PULSE	1, 2, 3, 6, 7
Henrico	7A	NINE MILE HENRICO	
	7B	NINE MILE HENRICO	
	18	HENRICO GOVERNMENT CENTER	
	19	WEST BROAD STREET	
	23	GLENSIDE/PARHAM EXPRESS	
	26	PARHAM EXPRESS	
	27	GLENSIDE EXPRESS	
	28	WHITE OAK VILLAGE EXPRESS	
	29	GASKINS EXPRESS	
	56	SOUTH LABURNUM	
	79	PATTERSON/PARHAM	
	91	LABURNUM CONNECTOR	
Chesterfield Petersburg	93	AZALEA CONNECTOR	
	82	COMMONWEALTH 20	
	95	PETERSBURG	



System Performance Overview

- GRTC's Fixed Route Network
 - Carries over 175,000 riders weekly
 - YTD has provided over 7 million rides, projecting over 8.5 million by the end of the fiscal year
 - GRTC's ridership year-over-year has increased 17%
 - Countering the national trend of transit ridership decline

System Performance Overview

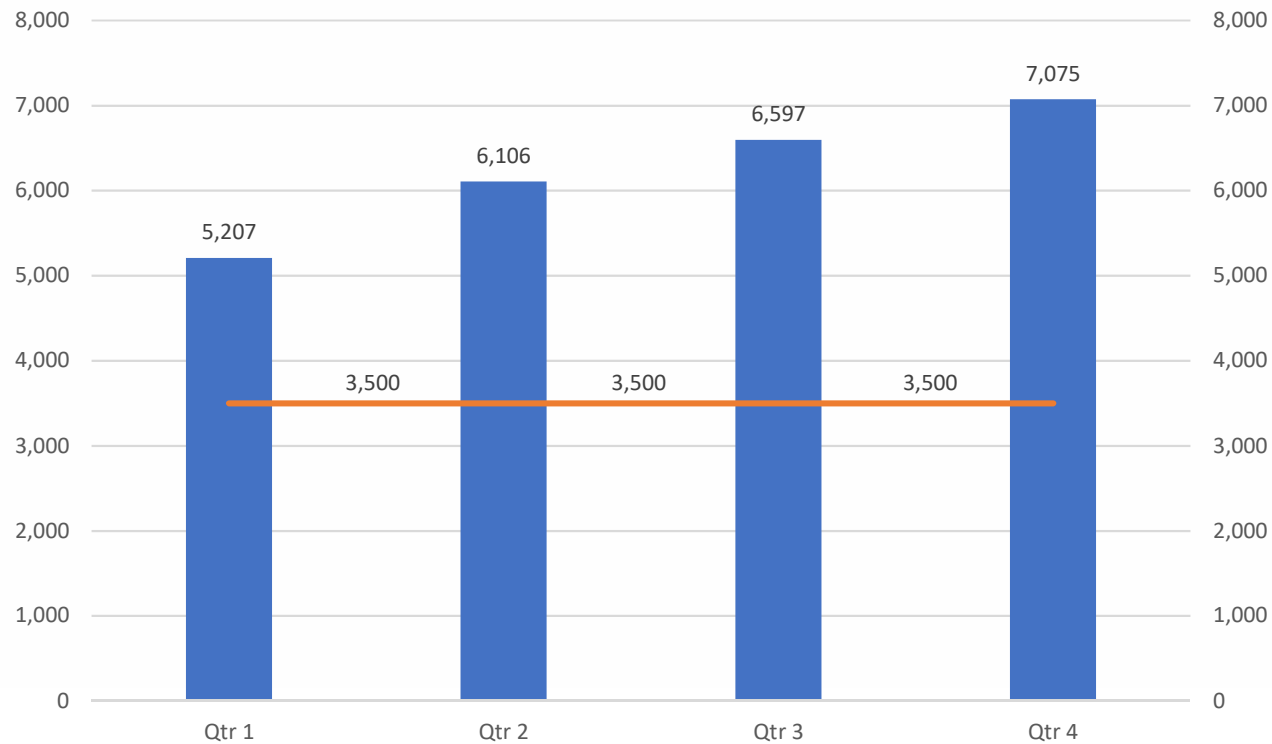


System Performance Overview

Month	Quarter	FY2017	FY2017QTR	FY2018	FY2018QTR	FY2019	FY2019QTR
July	Quarter 1	733,963	2,135,201	641,316	1,959,506	641,421	2,026,465
August		711,460		675,734		718,693	
September		689,778		642,455		666,351	
October	Quarter 2	699,294	1,983,094	647,438	1,806,046	784,569	2,145,631
November		661,684		596,306		708,693	
December		622,117		562,301		652,369	
January	Quarter 3	620,235	1,900,570	559,548	1,707,369	706,619	2,131,391
February		623,225		556,125		688,236	
March		657,111		591,696		736,536	
April	Quarter 4	615,225	1,926,477	574,313	1,921,414	772,979	
May		648,490		629,686			
June		662,762		717,415			
Sub-total Q1 + Q2 + Q3			6,018,865		5,472,920		6,303,487

System Performance Overview

Pulse Average Ridership/Weekday



Budget Overview



Budget Overview

Operating Funding Breakdown

- Farebox = 15.5%
- Federal = 15.8%
- State = 18.4%
- Local - City = 29.7%
- Purchased Services = 17.1%
- Other = 3.5%



Budget Overview

GRTC Funding		
Source	Amount	Percent
Federal	\$8.5M	15.8%
State	\$9.8M	18.4%
Local – City (Fixed Route)	\$13.7M	25.6%
Local – City (Paratransit)	\$2.2M	4.1%
Purchased Service – Henrico (Fixed Route)	\$5.3M	9.9%
Purchased Service – Henrico (Paratransit)	\$3.5M	6.6%
Purchased Service – Chesterfield (Fixed Route)	\$158K	.29%
Purchased Service – Petersburg (Fixed Route)	\$200K	.37%
Fares	\$8.3M	15.5%
Other	\$2.0M	3.5%
	\$53.6M	100%

Budget Overview – Revenue Drivers

- Farebox (Customer revenue) – 15.5%
 - Patrons moving from cash to unlimited pass payments has shown a decline by 5% over the past 3 years
- Purchased Service – 17.1%
 - Henrico County
 - Chesterfield
 - Petersburg
 - Kings Dominion
- Federal – 15.8%
 - Represents an increase over the last 3 years
- State – 18.4%
 - Formula based on a 3 year average
- Local - City Contribution – 29.7%
- Other – 3.5%
 - Includes Advertising, Charter Services, RideFinders

Budget Overview – Expenditure Drivers

- Service levels for each jurisdiction (total miles and total operator hours)
- Collective Bargaining Agreement increases (wages - \$.60 increase, pension match - increase .5%, uniform – increase \$25, tool – increase \$50, and shoe allowances – increase \$25)
- Health Insurance Premiums - 8.3% increase over last year's premium or \$507,785
- Fuel Costs (CNG, Diesel, and Gasoline)
- Repairs and Maintenance (parts, materials, and supplies) increase based on year over year trends
- Purchased Services – increase based on contract terms
- Liability Insurance Premiums – increase based on broker's recommendations and year over year comparisons

Budget Overview

Budget Comparison

Revenue	Approved FY2019	Proposed FY2020	% Change
Operating Revenue	\$ 10,655,381.00	\$ 9,473,237.00	-11.09%
Other Income	\$ 9,831,580.00	\$ 9,855,580.00	0.24%
Total Revenue	\$ 20,486,961.00	\$ 19,328,817.00	-5.65%

Total Operating Expenses	\$ 53,104,258.00	\$ 53,606,515.00	0.95%
Loss before Operating Cont.	\$ (32,617,297.00)	\$ (34,277,698.00)	

Operating Contributions	Approved FY2019	Proposed FY2020	% Change
City (Local Funding)	\$ 15,117,247.00	\$ 15,117,247.00	0.00%
City (New Service Funding)		\$ 798,000.00	100.00%
Other Local Funding	\$ 30,000.00	\$ 30,000.00	0.00%
State Funding	\$ 9,593,603.00	\$ 9,870,626.00	2.89%
Federal Funding	\$ 7,876,447.00	\$ 8,461,825.00	7.43%
Total Operating Contributions	\$ 32,617,297.00	\$ 34,277,698.00	5.09%

City of Richmond's Fixed Route Costs



City of Richmond Budget

Revenue

State Operating Assistance	\$	7,659,941.47
Farebox Revenue	\$	5,775,826.56
City (Local Funding - Base)	\$	12,327,608.17
VCU Student Fares	\$	866,511.14
Advertising Revenue	\$	646,172.31
5307 Capital Funds (Preventive Maint.)	\$	7,070,494.53
Total Revenue	\$	34,346,554.18

Operating

Richmond Fixed Route Base	\$	34,346,554.18
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Favorable/unfavorable Variance	\$	-
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City of Richmond Budget – Route 1A Cost



Projected Annual Miles: 329,470.68

Projected Exceptions/Detours: 13,129

Projected Cost Per Mile: \$8.03

Projected State Credit Per Mile: \$1.75

Projected FY2020 Cost: \$2,751,075.00

Projected FY2020 Revenue: \$2,751,075.00

Projected State Credit: \$592,354.20

Projected Farebox Recovery: \$370,391.30

Projected City Contribution: \$1,025,667.89

Projected VCU Ridership contribution: \$66,110.88

Advertising Revenue: \$33,257.10

GRTC 5307 Capital Funds: \$696,550.67

(Note: In order to fully fund this route GRTC is required to convert Preventive Maintenance Capital Funding into operating funding)

City of Richmond Budget – Route 20 Cost



Projected Annual Miles: 309,790.40

Projected Exceptions/Detours: 12,345

Projected Cost Per Mile: \$8.03

Projected State Credit Per Mile: \$1.75

Projected FY2020 Cost: \$2,586,745.00

Projected FY2020 Revenue: \$2,586,745.00

Projected State Credit: \$557,847.76

Projected Farebox Recovery: \$348,266.37

Projected City Contribution: \$964,400.71

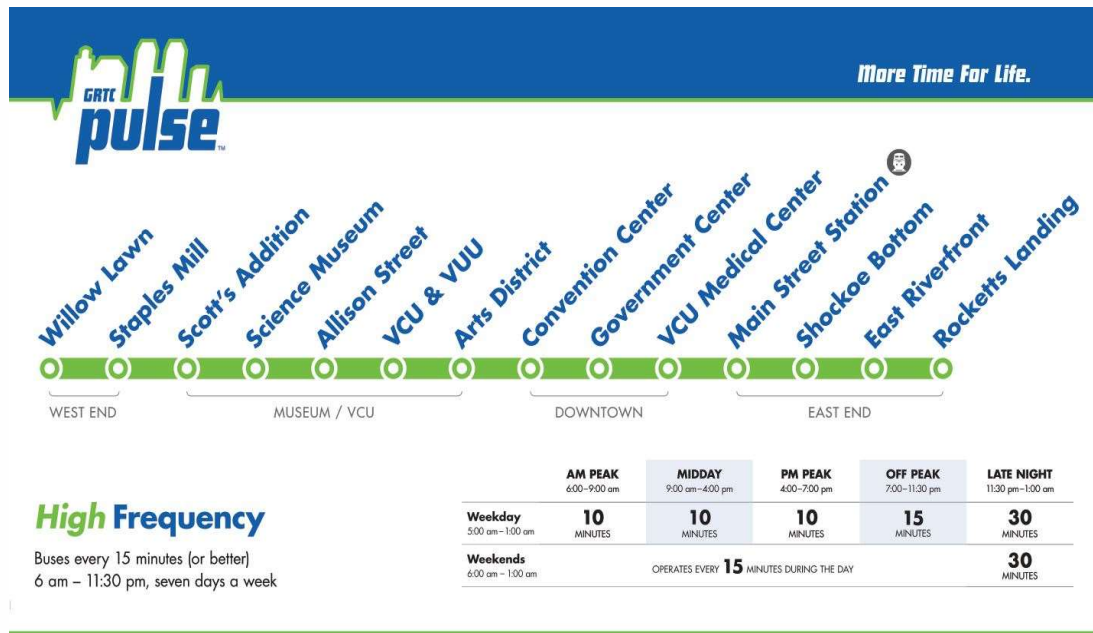
Projected VCU Ridership contribution: \$62,370.35

Advertising Revenue: \$31,323.04

GRTC 5307 Capital Funds: \$653,859.82

(Note: In order to fully fund this route GRTC is required to convert Preventive Maintenance Capital Funding into operating funding)

City of Richmond Budget – Pulse Cost



Sponsored By:



Projected Annual Miles 545,996.00

Projected Cost Per Mile: \$8.03

Projected State Credit Per Mile: \$1.75

Projected FY2020 Cost: \$4,122,296.80

Projected FY2020 Revenue: \$4,122,269.80

Projected State Credit: \$957,307.00

Projected Farebox Recovery: \$828,703.96

Projected City Contribution: \$1,289,982.45

Projected Henrico Contribution: \$215,430.94

Projected VCU Contribution: \$208,400.66

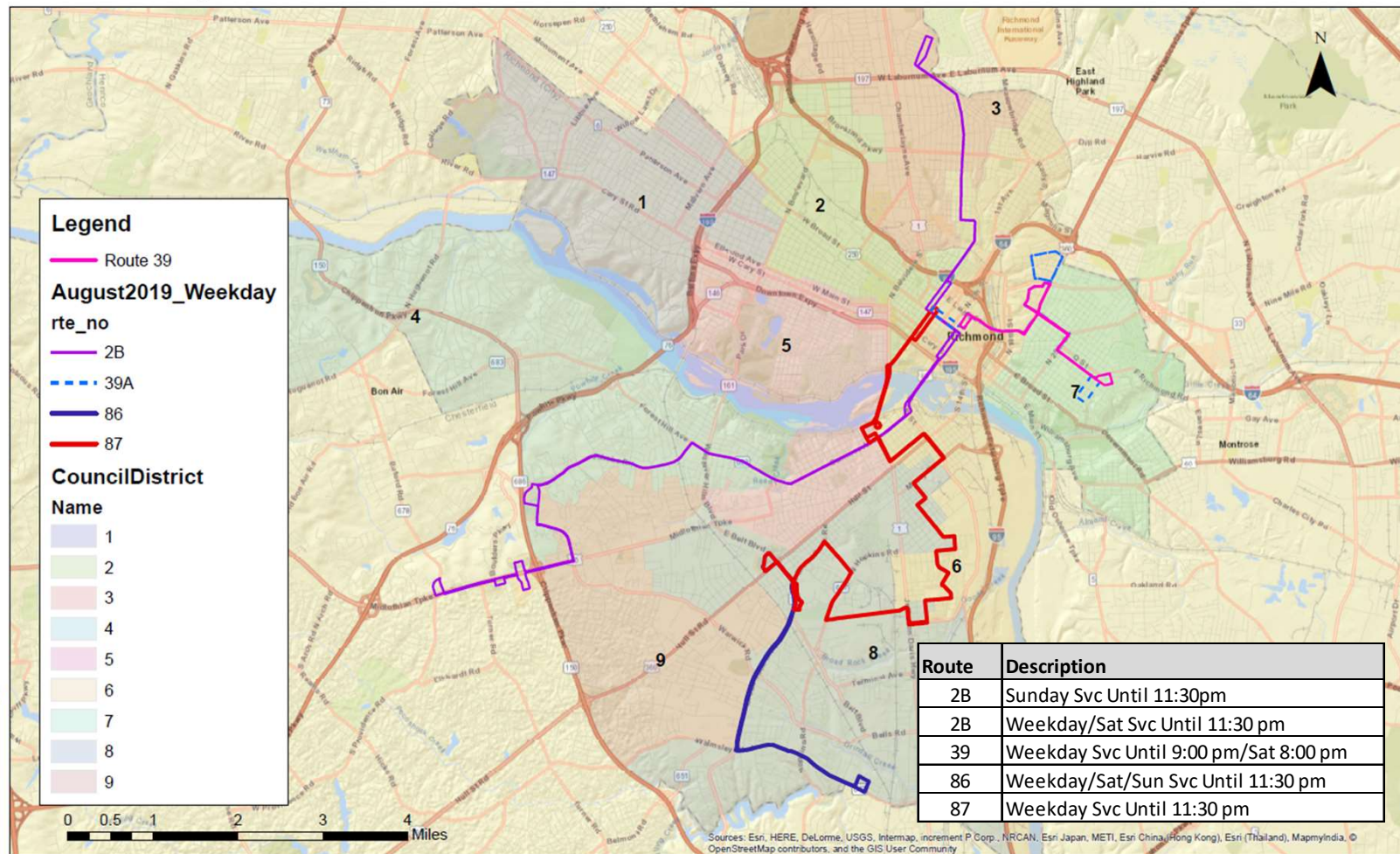
Advertising Revenue: \$297,500

GRTC 5307 Capital Funds: \$324,944.80

(Note: In order to fully fund this route GRTC is required to convert Preventive Maintenance capital Funding into operating funding)

City of Richmond Budget

FY 20 Proposed Enhancements



Proposed August Changes

City of Richmond Budget

FY 20 Proposed Enhancements - \$1,319,684

Revenue

State Operating Assistance	\$	-
Farebox Revenue	\$	123,181.00
City (Additional Funding)	\$	798,000.00
Advertising Revenue	\$	-
Delayed Start (1 month savings)	\$	66,000.00
Health Care Savings	\$	332,503.00
Total Revenue	\$	1,319,684.00

Operating

Expend Sunday 2B until 11:30PM	\$	372,912.00
Expend Mon-Sat 2B until 11:30PM	\$	254,111.00
Add New Church Hill Service – Route 39	\$	422,801.00
Expend 86 Mon-Sun until 11:30PM	\$	228,787.00
Expend 87 Weekdays until 11:30PM	\$	41,072.00
Total Revenue	\$	1,319,684.00

Favorable/unfavorable Variance \$ -

Questions
