



A Partner in Richmond



History



- Began in 1973 as 501(c)3 non-profit with 8 beds
- multi-phased expansion to 120 rooms in 2010
- \$11M total investment by the owner
- \$1M Invested by Bd. Of Directors since 2015
- RECENT
 - February, 2018: Councilman Agelasto
 - January, 2019: Reggie Gordon, Dep. Chief Admin. Officer for Human Services
 - February, 2019: Yvette Jones, Office on Aging & Persons with Disabilities
 - May, 2019: Joyce Davis, Chief of Staff

Who is Saint Francis Home?

- Licensed Home to 120 seniors & disabled
- Mission to serve those of limited means
- Volunteer Board of Directors
- \$2.5M Budget, 50 employees
- Full time fundraising staff
- Intentionally created in traditionally underserved part of Richmond
- District 5, Swansboro neighborhood, on Clopton Street at Bainbridge
- Built and owned by Catholic Church – but 90% of residents *are not* Catholic



What does Saint Francis Home offer?

- Exceptional value and dignity
- Single price is all-inclusive
- Outstanding clinical care
- Excellent food service
- Dedicated program space with Community Programming Director
- 24 Hour Emergency Assistance and licensed Med Techs on duty
- Laundry & Housekeeping Services
- Concierge Service round-the-clock



The Community of St. Francis Home



- 120 Individual residents
- Admitted from across the U.S.
- 32 from the City of Richmond
- 52% paid for by the State*
- 32% pay what the State pays
- 16% pay our Stated Rate

*The Challenge



- Va. DSS Auxiliary Grant program
- Growing gap between revenue and expense:
 - Monthly Cost \$1900
 - State pays \$1275
 - Deficit **\$ 625**
- SFH Annual Deficit: **\$900,000**
- For 32 City of Richmond Residents, the deficit is **\$240,000**

The Solution



We request your support!

FY2020 City General Fund
Request for Funding Application
Senior and Disability Services

What difference do we make to the City?

- We provide an affordable Home and care for 32 *Richmond* residents
- We serve seniors and disabled who have few or no choices
- Our residents are among Richmond's most vulnerable citizens
- We assure dignity and promote longevity for those who are not otherwise likely to enjoy these fundamental rights
- We provide stable and respectable employment opportunities

Resident case Study



- Elsie J., Born 5/3/1931
- Admitted 1/6/2005
- Religious Affiliation is Baptist
- HTN, High Cholesterol, Arthritis, Depression, Stroke Leaving R. side impairment
- Personal Representative:
Mr. Knoble Wiley, Brother
Lives in Williamsburg

An
Invitation:
Seeing
Is
Believing

