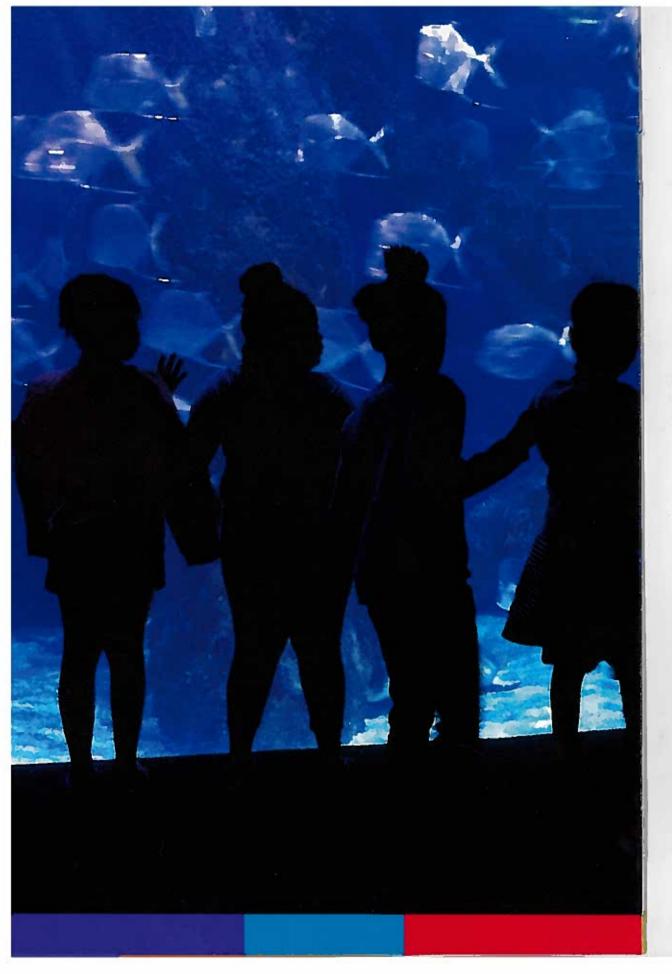


# A YEAR IN THE LIFE OF A CIS SITE COORDINATOR

hool Year Report 2017





## 2017 Report Card

One day at a time and over the course of a school year, Communities in Schools of Richmond keeps students in school and on track for graduation.

#### The ABC's of Outcome Measurement:

The CIS Model for delivering services to students is based on student outcomes for Attendance, Behavior and Course Performance goals. CIS implements a data-driven identification process combined with referrals to target students who show warning signs for straying off the graduation path. The process captures students more at risk and offers a proactive pathway for staying on course. It includes:

- Identification of students who are underserved
- Interventions targeted to students' immediate and long-term needs
- Daily and weekly monitoring of the impact of each intervention
- Modification of interventions
- Shared learning from outcomes

#### **Real Results**

During the 2017 school year, **19,253 students** were connected to resources and **2,892** students received intensive case-managed services. Among the group receiving intensive services, we tracked their ABC's:

50% of CIS students improved ATTENDANCE

74% of CIS students improved BEHAVIOR

68% of CIS students improved COURSE PERFORMANCE

87% of CIS students were promoted to the next grade

2,000 volunteers shared time with K-12 students; 370 partners supported Richmond and Henrico students; 88 students graduated from Performance Learning Centers; 43 CIS Site Coordinators worked inside 39 K-12 schools.

Communities In Schools of Richmond surrounds students with a community of support, empowering them to stay in school and achieve in life.

# **Letter from** President and CEO

Dear CIS of Richmond Friends and Advocates:

At Communities In Schools of Richmond we ask a lot from our Site Coordinators. Across a network of 40 local Richmond and Henrico schools, they comprise a unique team of solution-focused individuals that cement a foundation for successful student interventions.

stepping through the mechanics of a School Support Plan, we offer our regional community insight into both the planning and the evaluation activities that sandwich the programs delivered during In our 2017 annual report, we walk through a Year in the Life of a CIS Site Coordinator. By the school year. This process is one of the reasons that the CIS Model of Integrated Student Support is recognized as *best practice* for wrap-around services across the country. But for me, the real magic takes place when all the relationships nurtured by the CIS Site Coordinator come together to support the success of a student. They are many things to many people:

To Principals a Site Coordinator is a strategist, a solution seeker, a collaborator.

To **Teachers** a Site Coordinator is a first responder, a sounding board, a link to the community, and provider of classroom needs.

To Volunteers a Site Coordinator truly is a coordinator, a communicator and a match-maker.

To Parents a Site Coordinator is an advocate, an ally, a connector, a navigator and above all a partner.

To **Students** they are a safe place, a listener, a believer, a champion.

Because at the end of the day programs don't change lives, relationships do. When strategic relationships align, kids win.

# Harold Fitrer President and CEO

Pictured on this page, clockwise from top right: Dr. Danny Avula, Richmond City Health District; Principal Regina Farr, Bellevue Elementary; Matt Perry, Riverside Outfitters.



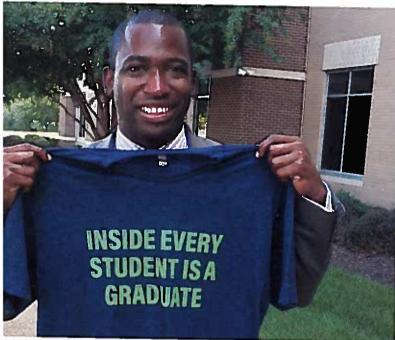




# Champions for CIS: Inside Every Student s a Graduate

S Site Coordinators are joined by hundreds of Champions across the Richmond region to celebrate and support udents. Some of these Champions are working right alongside students and others are working boldly as vocates to realize the vision that Inside Every Student is a Graduate:

ctured on this page, clockwise from top left: Mayor Levar Stoney, City of Richmond; Nutsy, Richmond Flying ruirrels; John Murden, Kendra Murden and Lee Gregory, The Roosevelt; Coach Mike Rhoades, VCU Men's sketball; Candace Smith, NBC12.











# **Spring:** Needs Assessment

Understanding the needs of a school community is the first step to building a bank of resources and services for students and families. Every spring, CIS collects information from students, teachers, administrators and school staff. We ask parents and partners and people in the community about how they feel about school. Questions like:

- I feel safe at school. In my neighborhood. On my bus.
- I have an adult in my life that I can talk to and help me when needed.
- · My parent came to my school this year.
- I have a close family member who is in jail.
- I have enough food to eat.
- I have missed school due to family responsibilities.
- I have attended more than one school this year.
- I like coming to school and look forward to graduating.

The annual needs assessment is a tool for CIS to collect information anonymously that will paint a picture of the community and identify gaps that CIS can address in the new school year.



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## **Summer: Planning**

As students pack up for summer break, site coordinators stay behind to plan for the new school year. Using the needs assessment results and school data, coordinators develop a School Support Plan or CIS Road Map for the upcoming year. We:

- meet with partners and providers to populate the plan
- train as a team to review best practices
- bring in subject-matter experts who help inform our work
- practice self-care to get ready for a new year
- prepare to greet our students and welcome them back to school

Site coordinators also keep a close eye on students across our network. Some students may need to continue work with CIS from year to year. Other students may have experienced trauma or changes in circumstance and will need support from a Site Coordinator on the very first day of school.



## Fall: Integrated Student Support

Back-to-School! September offers a time for Site Coordinators to reunite or meet new students and parents. We welcome volunteers and partners into schools and unpack the logistics of delivering Integrated Student Support (ISS).

#### School-wide services can include:

- clothing, food and school supplies closets
- attendance incentive programs and awareness campaigns
- kindergarten preparation programming
- programs focused on healthy relationships

#### Programs for targeted groups of students may look like:

- Redirection, impulse control and modeling positive behaviors
- Grief, self-esteem, LGBTQ, substance abuse, anger management, leadership, pro-social skills, and gender specific group work
- · Physical activity like run clubs, cycling, dance, stepping and drumming

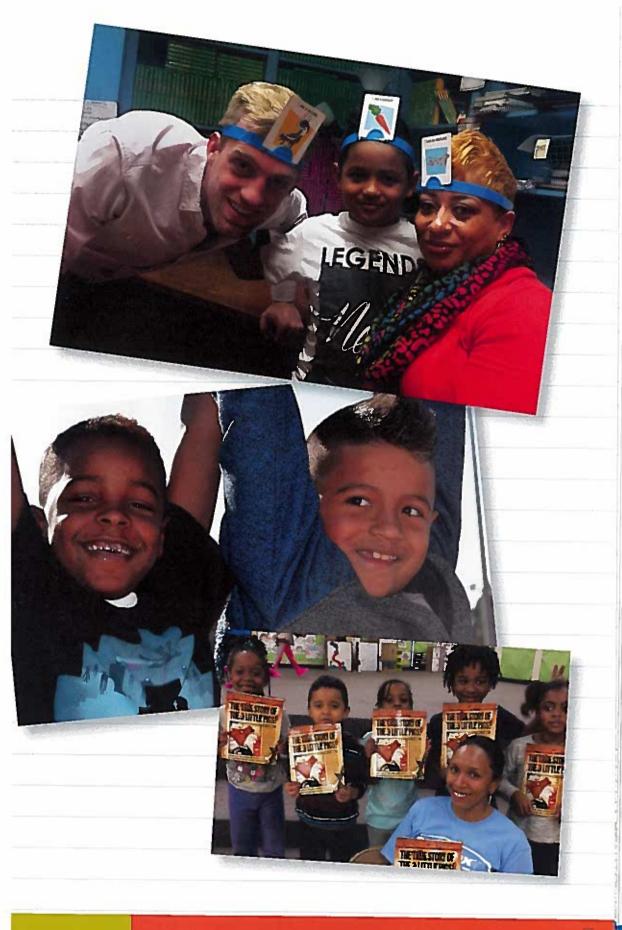
#### Individualized student support takes the shape of:

- · Connecting with a mentor
- Daily check-ins
- Developing agreed upon attendance, behavior or academic goals
- Outreach to parents by phone, face-to-face school meetings, home visits
- Eliminating attendance barriers to include access to food, clothing, transportation
- Acting as a liaison/advocate among school administration, teachers, social work

These three tiers of support allow site coordinators to serve the most students in a school while focusing attention on targeted students that have significant needs.









# Winter: Engage, Monitor and Adjust

#### CIS programming is in full swing!

The Site Coordinator, together with students and family, identifies strengths and assets as well as needs and gaps to build a plan of support. Each student sets a unique goal to work toward during the school year.

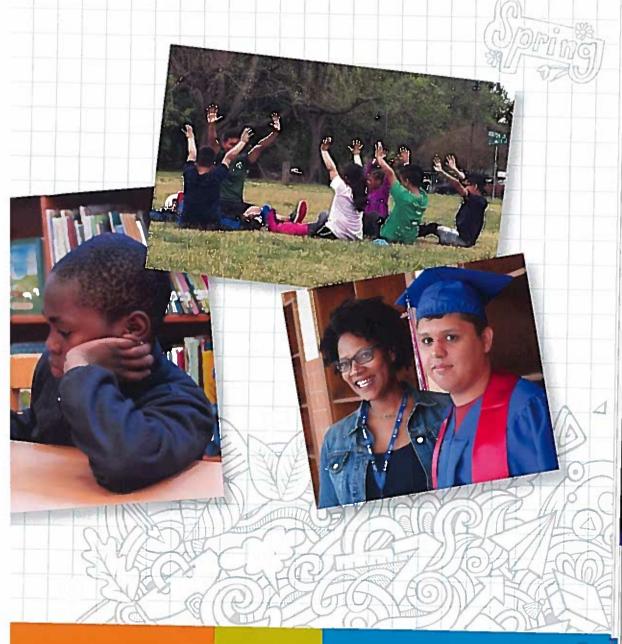
By setting goals with individual students and the school as a whole, Site Coordinators are able to monitor progress and adjust support accordingly. If they find out the plan isn't working as well as it could, they bring the right people back to the drawing board to adjust and create a plan that does.



# **Spring:** Student Outcomes

At the end of the school year, Site Coordinators measure school and student progress against their established goals. We also understand that building relationships and altering behaviors takes time. CIS targets improvement rates for students working through attendance, behavior and course performance challenges.

These outcomes show that Communities In Schools, both in Richmond and across the nation, increases graduation rates, decreases dropout rates and improves student attendance, leading to brighter futures for students.



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#### hmond Public Schools

#### nentary Schools

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Blackwell

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Francis

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#### ormance Learning Centers

North - Richmond Technical Center South - George Wythe High School

#### nrico County Public Schools

land Springs Elementary

ield Middle

1 Rolfe Middle

er Middle

land Springs High

ico Performance Learning Center

#### Partners 4 8 1

The CIS Model depends on the commitment of partners to deliver the very best for students. Our thanks and recognition to all the people working in CIS partner organizations helping students reach their potential.

Foundation

Capital One African

Capital One Coding

CarPool Car Wash

Cathedral of the Sacred

Carvernonics

Heart

Cedar Street

CelebrateRVA

Capital One

CARITAS

CarMax

Caron

Capital City Lodge #107

American Network

100 Black Men

2nd Presbyterian Church 31st Street Baptist

Church

5th Street Baptist Church

7th Street Christian

Church Alcin and The

Royal Team

All God's Children Camp

Alpha Phi Alpha Fraternity (Beta

Gamma Lambda)

Altria

Americorps

**AMP! Metro Richmond** 

Anthem Healthkeepers Plus

Antioch Baptist Church

Asbury United Methodist

Assisting Families of

**Inmates** 

Astoria PALS

Astoria Wives Club

BB&T

**BCWH Architecture** 

Bellemeade Civic Association

**Bethany Christian** 

Church

Beulah Baptist Church Big Brothers Big Sisters

Bikram YOGA Richmond

Bizport

Blue Sky Fund

Bon Air Baptist Church

Bon Air Christian Church

Bon Air Presbyterian Church

**Bon Secours** 

Boy Scouts of America

Boys and Girls Club of Metro Richmond

**Broad Rock Baptist** 

Church

**Broad Rock Library Brookland Park** 

Association

**Buffalo Wild Wings** 

Buz & Neds

Cadence Theater

Company

Cameron K. Gallagher

Center Church RVA Centura College Challenge Discovery Chick-Fit-A Chickahominy YMCA

**Baptist Church** 

Child Care Resources

Child Fund Children Inc.

Children's Hospital of

Richmond ChildSavers

Chippenham Hospital (CJW)

Christ Church Episcopal Church Hill Activities and Tutoring (CHAT)

CITGO

City of Richmond City of Richmond:

Parks, Recreation and Community Facilities

Fire Department Health Department

Police Department **Public Works** 

Social Services

Coaches in the Classroom Collegiate 100

Commonwealth of Virginia

Department of Health Department of Labor

**Employment** 

Commission **Employees Association** 

Juvenile Justice Community Ideas

Station: WCVE, P8S

Community of Caring compare.com Concregation Orami Continental Links Continental Societies. Inc. Richmond

Chapter COSTCO Coventry Gardens Neighborhood

Network Crossover Ministries Cub Scout Pack #799

**Cummins Atlantic Dancing Classrooms** 

Davenport & Company Dee's Barber Shop

Destined Male Mentor **DLA Aviation and** Defense Supply

Center Richmond Dodson Properties/Atlas

Realty Group Dominion Due Diligence

Group **Dominion Energy** 

Dominion Hola **Dress for Success** 

Central Virginia **Dudley's Beauty School** 

**Dunkin Donuts** East End #79 Order of

the Eastern Stars Prince Hall Affiliations Eastern Henrico

**Business Association** Ebenezer Baptist Church

Elks Lodge #45 **Emerging Young Leaders** 

**Emmanuel Worship** Center **Epiphany** 

Ernst & Young Estes Express Eta Phi Beta Sorority, Inc.

Richmond Public Schools FACE (Family and Community

Engagement) Faith Community Baptist Faith Landmarks

Family Dental Family Dentist

Fan District Association Fan Women's Club Farm Fresh

Fathorn Realty Federal Highway Admin.

Federal Reserve Bank of Richmond

Feed More Fifth Baptist Church Finney Foundation

First Baptist Monument First Baptist South Richmond

First Presbyterian Church

First Things First First Unitarian Universalist Focused Outreach Richmond Food Lion The Food Nook Fountain For Youth Foundation Fourth Baptist Fraiche on the Avenues Friends of Ginter Park Frontier Project Full Circle Grief Center Gamma Delta Chanter General Flectric Genworth Ginter Park Baptist Church Ginter Park Presbyterian Girl Scouts of the USA Glen Allen High School **3**oals for Girls **Bood Neighbor Community** Services Good Shepherd Baptist 300dwill of Centeral and Coastal Virginia SRASP iravel Hill Baptist reater Fulton Neighnorhood Resource Center (NRC) ireater Richmond Fit4Kirls roundworkRVA ands on RVA eart of America enrico Education Foundation enrico High School ickory Hill igher Achievement ighland Springs High School ighland Springs United Methodist Church ndu Center of Virginia ope Church **Dusing Families First** ıanı Christian Ministries la Phi Lambda Sorority, Inc. hnke Road Bantist nkins Funeral Home sse Davis ARC hoson Inc. mp Starz nior Achievement of Central Virginia nior League of Richmond st Drew It BOOM! Ky-Kollege and Kareer 4 Youth /stone :DRUM+ARTS

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New Life Outreach International Church (Toys for Hope) NextUp RVA Northside YMCA Northside Outreach Center Owens & Minor Partnerships for Families Peace Education Center Pediatric Connection Peter Paul Development Center Podium Foundation Poe's Pub Ramsey Memorial United Methodist Church RARE Academy Raymond Rams Foundation (VCU Basketball) Read to Them Relationship Foundation of Viminia ReNew Richmond Reveille United Methodist Reynolds Community College Richmond Ballet Richmond Commonwealth Attorney's Office Richmond Community Church Richmond Cycling Corps Richmond Education Association Retired Richmond Flying Squirrels Richmond Hill Richmond Jewish Coalition for Literacy Richmond Peace Education Center **Richmond Promise** Neighborhood Richmond Public Schools Richmond Public Schools ht Community Church Education Foundation Richmond-Henrico Retired ig and Foster REALTORS. Teaching Association Grove Avenue Office River City Church River City Rotary heran Church of Our Savior River Road Baptist Church

Man Up Initiative

Mango Salon

McDonald's

Meg Medina

Manchester YMCA

**Baptist Church** 

MICAH Initiative

Minds In Motion

McKesson Medical-Surgical

Metropolitan African American

Moore Street Baptist Church

Mount Olive Baptist Church

Mount Tabor Baptist Church

Mt. Calvary Baptist Church

Mt. Carmel Baptist Church

International Ministries

Mt. Gilead Full Gospel

Mt. Olive Baptist Church

Muslim Women Coalition

My Sisters Co. Book Club

Nationwide

River Road Presbyterian River Road United Methodist Robinson Theater Royall and Company RVA \$100 for 100 **RVA Futures** Salisbury Garden Club Sauer's Garden Science Museum of Virginia Second Baptist Church (Southside) Second Baptist Church (West End) Sharon Baptist Church Shoes That Fit Sixth Baptist Church Sixth Mount Zion Baptist SMART Relationship Foundation of Virginia Southside Church of the Nazarene SPARC SpeakGLAMHer Speaking Spirit Ministries Special Olympics Spinal Correction Center of Richmond Sports Backers St. Bridget School St. Bridget's Catholic Church St. Christopher's School St. Edwards Catholic Church St. Elizabeth's St. James Church St. John's Church St. Joseph's Villa St. Michael's Catholic Church St. Michael's Episcopal St. Paul's Episcopal Church St. Peter's Catholic Church St. Stephen's Episcopal Starbucks Steward School Stop Child Abuse Now SCAN SunTrust SunTrust Hispanic Network SunTrust Mortgage Swansboro Baptist Church Sweet Frog TGIFriday's The Life Church Theatre IV (Hugs & Kisses) Three Chopt Church of Christ TJ Viking Fund Trinity 44 Mason Lodge Trinity Lutheran Trinity United Methodist Trio VUU Talent Search

Tuckahoe Presbyterian

University of Richmond

Partners in the Arts

**Bonner Center for Civic** 

Ukrop's Threads

United Church

Engagement

**UPS Freight** 

Upsilon Chapter of Alpha Kappa Alpha Inc Urban Farmhouse US Department of Labor The Valentine Museum VCU Arts Aspire **Community Engagement** Dental **Health Sciences Diversity** EXCELL Forensic Science Forensic Science Club Police Department Psychology Department School of Nursing School of Social Work VCU Health Systems Verizon Wireless Victory Tabernacle Church Virginia Alliance for the Chesapeake Bay Virginia Bar Association Young Lawyers Division Virginia Credit Union Virginia Food Collaborative Virginia Health Center Virginia Heroes Virginia Hispanic Chamber of Commerce Virginia League of Planned Parenthood Virginia Lottery Virginia Mentoring Partnership Virginia Museum of Fine Arts Virginia State Police Virginia State University VUU School of Social Work VUU (The Royal Team) VUU School of Social Work Visual Arts Center Watch Dog Dads Wells Fargo Westover Hills Merchants Association West Richmond Breakfast Lions Club Westover Hills Neighborhood Association Westover Hills United Methodist Church WestRock Westwood Baptist Church Wilder Middle School PTA Williams Mullen Wolfpack, LLC Woodville Presbyterian Church YMCA of Greater Richmond Young Life Young Lives Youth Life **YWCA** 

oundations, corporations and organizations investment ensures that urban youth have and graduate with a diploma and a plan In Schools of Richmond. Your continued the tools they need to engage at school Our many thanks to all the individuals, that generously support Communities for the future.

# Community Hero

Commonwealth of Virginia Richmond Public Schools Richmond & Central Foundation Serving United Way of Greater Robins Foundation Gifts \$100,000 City of Richmond Virginia (TCF) The Community Richmond & Henrico County Petersburg Altria Group and Due NextUp

# Gifts \$20,00-99,000 School Sustainer

Andrea and William Reed Memorial Foundation For Martin's Grocery Stores **Brookfield Foundation** Markel Fund of TCF Mrs. Rudolph H. Bunzl Mary Morton Parsons Beth and Dan Phipps Genworth Foundation Jackson Foundation CarMax Foundation Anthony and Susan R.E.B. Foundation **Dominion Energy** Foundation Children Capital One

**Dawn and Stuart Siegel** Kelly and Kirk Tattersall Wallace and Mary Gray Mr, and Mrs. Fred T. Tattersall Schaberg Fund at Richard S. Reynolds Stettinius Family Bob and Anna Lou Foundation SEC SEC

# Student Advocate Gifts \$5,000-19,999

Patricia and Gary Fenchuk Bruce B. Gray Fund of TCF Farrell Family Charitable Emily S. and Coleman A. Jane and Jim Hartough David and Christine Cottrell Family Fund Mariand Bucker and **Estes Express Lines** Hunton Foundation Thomas Gottwald Melody Barnes Marguerite Casey William Goodwin Donahue Family **Hunter Trust** Peter Diatelevi Foundation Foundation Trist

NewMarket Foundation Charlotte and Gil Minor Mr. and Mrs. James A. Mr. and Mrs. Lindsley Enrique Mayor-Mora Herbert H. McDade McGuireWoods Owens & Minor Patient First Phipps

Church Ukrop's Endowment Fund Richmond Association of Jayne and Bobby Ukrop St. Stephen's Episcopal Powell Fund of TCF Mollie and James Realtors of TCF Swedish Match **TowneBank** Reinhart

Amy and Steve Williams Anne Marie Whittemore Spencer Williamson Michael Woodard Jack Woodfin Brian White

Charitable Foundation

Bank of America

Diana and David Beran

Jack Berry for Mayor

Campaign

**Backpack Team** Gifts \$1,000-4,999

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Koval Family Fund of TCF First Presbyterian Church Mary and Vaughn Groves Mary Kay and Phil Huss Margaret and J. Alfred Brockenbrough Family Fund of TCF aurence and Barbara Caitlin Friebertshauser Loretta and Benjamin Connors Charitable Beverly and Al Lacy Christine and Robert Bingham, Jr. Dr. Deborah Jonas Barbara Dickinson Garrett Foundaton Fina Butler-Cason Kathleen Costello Sara Beauchamp Shamana Burnett Sharon Barcalow Miriam Davidow Michael Herring Jane V. Helfrich Jean P. Holman Harris Williams Broaddus, Jr Cyndi Fleming Kym, Grinnage **Kristin Hamlin** Dazia Hughes Elizabeth Betz Mollie Brooks Robert Cornet Kelley Gerow Thomas Cox Danny Avula Don Cowles Scott Garka Page Hayes Sally Bagley Susan Ellett Siena Hart Tre Britton English Adam Hill John Barr BCWH Inc. Joy Davis Experity Eng an Flatt Loucks Family Foundation Kunkel Family Foundation Jr. Family Fund of TCF Aggie and Richard Cullen Remo Family Charitable Carol and Earl Dickinson Helen and Rob Froehlich Sledd Family Charitable Fund of TCF Communities In Schools Margarete and Siegfried Barbara J. Thalhimer & William B. Thalhimer Doherty Family Fund of Dena and Chris Moore /alentine Family Fund Nicole and Jeff Ukrop Eckhaus Charitable Freeman Family Fund Katherine and Steven Richmond Christmas Mother Fund First Tennessee Bank Katie and Ted Ukrop Family Foundation Gilbert M. Rosenthal St. Edward Catholic Community Fund Union Bank & Trust Charles M. Caravati Joni and Mark Dray Kirsti and Matthew Main Street Realty Sue Ann Messmer Alice and Richard Robert Marchant Roger Ferguson Catie Netmoller Matthew Rigby **Phomas Garner** Brian Newman Fund of TCF William Garner Fund of TCF Donald Garber Barton Malow compare.com La Difference Chamber RVA of Virginia Goodwin Heidi Crapol Markel

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Margaret and E. Massie United Way of Roanoke United Way of Greater Virginia Credit Union US Raceworks, LLC Courtney and Zach Winters Georgia and Daniel Elizabeth B. Weiss Mark Van Wormer Mark Van Wormer Valentine, Jr. Jonathan Zur Scott Warren Williams John Votta Atlanta Vailey UWNCA

Derek Lewis

Wells Fargo Foundation

WestRock Foundation

James E. and Barbara B.

WTR Fund of TCF

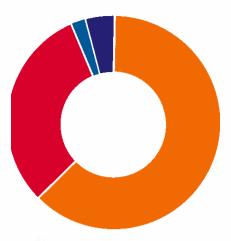
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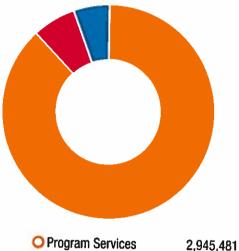
Weinstein Properties

### 2017 Revenue



- O Direct Public Support 2,276,763
  O Local and State Funding 1,093,726
  O United Way 100.000
- O In-Kind Support 150,605 Total Revenue 3,621,094

## 2017 Expenses



- Program ServicesManagement and General
- 226,555 178,442
- O Fundraising
  Total Expenses

3,350,478



Review CIS of Richmond 2017 audited financials at www.giverichmond.org

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