



City of Richmond

900 East Broad Street
Richmond, VA 23219
www.richmondgov.com/cityclerk

Minutes – Final

Land Use, Housing and Transportation Standing Committee Special Meeting

Friday, September 11, 2015

4:00 PM

Council Chamber, 2nd Floor - City Hall

Committee Members and Staff in Attendance

The Honorable Ellen Robertson – Chair
The Honorable Jonathan Baliles – Vice Chair
The Honorable Kathy Graziano – Member
Jean Capel, City Clerk
William Echelberger Jr., Council Budget Analyst
Allen Jackson, City Attorney
Vincent Jones, Deputy Council Chief of Staff
Pamela Nichols, Assistant City Clerk

Call to Order

Chair Ellen Robertson called the meeting to order at 4:13 p.m.

Evacuation Announcement and Citizen Speaker Guidelines

Upon the Chair's request, Pamela Nichols, Assistant City Clerk, provided information on the appropriate manner in which the Council Chamber is to be evacuated in the event of an emergency along with citizen speaker guidelines and conduct during the meeting.

Paper(s) for Consideration

Vice Chair Jonathan Baliles moved to forward the following paper to Council with the recommendation to accept the bid from Virginia Port Authority, which was seconded and approved ~ Vote 3/0:

ORD. 2015-168 - To provide for the granting by the City of Richmond to the person, firm or corporation to be ascertained in the manner prescribed by law, of the lease, franchise, right and privilege to use and maintain certain property located at 5000 Deepwater Terminal Road for the management, maintenance, and operation of the Port of Richmond in accordance with a certain Deed of Facilities Lease Agreement.

Patron: Mayor Jones

Bill Echelberger provided the committee with the Council Chief of Staff's written response to the bid submissions for lease of the Port of Richmond.

A copy of the material provided has been filed.

It was the consensus of the committee to allow each bidder, fifteen minutes to present its proposal to the committee. Allen Jackson, City Attorney, provided an overview of the bid process and provided the committee with its responsibilities for the bid selection process.

Bid one was submitted by B. David Peck.

There was no one present to represent B. David Peck.

A copy of the material provided has been filed.

Bid two was submitted by PCI of Virginia, LLC, (PCI).

Michael Evanko, President of PCI of Virginia, LLC, provided an overview of the company's operation, vision for the future, proposal for the operation of the Port of Richmond and the company's interest in operating the Port of Richmond. Mr. Evanko reported that PCI maintains a strong working relationship with the local Teamsters Union and will continue to grow the current customer base to ensure needed services were possible to promote Richmond. Mr. Evanko responded to questions by the committee regarding future capital improvement plans, and the impact the current depth of the river will have on estimated revenues.

A copy of the material provided has been filed.

Bid three was submitted by the Port of Virginia (VPA).

Cathie France, Chief Public Affairs Officer, Port of Virginia provided an overview of the company's mission, qualifications, marketing efforts and commitment to executing the terms of the agreement. Ms. France reported that VPA is committed to collaborate with Richmond Center for Workforce Innovation (CWI) to train and supply the work force needed.

A copy of the material provided has been filed.

Support

Harry Jehu, Ocean Manager, Expeditors International of Norfolk, VA., stated that the main concern regarding the ownership of the Port of Richmond is that there will not be an interruption in barge services.

Selena Cuffee-Glenn, Chief Administrative Officer, expressed city administration's support for the Virginia Port Authority.

Vice Chair Jonathan Baliles expressed his appreciation for PCI of Virginia, LLC's service to the city and stated that, in terms of financial benefits, Virginia Port Authority offers the best opportunity for the city.

Committee member Kathy Graziano stated that, combined with remarks from Vice Chair Baliles, the Virginia Port Authority offered the highest bid; therefore, she supports its bid.

Committee member Kathy Graziano moved to forward the following paper to Council with the recommendation to approve, which was seconded and approved ~ Vote 3/0:

ORD. 2015-169 - To authorize the Chief Administrative Officer, for and on behalf of the City of Richmond, to provide the notice to the Virginia Port Authority required to evidence the City's approval of the renewal of a Deed of Facilities Lease Agreement, under which the City leases to the Authority the property located at 5000 Deepwater Terminal Road, known as the Port of Richmond, for a five-year renewal term commencing on Jul. 1, 2016, and ending on Jun. 30, 2021.

Patron: Mayor Jones

Mark Kronenthal, Senior Policy Advisor – Office of the Mayor, introduced Ord. No. 2015-169.

Adjournment

There being no further business, the meeting adjourned at 5:08 p.m.

Next Meeting: Tuesday, September 22, 2015, at 3:00 p.m., Council Chamber, 2nd Floor City Hall

Staff Contact: Pamela Nichols 646-7931, pamela.nichols@richmondgov.com