Main Street Station Expands Intercity Bus Service to now include Greyhound and Flixbus

Land Use, Housing and Transportation Committee (LUHT)

July 16, 2024

Presented by: Dironna Moore Clarke, Deputy Director, DPW

What is Intercity Bus Service

- Intercity Bus service typically run less frequently and fewer stops than transit bus service.
- Common operations have several stops at the beginning of the trip and several near the end, with the majority of the trip non-stop on a highway.
- Intercity bus service supplements or replaces other transport services such as train or airline.
- Carries passengers' significant distances between different cities and states; and generally, has a single stop on one location in or near a city.

Greyhound's Arthur Ashe Boulevard Transfer Station (est. 1985) set to close September 2024.

- 2007-2021-Owned by FirstGroup Greyhound consisted of staff, terminals and bus fleet;
- 2021- Munich-based Flixbus acquired Greyhound bus fleet for $78 million from FirstGroup and made two make two subsidiary companies: Greyhound Lines, Inc and Flixbus Inc.
- 2022- FirstGroup sold almost all its remaining Greyhound properties to Twenty Lake Holdings, LLC;
- 2023-Twenty Lake began closing the properties, leaving Greyhound passengers without sheltered waiting or amenities.
- 2024- Greyhound Lines, Inc revamps its service model to now have passenger drop-off and pick-up bus stop; with other lay-over transfers at multimodal stations across America.

NEXT STEPS & SCHEDULE

- Greyhound will operate on a 90-day lease until September 28th, 2024.
- City will enter into two separate 2-year license agreements with Greyhound and Flixbus, if approved by council on September 25th, 2024.

Richmond Proposed Station Schedule
September 2024

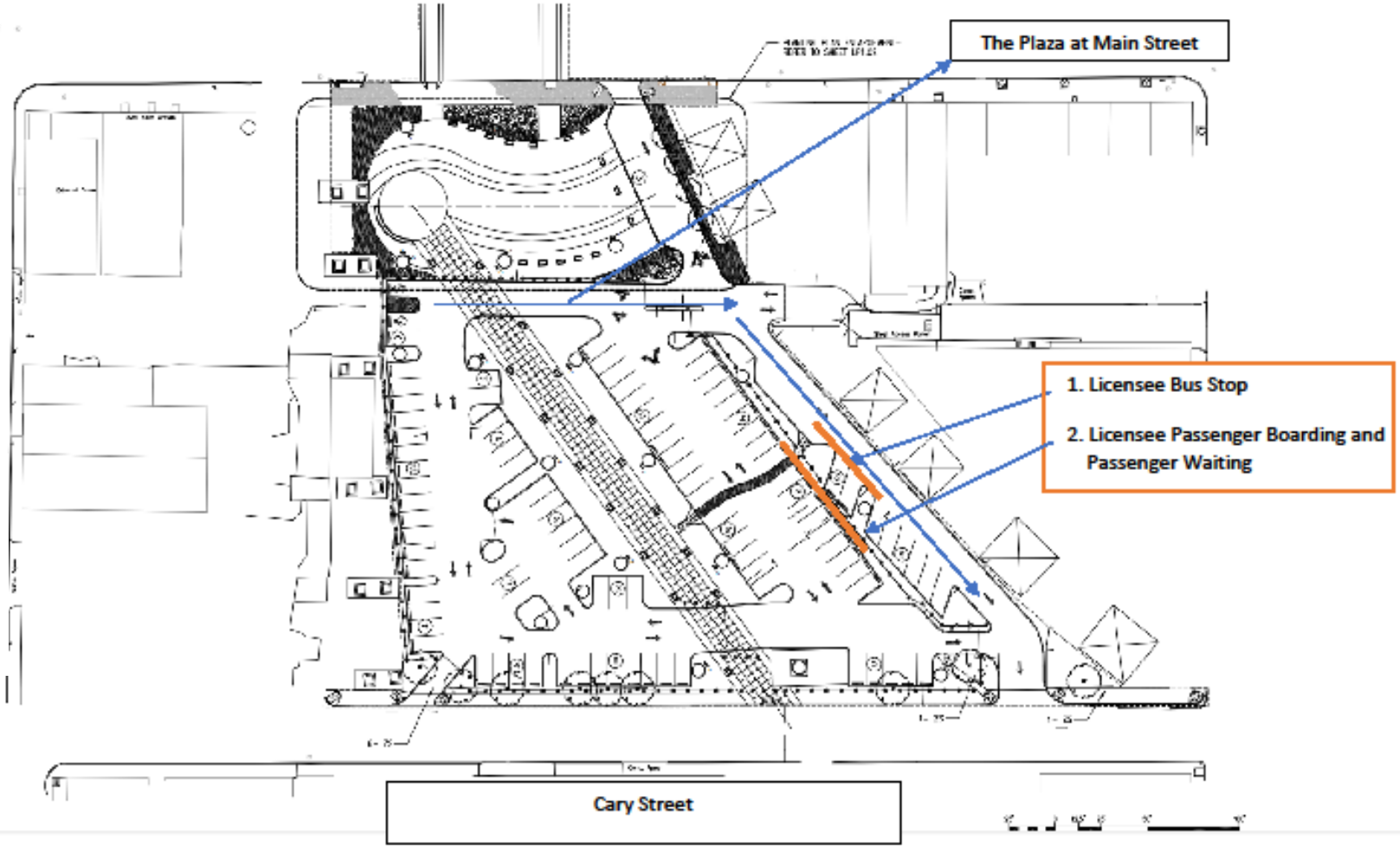
6/27/2024

Origin	Destination	Monday		Tuesday		Wednesday		Thursday		Friday		Saturday		Sunday	
		Arrive	Depart	Arrive	Depart	Arrive	Depart	Arrive	Depart	Arrive	Depart	Arrive	Depart	Arrive	Depart
Richmond Bus Station	New York City Midtown	1	7:40 am	1	7:40 am	1	7:40 am	1	7:40 am	1	7:40 am	1	7:40 am	1	7:40 am
Richmond Bus Station	New York City Chinatown	1	9:15 am			1	9:15 am					1	9:15 am		
Richmond Bus Station	New York City Midtown	1	11:00 am	1	11:00 am	1	11:00 am	1	11:00 am	1	11:00 am	1	11:00 am	1	11:00 am
Richmond Bus Station	New York City Midtown	1	2:00 pm	1	2:00 pm	1	2:00 pm	1	2:00 pm	1	2:00 pm	1	2:00 pm	1	2:00 pm
Richmond Bus Station	New York City Midtown							1	2:30 pm	1	2:30 pm	1	2:30 pm	1	2:30 pm
Richmond Bus Station	New York City Midtown	1	4:00 pm	1	4:00 pm	1	4:00 pm	1	4:00 pm	1	4:00 pm	1	4:00 pm	1	4:00 pm
Richmond Bus Station	Norfolk	1	4:50 pm	1	4:50 pm			1	4:50 pm	1	4:50 pm	1	4:50 pm	1	4:50 pm
Richmond Bus Station	Boston (South Station)	1	8:40 pm	1	8:40 pm	1	8:40 pm	1	8:40 pm	1	8:40 pm	1	8:40 pm	1	8:40 pm
Richmond Bus Station	New York City Midtown			1	10:50 pm	1	10:50 pm								
Total Service		**7** Stops/Day		**7** Stops/Day		**7** Stops/Day		**7** Stops/Day		**7** Stops/Day		**8** Stops/Day		**7** Stops/Day	

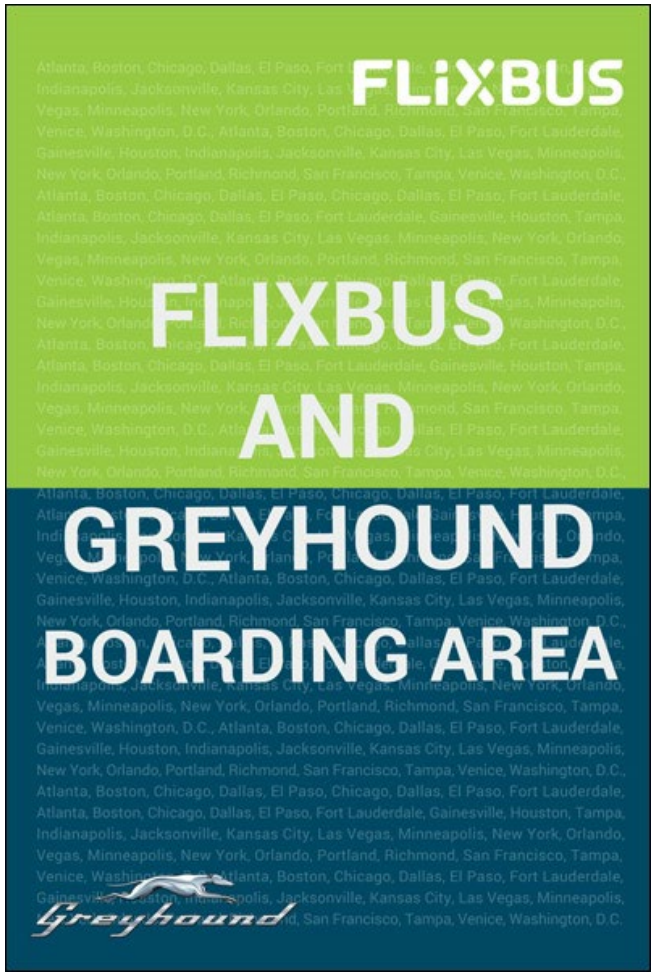
Greyhound

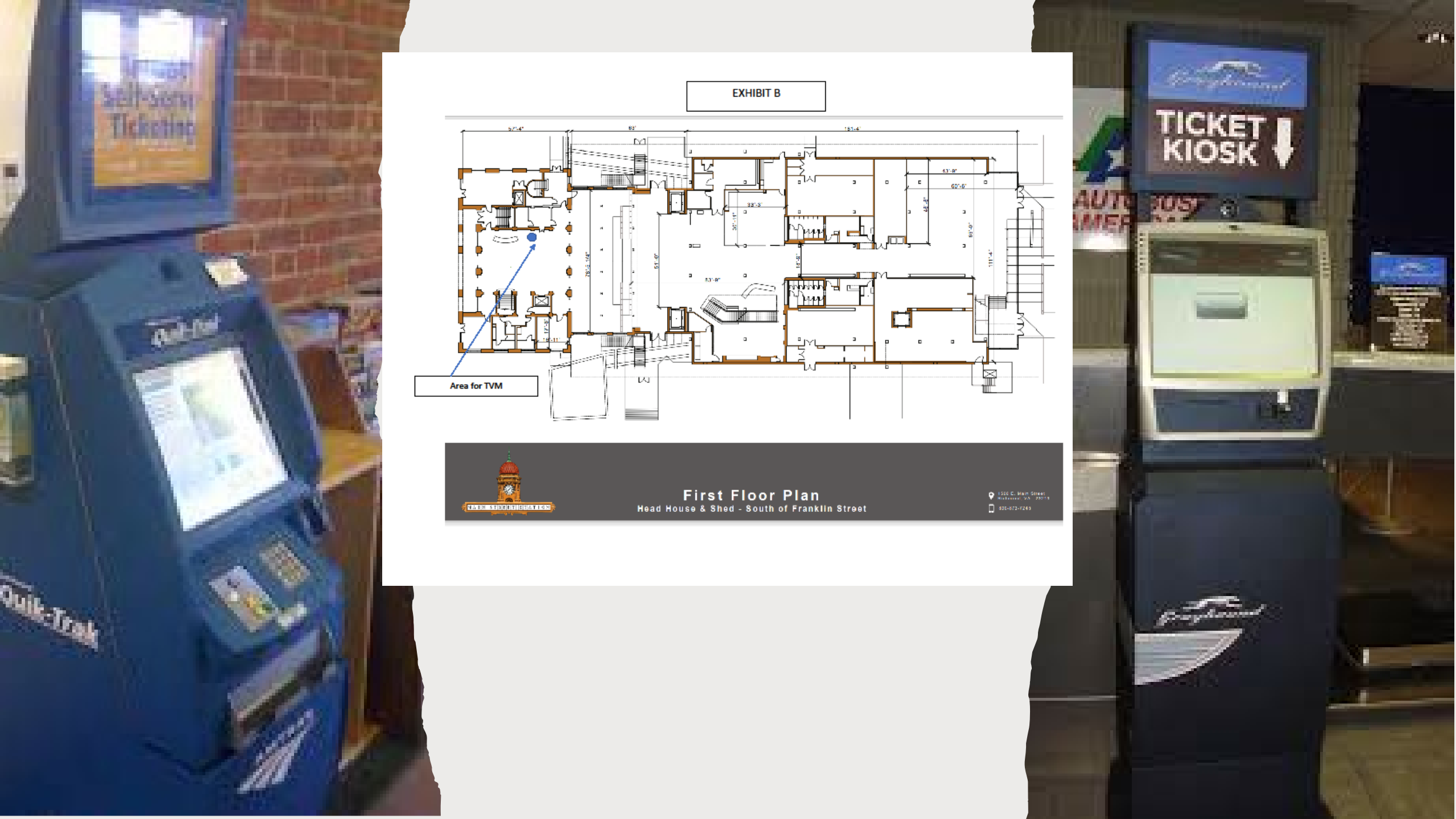
FLIXBUS

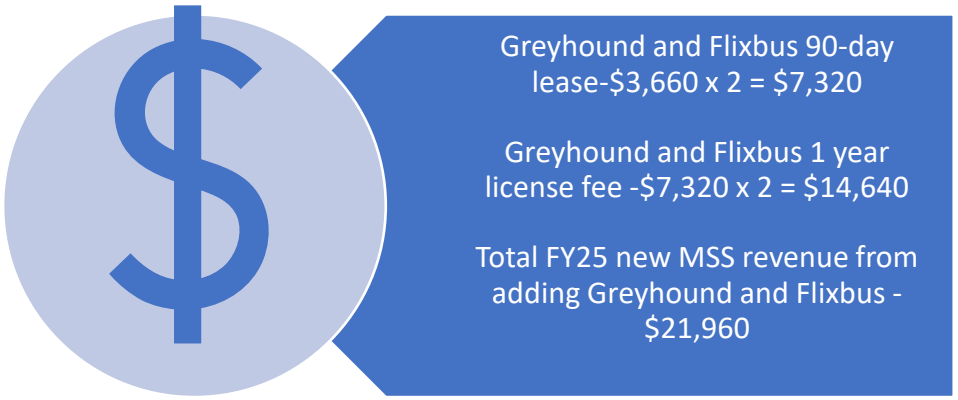
EXHIBIT A



BUS
STOP
BUS TRACKER
Greyhound
FLiXBUS
Track online at
www.greyhound.com/track
Track online at
www.flixbus.com/track
ghfbtrack_July23


FLiXBUS
FLIXBUS
AND
GREYHOUND
BOARDING AREA
Greyhound


Self-Serve Ticketing
Quik-Trak
TICKET KIOSK
EXHIBIT B
Area for TVM
First Floor Plan
Head House & Shed - South of Franklin Street



- The annual license fee for the initial license term is $7,320 Seven Thousand Three Hundred Twenty Dollars and no Cents ($7,320) amount shall be payable in equal monthly installments of **Six Hundred Ten Dollars and no cents ($610.00)**, in advance, on the first day of each month during the term of the License.
- This license fee amount is based on current usage levels of Seven (7) Greyhound Lines trips per day.
- This license fee amount is based on current usage levels of Seven (7) Flixbus trips per day.
- Licensee shall deliver the monthly installments to the Department of Public Works overseeing the Main Street Station operations at the address specified below, commencing on or before the first day of each month
- The annual license fee shall increase by 2% on each anniversary of the License and shall be payable in equal monthly installments in the same manner as the first year of the license term described in this section.
- Any installment of license fee accruing under the provisions of this License not paid when due shall bear interest at the rate of twelve percent (12%) *per annum* from the date when the license fee was payable by the terms of this License, until the license fee shall be paid by the Licensee.

Further Integrating Intercity Bus into Richmond's TOD strategy

- Many of the passengers who would have transferred here in Richmond have been shifted to Norfolk and Raleigh; where new Multimodal facilities have been recently built.
- OETM is committed to working closely with GRTC, Greyhound and Flixbus as we explore utilizing FTA 5311(F) federal funds that are available to intercity bus carriers, for capital improvements here in Richmond.
- The proximity to Intercity Bus service in Richmond also makes development near intercity bus stations eligible for Transportation Infrastructure Finance and Innovation Act (TIFFIA) dollars, as well.

MAIN STREET STATION REMAINS A PREMIER EVENT SPACE AND A BUSTLING TRANSPORTATION HUB

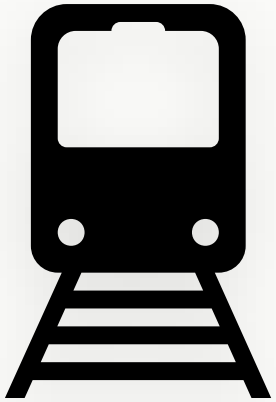
- The Main Street Station multimodal transportation hub gathers different means of transportation at one place so people can connect to :
  - Amtrak Railroad Station
  - PULSE Bus Rapid Transit-BRT station
  - GRTC local bus stop to Airport
  - Regional and Intercity bus stops
  - Mobility hub for Bikeshare and Scooters (last-mile)

Intercity Bus provides Equitable Travel Options

Megabus:
August 15th 8:50PM – 11:05PM
Main Street Station to Union Station
$22.50

Flix:
August 15th 7:40AM – 9:30AM
Richmond Bus Station to Union Station
$15.99

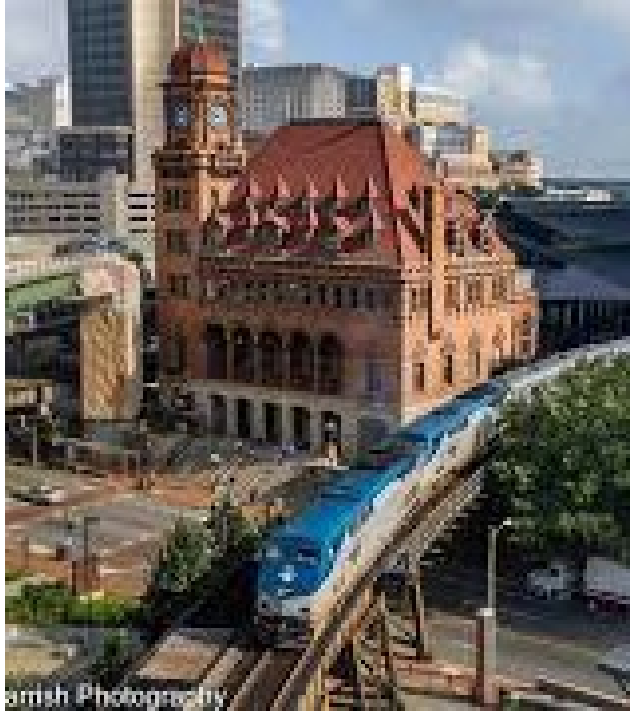
Greyhound:
August 15th 9:15AM – 12:40AM
Main Street Station to Union Station
$15.99



Amtrak:
August 15th 5:00PM – 7:59PM
Main Street Station to Union Station
$17

- Flight (Jet Blue):
- August 15th 10:15AM – 2:45PM
- RIC to DCA
- $117

Drive:
109 miles
2 Hours 15 Minutes
Main Street Station to Union Station
$73.03 at standard federal rate of $0.67/mile
Approximately **$150** with estimated express lane costs



megabus

Questions?

VIRGINIA BREEZE
BUS LINES

FLIXBUS

86003
Greyhound