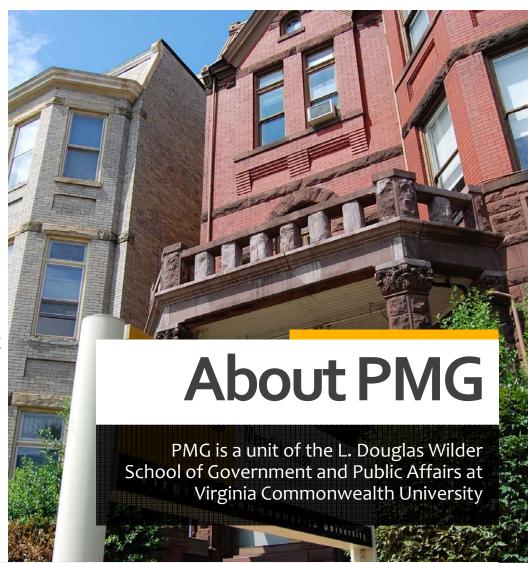


Consulting Services:

- Strategic Direction
- Business Process Analysis
- Quantitative and Qualitative Analysis
- Facilitation Services
- Organizational Assessment
- 360 Feedback
- Coaching

Development Programs:

- Virginia Government Leadership Summit
- Virginia Executive Institute
- Commonwealth Management Institute
- Supervisory Programs
 - Supervisors and Managers Bootcamp
 - Experienced Supervisors' Institute
 - o Fundamentals for Supervisors



Our Team for City Council

- James M. Burke, PhD, Director
- Linda L. Pierce, MBA, Associate Director
- Michael Gillette, PhD, Consultant, Former Lynchburg City Council Member and Mayor
- Sherida Davis-Bryan, MBA, Consultant
- Wheeler Wood, MS, Consultant/Analyst
- Gina Barber, MPA, Consultant
- Chloe Carter, MPA, Assoc. Consultant
- **Deb Taminger,** Coordinator



Our Scope (1)

- PMG will <u>review the current operations and organizational structure of Council</u>
 <u>Agencies</u>: Council Chief of Staff, City Council/Liaisons, Clerk, City Auditor, City
 Attorney, Assessor of Real Estate, and Inspector General.
- Over the next two months, PMG will <u>conduct individual interviews</u> with each Council Member, Council appointees, and Staff to elicit feedback regarding the organizational structure and operations of Council.
- PMG will, at the same time, conduct electronic surveys with Staff to maximize input.
- PMG will review the City Charter, <u>research</u> similar council structures of other cities, etc.
- PMG will <u>analyze the priorities</u>, <u>goals</u>, <u>objectives</u>, <u>and activities</u> of Council Agencies, and identify specific strategies relative to the organizational structure and operations.
- PMG will <u>deliver a comprehensive summary report</u> to Council with recommendations for restructuring, if needed, and a <u>proposed strategic planning process</u> for achieving key goals.

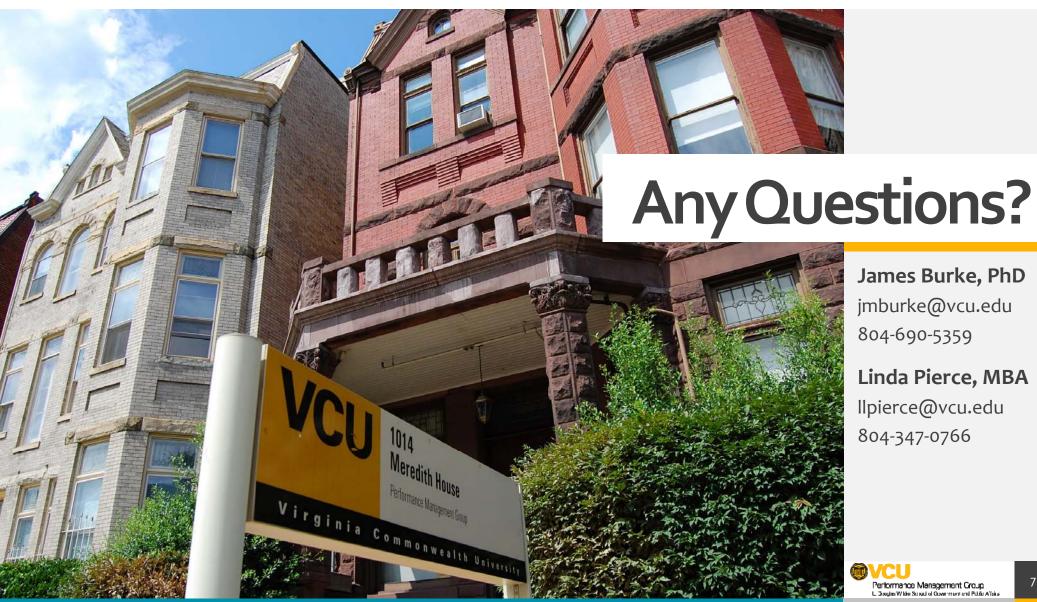
Performance Management Croup.

Our Scope (2)

- Conduct an executive job search for the Council Chief of Staff position:
 - In collaboration with council members, appointed council representative panel members, and council staff, PMG will develop a complete job announcement, define key criteria, required job skills, and qualifications to be used in the employment search.
 - Advertise, market, and recruit for the position using relevant and appropriate job candidate employment listing sources that are local, regional, and national.
 - PMG will also utilize our extensive network to provide as much free advertisement as possible.
- Work with the assigned Human Resources consultant who would complete the prescreening requirements, reference checks, and background checks.



- Collaborative
- Transparent
- Respectful of confidentiality
- Sensitive to any concerns of staff
- Conducted by fellow public servants who believe that the best ideas for change come from within the organization
- Focused on the internal talent and how to maximize individual and group strengths to achieve even greater efficiency and effectiveness



James Burke, PhD

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