



KNOW THE FACTS:
Focusing On the Individual



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Mission Statement:

United by our compassion, we help our most vulnerable neighbors break the cycles of homelessness and addiction to reclaim their dignity.

CARITAS FINANCIALS:

INCOME

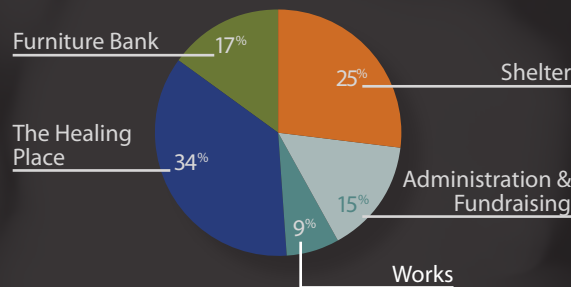
Foundations	\$1,058,109	
Government	\$1,036,943	
Individuals	\$777,750	
Earned Income	\$418,793	
United Way	\$342,458	(includes donor designations)
Businesses	\$185,050	
Other	\$159,920	
Special Events	\$135,179	
Congregations	\$128,746	

Reflects Pledges Receivable over the next 3 years, one-time debt reduction and endowment gifts.

EXPENSES

Shelter	- \$858,056 - 25%
Furniture Bank	- \$617,802 - 17%
Works	- \$339,440 - 9%
The Healing Place	- \$1,236,443 - 34%
Administration & Fundraising	- \$543,663 - 15%

In an effort to be good stewards of our resources, please visit our website for a complete list of donors or call the administrative office for more information.



KNOW THE FACTS:

Focusing On the Individual



A letter from CARITAS...

At CARITAS, we do more than "serve" the homeless. We are **striving to end homelessness, one person at a time**. From providing the most basic needs such as shelter, food and furnishings in our Shelter Program and Furniture Bank to the intensity and rigor of the 12-step, peer recovery program delivered at The Healing Place and CARITAS Works, CARITAS delivers a spectrum of care and meets people where they are, so they can get to where they need to be.

In a constantly changing environment, CARITAS remains **focused on the individual** while being on the **cutting edge of trends and best practices** in order to best meet our clients' needs. We are proud to be community leaders in adopting a **new coordinated entry system** that prioritizes those with the greatest vulnerability while focusing available community resources to help resolve their crises. We were also at the forefront of Richmond's commitment to the nationwide goal of **ending Veteran homelessness by November 2015**, housing more than 330 veterans since October 2014, providing them with case management and household furnishings -- services they need to achieve stability.

This year, we have responded to changes in addiction, legislation, and our client population. An alarming rise in opiate use in our community has resulted in more than a **30% increase in heroin addiction** among the men entering The Healing Place's Sobering Up Center, with more men than ever staying to seek recovery and find hope. We have also noticed a disturbing trend toward **increasing vulnerability and challenges for women** in our Shelter program, requiring a higher level of case management and more love than ever from our 150 congregations. Changes in legislation that concentrate and direct resources toward rapid rehousing requires a dedicated focus and determination to serve **the most hard-to-place individuals and families** -- ones who face significant barriers to stability.

Through our community partners and congregations, expanded AmeriCorps members, dedicated staff, and **partners like you**, we can remain the largest provider of homeless services in Central Virginia and ensure that every individual facing the crisis of homelessness and addiction in metro Richmond has a chance - even when they may not believe it themselves. Join us in **knowing the facts** but **focusing on the individual** - one day at a time, one life at a time.

Sincerely,

A. Brooks Hock
Board President

Karen J. Stanley
CEO

Shelter

KNOW THE FACTS:

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Almost 2/3 of homeless women have experienced intimate partner violence, and many have experienced sexual assault.



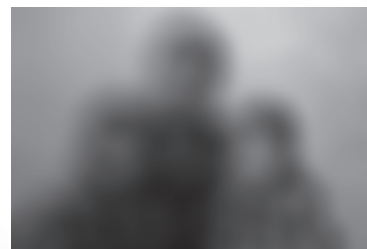
Most government funding focuses on Rapid Rehousing, but not everyone will be prioritized for these limited funds.



Last year, CARITAS Shelter provided 37,347 nights of shelter to 961 unique individuals, including more than 45 veterans and provided 90% of the beds available to unaccompanied women in Richmond.

Focus on the Individual:

Some of our guests need more help than others. Not everyone qualifies for rapid rehousing, where most federal, state and local government funding is aimed today. Some are in critical need of help to overcome significant barriers that stand in the way of finding permanent housing and achieving stability, so we, in turn, have lowered our barriers to shelter. CARITAS Shelter focuses on these most vulnerable individuals and families in our community; those who have fallen through the cracks of other systems. Through a cutting-edge triage system and our **collaboration** with professional case managers, other agencies, communities of faith and volunteers, we are reaching those least likely to succeed on their own. We meet them where they are, so they can find a pathway back to where we know they can be.





Furniture Bank

KNOW THE FACTS:



Most people exiting homelessness do not own the essential items needed to cook a meal.



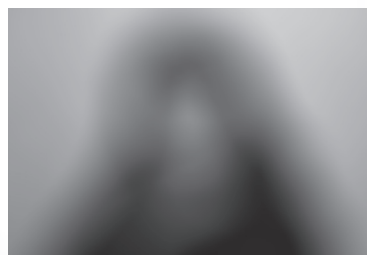
A family dinner table is more than just a place to eat; it brings dignity and a sense of wholeness to a struggling family.



Last year, the Furniture Bank served 872 local households and kept 198 tons of household items out of the landfill.

Focus on the Individual:

The child sleeping on a bare floor. The mother without a kitchen table. The senior citizen with no way to cook a meal. At CARITAS, we know that the crisis of homelessness is not solved with just a key. Each of these individuals has come through our door in desperate need of essential household items to turn an empty apartment into a functioning home. We are the only Furniture Bank in Central Virginia, and the only place that accepts gently used mattresses. We have the only heat treating system for used furnishings in Richmond, ensuring that all mattresses and upholstered furniture are bed-bug free before making their way to our clients' homes. Through donations and the hard work of volunteers who repair furniture, serve as personal shoppers, and organize our inventory, the CARITAS Furniture Bank **restores** more than just furniture; it restores dignity and functioning lives.



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Works

KNOW THE FACTS:

7x

Former felons can be 7 times less likely to commit another crime if they are employed (American Correctional Association).

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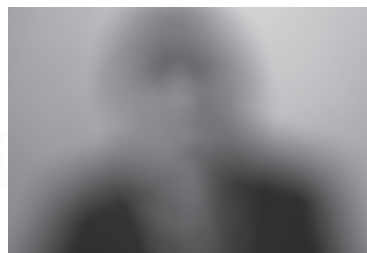
Only about half of convicted felons, many of whom faced drug charges, find employment within a year of release (civilrights.org).

80%

80% of CARITAS Works graduates are employed within 30 days of graduation. Since 2011, 320 Works graduates are tax-paying citizens.

Focus on the Individual:

Each person has a story. Some involve more struggle and mistakes than others. But at CARITAS Works, we believe everyone deserves a second chance. Our 5-week intensive work readiness program gives our clients the technical and interpersonal skills they need to find permanent, full-time employment. What's more, our clients learn how to be **transparent** about their past and use it to forge a better future. With personal integrity, they are entering the workforce with enthusiasm and confidence, becoming contributing members of our community and renewing ties to their families and friends. This is more than a chance to find a new job - it's the chance to build a new life. CARITAS Works graduated 86 men this year. Sixty-five found full-time, permanent jobs with 41 different employers.





The Healing Place

KNOW THE FACTS:

<2% of federal and state funding related to addiction goes toward treatment-most involves incarceration.

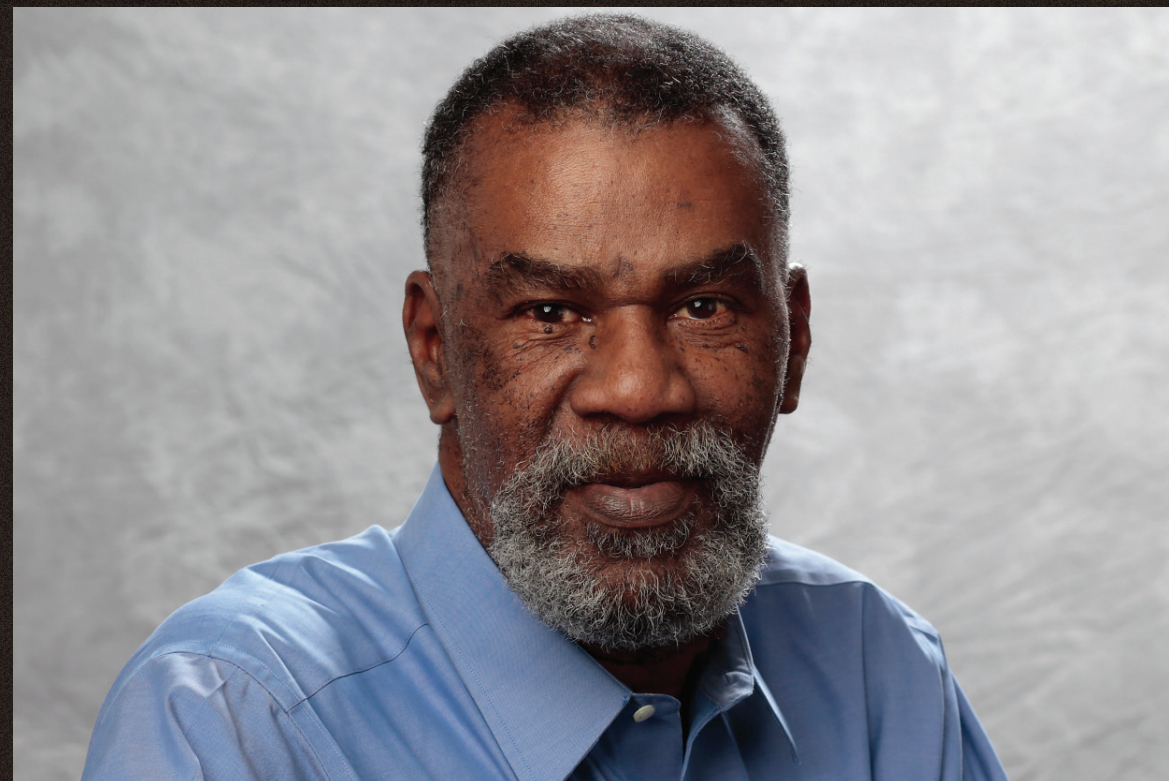
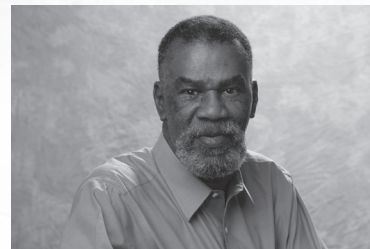
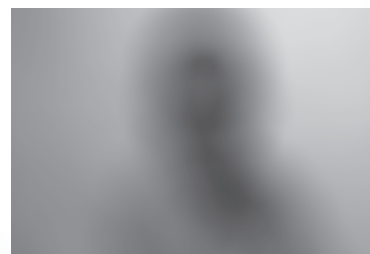


Hospitals will not detox people from opiates who are not suicidal.

70% of Healing Place alumni are clean and sober 1 year after completing the program.

Focus on the Individual:

He could be your son, your brother, or your friend. Others may see just another addict, but we look into the face others look past and recognize the man behind the addiction. Each man in The Healing Place is given the help he needs for that day, at no cost to him. For some, it's in the Sobering Up Center, available 24 hours a day, 365 days a year. For others, the help comes when entering our recovery program at The Healing Place, where through a system of peer **accountability**, men are rebuilding their lives, setting high expectations for themselves and each other, undergoing healing, hope, and transformation. Not everyone makes it through the program, and not everyone "gets it" the first time. But that's what's so great about The Healing Place...there is always a way back. We never give up on the addict or the alcoholic. We give them the time they need to take it one step at a time, one life at a time. Last year 1,425 men found help and healing at The Healing Place and were provided more than 76,000 nights of shelter and 215,000 meals during their stay.



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STAFF

Administrative Staff

Karen Stanley, Chief Executive Officer
Karen O'Brien, Chief Operating Officer
Clara Stokes, Chief Development Officer
Cara Kaufman, Director of Development
Megan Wilson, Marketing and Communications Manager
Tiffany Hall, Director of Community Engagement
Debra Bosko, Development Assistant
Susan Carminucci, Administration Manager
Scott Hilliard, Payroll and Administrative Assistant
Ray Porter, Facilities Manager
William Rouse, Facilities Assistant

Shelter Operations & Case Management

Anna Hardin, Shelter Operations Manager
Carolyn Leung, Senior Case Manager
Allie Cornell, Single Adult Program Manager
Amy Callahan, Women's Program Manager

Shelter Staff

Penny Dortch, Day Site Coordinator
Lisa Eggleston, Team Leader
Lindell Sykes, Team Leader
Victoria Wise, Team Leader
Marilyn Coalson
Clinton Dukes
Rudy Green
Sarah Hagood
Pamela Harris
Natasha Hawkins
Gregory Johnson
Wayne Meredith
Judith Wansley

CARITAS Furniture Bank

Sandy Morris, Program Manager
Michael Gordon, Procurement Manager
Lori Schmiege, Logistics & Warehouse Manager
Huey Gordon, Warehouse & Linen Supervisor
Kenny Davis
Herman Fields

CARITAS Works

Marilyn Milio, Program Manager
Vicki Mollenauer, Career Development Manager

AmeriCorps

Susan Carminucci, Program Manager
Barrett Bullock
Maria Badillo, VISTA
John Carson
Alyssa Cobb
Kelly Crisafulli
Shakeema Daniels
Tyrone Dunbar
Michael Hicks
Crystal Lester
Raymond Price
Sean Reid
Michael Rogers
Gary Smith
Que Vonte Thomas
Todd Weatherless, VISTA
Gabriel White
Gregory Wright

The Healing Place

Alvin Jackson, Program Director
Stephen Vicoli, Transition Coordinator
Ron Schneider, Sobering Up Center Coordinator
Jacqueline Wilson, Kitchen Supervisor
Michael McFadden, Data Coordinator

Sobering Up Center & Overnight Shelter Staff

James Goodwin, Overnight Team Leader
Patricia Saunders, Sobering Up Center Manager
Eric Anderson
Linda Anderson
Brian Bower
Linda Cooper
Herman Crisanto
John Fink
Thomas Fralin
Ernest Grant
Linda Gunn
Tracy Haskins
Suzanne Hayden
Christopher Neblett
Hattie Perez
Edward Peters
Ron Smith

DAVID HUNTER HALE, Photographer
david@davidhunterhale.com

AMY MENDELSON CHEELEY, Graphic Designer
amendesign2@gmail.com

Focus on the Individual:

More than 1,850 individuals, companies and organizations donate financially to CARITAS each year. The life-changing work that happens every day at CARITAS is possible because of you and your support. We are committed to honoring your investments of funds, time, and other resources by making good on our promises to remain innovative, to find and fill the gaps for services in our community, and to focus on helping each individual, one day at a time, one life at a time.

As we move fearlessly ahead into the coming year, we are proud to have you by our side. **We hope that you will continue to support CARITAS and our programs.** In return, we will work to ensure that every individual has opportunity - even when they may not believe it themselves.



804.358.0964 Administrative Offices
804.343.5008 Furniture Bank & Works
804.230.1217 The Healing Place
caritasva.org Email: info@caritasva.org
facebook: <http://www.facebook.com/caritasvaorg>