2811 Rady Street Special Use Permit

Planning Commission Public Hearing February 18, 2025



Charter Criteria

- > Be detrimental to the safety, health, morals and general welfare of the community involved.
- > Tend to create congestion in streets, roads, alleys and other public ways and places in the area involved.
- > Create hazards from fire, panic or other dangers.
- > Tend to overcrowding of land and cause an undue concentration of population.
- > Adversely affect or interfere with public or private schools, parks, playgrounds, water supplies, sewage disposal, transportation or other public requirements, conveniences and improvements.
- > Interfere with adequate light and air.

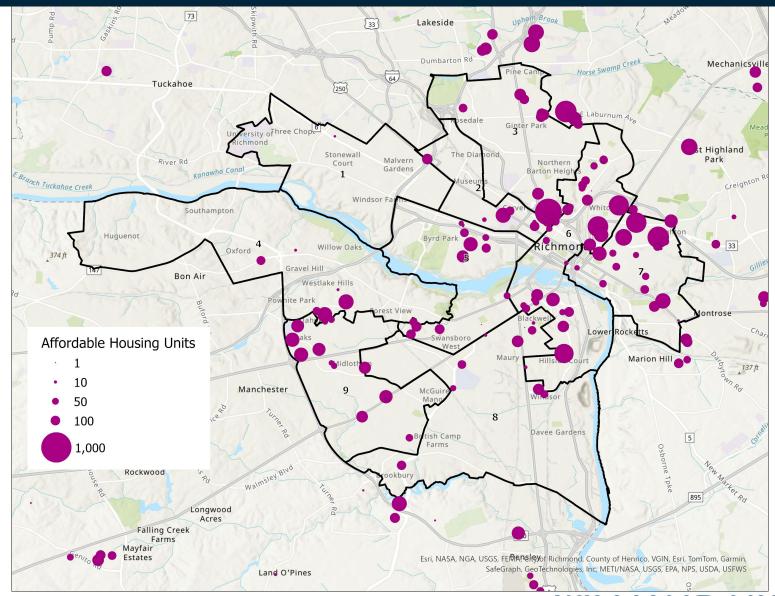


The Need for Affordable Housing

The Scope of the Affordability Challenge

- Richmond has an overall affordable housing gap of 17,834 units. (Source: https://pharva.com/housingdata/)
- In the City of Richmond, over half of renters (51%) are housing cost burdened. Over a quarter of renters (26%) in the city spend more than half of their income on housing costs (extremely housing cost burdened). (Source: American Community Survey, 5-Yr Estimates 2018-22)
- Rents in Northside have increased in recent years: from Q1 of 2016 to Q3 of 2022 the average rent in Northside grew by 41%, from \$742 to \$1,045 (Source: https://pharva.com/housingdata/)

The Scope of the Affordability Challenge



The Scope of the Affordability Challenge

Figure 11.8: Richmond city: Average asking rent by submarket

Table 11.1:	Richmond	city: Submarket	rents
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Richmond submarket	2016 Q1 Rent	2022 Q3 Rent	Percent change
Northside	\$742	\$1,045	41%
South Richmond	\$912	\$1,268	39%
East End	\$1,120	\$1,365	22%
Downtown Richmond	\$1,196	\$1,455	22%
West End	\$1,328	\$1,611	21%
Note:			,
2016 Q1 Rent has not be	en adjusted for i	nflation	

March 28, 2023: Richmond Declares a "Crisis"

INTRODUCED: March 27, 2023

To declare a	housing	crisis	in the	city	of Richmon	d.

Patrons - Mayor Stoney and All Members of Council

A RESOLUTION No. 2023-R019

Approved as to form and legality by the City Attorney

PUBLIC HEARING: APR 10 2023 AT 6 P.M.

WHEREAS, on May 16, 2022, the Biden-Harris Administration announced new actions to ease the burden of housing costs, which further illustrated housing affordability and insecurity as a national crisis; and

WHEREAS, 21,000,000 households paid more than 30 percent of their income and one out of five homeowners paid more than they could afford, leaving them with too little to spend on other equally important expenses; and

WHEREAS, 86 percent of extremely low-income renters in the Commonwealth of Virginia and in the city of Richmond and the surrounding area are paying more than 30 percent of their income on housing costs; and

WHEREAS, more than 60 percent of Virginia renters saw rent increases this year; and

AYES:	9	NOES:	0	ABSTAIN:	- t
ADOPTED:	APR 10 2023	REJECTED:		STRICKEN:	



Answering the Call

Introduction to Elmington

6 PRIMARY LINES OF BUSINESS

ELMINGTON

ELMINGTON COMMERCIAL

 Completed acquiring 38 assets covering the four primary asset types (multifamily, office, retail, industrial) over the past 12 years

- Purchased over \$600 million of real estate
- · Raised over \$220 million of largely high net worth capital
- Currently own 1.5 million square feet of commercial space in the middle Tennessee region

ELMINGTON RESIDENTIAL

- Total of 5,148 homes either developed or under construction currently
- 1,015 homes in pre-development (under contract)
 - \$375mm in total capitalization to date (since founding in 2017)
 - \$150mm in equity invested to date

ELMINGTON AFFORDABLE

•6,990 units delivered to the market with additional 3.612 units under construction

• 5,574 units in the development pipeline which will increase the unit count to 16,176

- . Total dollar value of units delivered or under construction is \$2.58 billion
- · Total equity raised for units delivered or under construction is \$954 million

ELMINGTON PROPERTY MANAGEMENT

- Currently managing 242 properties with over 38,000 units across 19 states
- Partnering with 67 different owners to manage a diverse assortment of multi-family housing
- Specializing in conventional, affordable, build-to-rent, senior, and mixed income



- 52,000 units live on the Fortress software
- An additional 9,300 units signed to be onboarded in Q3/Q4 2024
- Annual Recurring Revenue (ARR) of \$4.1M at the end of 2022;
 Projected to end 2023 with ARR of \$8.4M.
 - \$14M in capital raised to date

ELMINGTON CONSTRUCTION

- Currently constructing 17 projects totaling 3,612 units in 6 states
 - Delivered 15 projects to date totaling over 6,990 units
 - Over the past 5 years, revenue has increased from \$36 million to over \$250 million



Introduction to Elmington



ELMINGTON CURRENTLY HAS

MULTIFAMILY UNITS IN THE PIPELINE and is one of the largest developers of affordable housing in the nation*

ElmingtonDevelops.com

*Updated Nov. 2024





Introduction to Elmington

ELMINGTON PROPERTY MANAGEMENT

PROPERTY AND ASSET MANAGEMENT SERVICES

Elmington Property Management has an undisputed track record of hands-on property, asset, and facilities management, as outlined below:

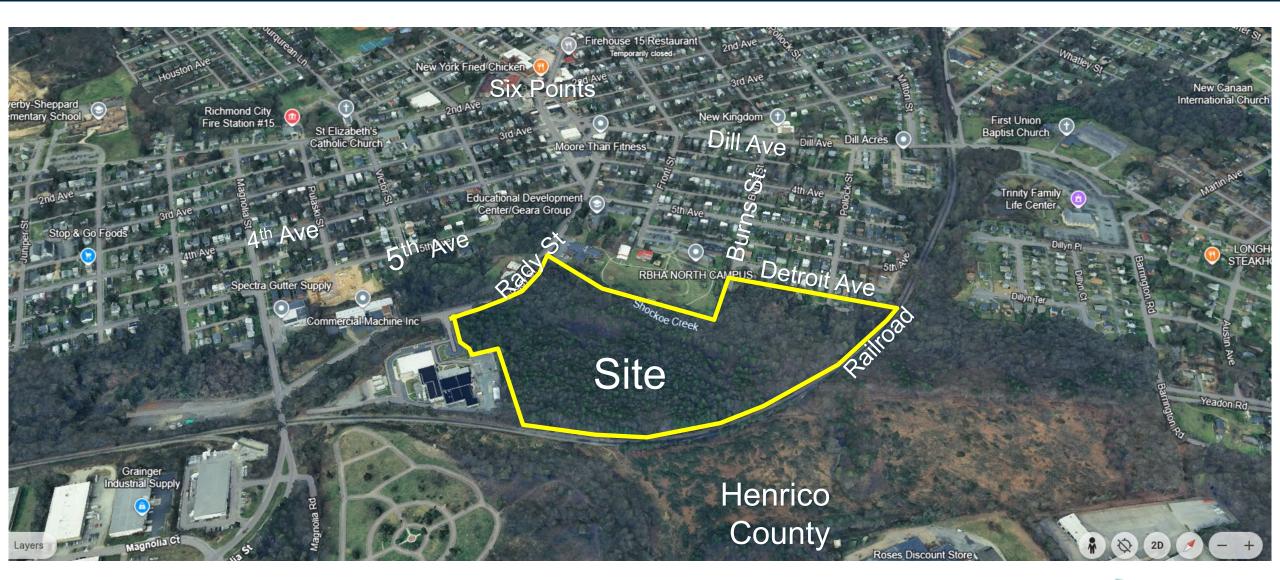
- EPM alone is entrusted with over \$417
 Million in rent receipts per year, a number that is ever-growing with our increased footprint and client partnerships.
- Elmington manages more than 39,000 apartment units with a focus on fostering healthy communities for our residents and neighbors.
- Our property team understands the market, prospects, and residents. We want everyone to participate in the process of building community.

ElmingtonDevelops.com



2811 Rady Street Conceptual Plan

Current Owner: 2811 Rady Street LLC



Conceptual Layout Plan



352 UNITS 16.39 ACRES / 21.47 UNITS PER ACRE 528 PARKING SPACES / 1.50 SPACES PER UNIT

Richmond 300 Master Plan Alignment

- > Chapter 1, Vision and Core Concepts, Future Connections
 - Major Industrial Streets
 - Carry high volumes of vehicles, including a high percentage of truck traffic, through industrial areas
 - Prioritize sidewalks and crosswalks
 - Install street trees with a buffer between sidewalk and street
 - Ideal locations for transit routes and transit stops
- > Chapter 2, High-Quality Places, Urban Design, Goal 4, Objective 4.1(e): Encourage development that respects and preserves the natural features of the site through sensitive site design, avoids substantial changes to the topography, and minimizes property damage and environmental degradation resulting from disturbance of natural systems.
- > Chapter 2, High-Quality Places, Urban Design, Goal 4, Objective 4.1(i): Encourage design approaches that support creative solutions for transitions among varying intensities of building types and land uses.
- > Chapter 5, Inclusive Housing, Vision: Richmond is a city where all people can access quality housing choices. By preserving and increasing housing options, Richmond supports existing and new residents, regardless of income. As the city grows, Richmond provides options to existing residents, preventing involuntary displacement and reducing housing disparities. Housing is the foundation of inclusive Richmond neighborhoods that are walkable with adequate linkages to services, goods, and open spaces.
- > Chapter 5, Inclusive Housing, Goal 14, Objective 14.3: Create 10,000 new affordable housing units for low and very low-income households over the next 10 years.



Conceptual Rendering and Precedent Images









Feedback from Staff

Staff Review – Commenting Departments

- > Planning
- > Zoning
- > Public Utilities
 - Water Resources
 - Sanitary Sewer
 - Water

- > Public Works
 - ROW Management
 - Urban Forestry
- > Building Plan Review
- > Fire



Revisions in Response to Staff Comments

> Planning

- Layout and Design
 - Buildings oriented toward internal street with pedestrian facilities
- Landscaping
- Pedestrian Orientation and Connectivity
- Parking and Rideshare
- Amenity Areas

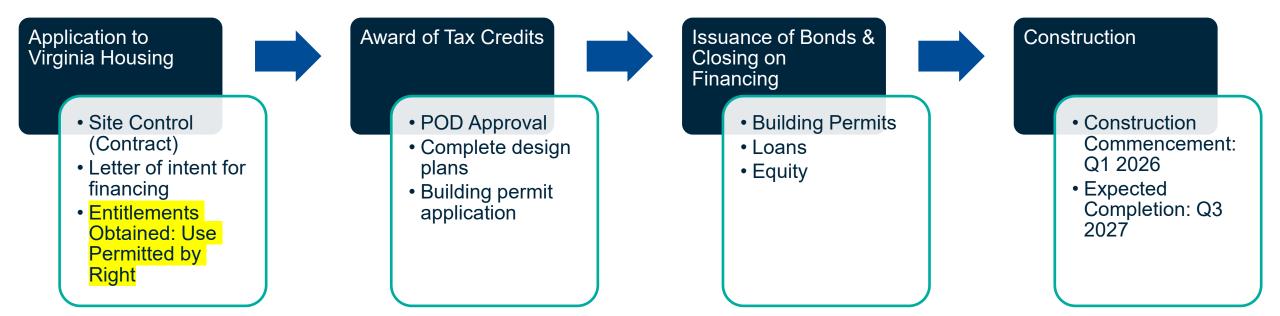
> DPW

- Speed Table to Facilitate Traffic
 Calming and Provide a Safe
 Pedestrian Crossing Across Rady St.
- Street Design
- Connection to Burns St.



Development Timeline

Affordable Development 101: Obtaining Tax Credits





Questions

Contact Information

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