

Mr. Mark A. Olinger
Director
Department of Planning & Development Review
City of Richmond
900 E. Broad St.
Room 511
Richmond, VA 23219

Dear Mark,

I appreciated seeing your presentation on the plans for the BRT Corridor and look forward to hearing more about how we can help the City develop along these areas of opportunity.

Recently, I had a conversation with Neil Amin about their venue, Kabana. As you know, we at ChamberRVA have worked hard to help promote the awareness around the country that Richmond is a cool and happening place to visit and live in. As you also know, the restaurant scene is a big part of that coolness factor. The boom in restaurants has been a double benefit for Richmond, bringing in more young professionals and generating significant tax dollars for the City's coffers.

Neil tells me that Kabana needs to get a conditional-use permit from the City in order to be able to have live music in their venue after midnight. I would like to add the support of ChamberRVA to others in requesting that you grant them the appropriate conditional-use permit. It's important that we continue to support the organizations that are helping to transform our City and in return, they support the city with the additional revenue they create!

Thank you for your consideration of this matter.

Sincerely,



Kim Scheeler
President and CEO

Cc: Neil Amin, CEO, Shamin Hotels



919 E. Main Street, Suite 1700, Richmond, VA 23219



November 17, 2016

Mr. Mark A. Olinger
Director – Department of Planning and Development Review
City of Richmond
900 E. Broad Street, Room 511
Richmond, VA 23219

Mr. Olinger,

I am writing as the owner of 800 E. Main Street and 7 N. 8th Street (the 8th and Main development of the prior Signet headquarters) in downtown Richmond. We are located a half block down from the new hotel and restaurant project at 700 E. Main Street, which was recently developed by Shamin Hotels.

We very pleased with the development of 700 E. Main. We frequently recommend the hotels to visitors of our region and our tenants enjoy both Belle and James and the Kabana rooftop. This development has been very positive for Richmond.

If you have any questions, please do not hesitate to contact me at 804-303-7347 or cjohnson@themonumentcompanies.com.

Sincerely,

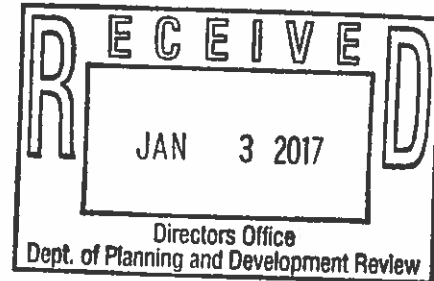
A handwritten signature in black ink, appearing to read "Chris Johnson". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Chris Johnson
Principal

Dominion Resource Services, Inc.
707 East Main Street, Richmond, VA 23219
P.O. Box 27007, Richmond, VA 23261-7007
dom.com



December 21, 2016



Mr. Mark A. Olinger
Director
Department of Planning & Development Review
City of Richmond
900 E. Broad Street
Room 511
Richmond, VA 23219

Dear Mr. Olinger:

In recent years, Richmond's downtown has enjoyed a tremendous resurgence. Restaurants, hotels, and residential redevelopment have played a big role in the urban resurgence. Restaurants like Kabana have helped support street activity downtown. Kabana's rooftop dining, music, and views of the Virginia State Capitol and James River provide visitors with an experience that is memorable and unique to Richmond.

We support these types of attractions in our urban core as they bring residents downtown in support of restaurants and other attractions for a true Richmond experience. In order to build and expand on these experiences we support Kabana's efforts to seek a conditional use permit to operate as a nightclub allowing Kabana's artist utilization of amplified music.

If you have any questions, please do not hesitate to contact me directly at 804-771-3496 or at blaine.garrett@dom.com

Sincerely,

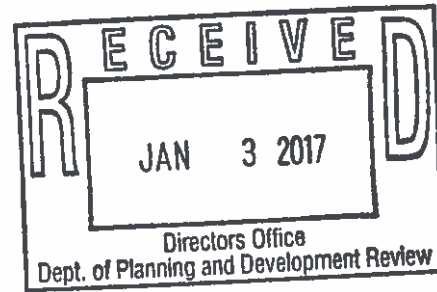
Blaine Garrett
Manager Corporate Services

cc: Councilwoman, Ellen Robertson



401 North 3rd Street P: 804.782.2777
Richmond, VA 23219 F: 804.780.2577

VisitRichmondVA.com



December 15, 2016

Mr. Mark A. Olinger
Director
Department of Planning & Development Review
City of Richmond
900 E. Broad Street
Room 511
Richmond, VA 23219

Dear Mr. Olinger:

In recent years, Richmond's downtown has enjoyed a tremendous resurgence. Restaurants and nightlife have played a big role in this growth. Spots like Kabana have helped make downtown Richmond "cool" again and attractive to the coveted millennial market. Visitors enjoy unique experiences. Kabana's rooftop location with dining, music, and views of the Virginia Capital and James River provides visitors with an experience that is memorable and uniquely Richmond.

We need these types of attractions in our urban core as they bring residents downtown, who also visit our restaurants and attractions. Additionally, Kabana has been able to bring nationally recognized and out-of-town performers to Richmond, including a Grammy award-winning artist. Unfortunately, these artists require amplified music and perform at night. Therefore, it is important to grant Kabana a conditional use permit to operate as a nightclub. Finally, Kabana has been a great partner of ours and helped to host travel writers and bloggers. It would be a shame for the City of Richmond to lose this unique and wonderful amenity.

If you have any questions, please do not hesitate to contact me directly at 804-783-7400 or at jberry@visitrichmondva.com.

Sincerely,

John F. Berry, Jr.
President & CEO

JFB/mgl
cc: Ellen Robertson