

Proposed Operating F

Operating expenditures (non-Personnel)					
Proposed Reduction Description (Cost Center)	Department	Account Code(s)	Mayor's FY26 Proposal	Amended Proposal	Proposed Red
Econ Dev-Business Development (03602)	Economic and Community Development		\$ 1,263,708	\$ 763,708	\$ 500,000
Richmond Resilience Initiative	Office of Community Wealth Building		\$ 500,000	\$ -	\$ 500,000
OIA-Operating (05601)	Office of Intergovernmental Affairs		\$ 324,000	\$ 240,427	\$ 83,573
OCWB-Workforce Dev (08902)	Office of Community Wealth Building	76355	\$ 431,988	\$ 381,988	\$ 50,000
Subtotal		\$ 76,355	\$ 2,519,696	\$ 1,386,123	\$ 1,133,573

Reductions 4/21/25

Admin - Please provide potential service impacts
Administration Response
<p>The proposed \$500,000 reduction to the Department of Economic Development (DED) would significantly hinder the City’s ability to advance redevelopment efforts aligned with Richmond 300, adopted Small Area Plans, and the Strategic Plan for Equitable Economic Development (for example, the Diamond District, City Center, Intermediate Terminal Building redevelopment, and the recently purchased Philip Morris site.).</p> <p>These funds are not part of DED’s base budget and have been managed through mid-year appropriations in recent years—creating uncertainty and delay in launching time-sensitive, high-impact redevelopment efforts. The FY 2026 Proposed Budget includes these funds to provide predictable, upfront support for critical pre- and post-solicitation activities such as:</p> <p>Legal and professional services Technical project management support Small area planning and feasibility studies Engineering analysis and appraisals Market assessments and property marketing</p> <p>These activities are prerequisites to issuing development solicitations and positioning publicly owned properties for equitable and successful reuse.</p>
Guaranteed income program
<p>The Office of Intergovernmental Affairs (OIA) was established in FY 2024 to centralize and strengthen the City’s advocacy and coordination efforts across all levels of government. With a modest operating budget of \$324,000, this office supports the City’s representation before the General Assembly, federal agencies, and regional bodies, and serves as the liaison for both the Mayor and City Council on legislative and intergovernmental matters.</p> <p>This budget supports two critical functions:</p> <p><u>Citywide Memberships</u> – These include affiliations with the Virginia Municipal League, National League of Cities, and other policy networks that provide the City with legislative insight, policy support, and access to statewide and national advocacy efforts. These memberships are essential for staying informed and influencing policy decisions that impact Richmond directly.</p> <p><u>Operational Support</u> – Day-to-day operations, including legislative tracking, coordination with departments on policy implications, and communication with external partners, are all dependent on these funds.</p> <p>Reducing this already lean budget would hinder the City’s ability to effectively advocate for resources, monitor policy impacts, and <u>respond to state and federal actions in real time.</u></p>
<p>Workforce Training - This eliminates training resources for residents seeking to achieve jobs in high demand occupations paying sustainable wages. For example, 83 HVAC Technicians (with the potential to earn \$60K average annual salary at entry level) OR 33 CDL trainees (with the potential to earn an average annual salary of \$80K).</p>

Personnel reduction proposals - 4/21/25

Origin	Position Title/Description	Department	Position number	Vacant or New	Base Salary	Salary + Benefits	Admin Adjusted Reduction	Admin - Confirm if position is Vacant, Filled, In Recruitment	Administration Response - Impact
Council	Transformation Manager	Budget and Strategic Planning		New	\$82,280	\$106,964	\$-	Vacant - Position has been reallocated from a needed position to meet the mayor's priority. (Not Recommended for Reduction)	priorities, improving performance tracking, and ensuring accountability across departments. It responds directly to audit recommendations and supports cross-
Council	Remove 3.25% Salary Increase for Non-union Employees with salaries that exceed \$150k	Citywide		Existing	\$535,395	\$535,395	\$535,395	\$535,395 is the General Fund Portion \$55,717 is Special Fund \$72,597 is Public Utilities \$48,063 is Information Technology \$5,001 is Risk Management \$6,052 is Parking Management Grand Total: \$722,826 (Not Recommended for Reduction)	
Staff	Management Analyst, Associate	Office of Community Wealth Building	89M00000010	Vacant	\$46,342	\$60,245	\$88,642	Vacant	Responsible for supporting the wealth building programs and residents in need of wrap around services to overcome barriers to economic stability (i.e., food justice, homeownership, entrepreneurship, financial empowerment, etc.) Caseload: 40
Staff	Management Analyst, Associate	Office of Community Wealth Building	89M00000020	Vacant	\$63,757	\$82,884	\$65,789	Vacant	Responsible for supporting the career services/workforce development program to assist residents in need of training and credentialing resources necessary to overcome barriers to traditional employment and sustainable wages. Caseload: 50
Staff	Engineer, Senior	Public Works	29M00000474	Vacant 3+ years	\$75,030	\$99,134	\$99,134	Vacant	The Senior Engineer position currently under consideration for reduction is vacant and not actively being recruited for at this time. While this role supports key engineering functions within the department, we recognize the need to balance priorities across the organization. The department will continue to assess its workload and staffing needs to ensure critical services and project delivery are maintained with existing resources.
Administration	Research and Policy Analyst	Registrar	17MNEW2	New from FY25	\$70,122	\$93,431	\$93,431		
Administration	Cyber Security Specialist	General Registrar	17MNew1	New from FY25		\$76,374	\$76,374		
			TOTAL PERSONNEL REDUCTIONS		\$664,017	\$1,054,427	\$624,037		

City Council Proposed Capital Reductions 4/21/25

Capital Reductions	Award/Project #	Mayor's Proposal	Council Proposal	Proposed Reduction	Admin Response
Fleet Vehicle Replacement (Multiple for Admin discretion holding harmless DPW - Solid Waste, Emergency Response Vehicles)	Multiple	\$ 2,780,000	\$ -	\$ (2,780,000)	<p>Reducing the proposed \$2,645,600 in fleet vehicle replacement funding would further strain the City's already aging vehicle fleet, particularly for departments such as Animal Care and Control, Parks and Recreation, and Public Works. In recent years, replacement efforts have prioritized public safety vehicles, resulting in deferred replacements across other essential service departments. This has led to increased wear and tear on existing vehicles, equipment and rising maintenance costs. Continued underinvestment in fleet replacement will hinder service delivery, increase operational downtime, and escalate repair expenses over time.</p> <p>Older vehicles and equipment present multiple challenges, including increased maintenance cost:</p> <p><u>Parts availability is limited or obsolete</u>, forcing vehicles out of service for extended periods or to be surplusd entirely, leaving departments without critical tools.</p> <p><u>Major repairs such as engines and transmissions are increasingly required</u>, leading to long downtimes, higher repair costs, and backlog for Fleet Services.</p> <p><u>Preventive maintenance is no longer sufficient</u>, as aging vehicles require more technician hours and resources to remain operable.</p>
Laburnum Widening	500848/106752	\$ 959,617	\$ -	\$ (959,617)	
SUBTOTAL		\$ 3,739,617	\$ -	\$ (3,739,617)	