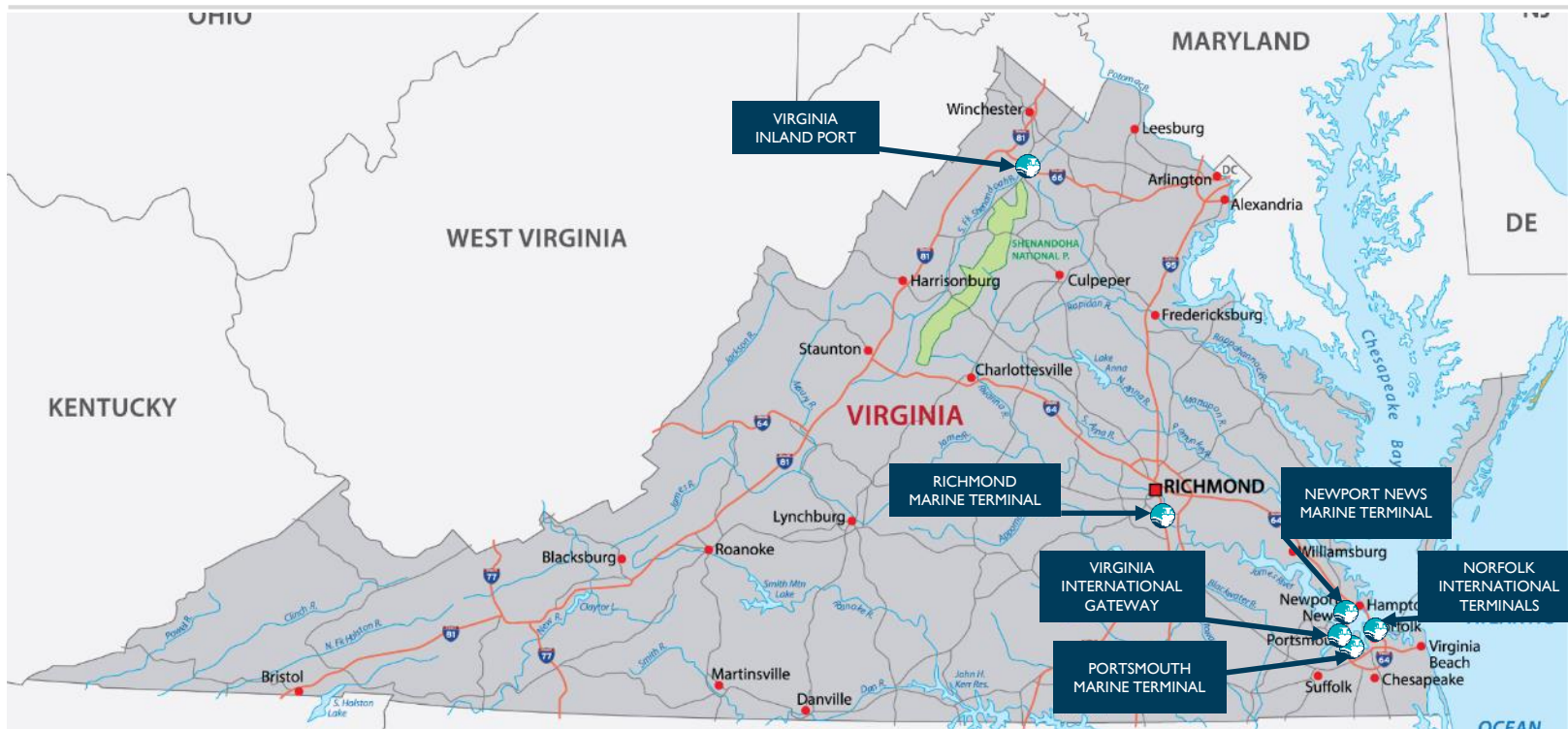


# THE PORT OF VIRGINIA:

## A CATALYST FOR COMMERCE

Richmond Marine Terminal  
06.05.17

# OUR TERMINALS



# HOW WE MOVED THE CARGO: FYTD 2017

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2.28 million containers

37%



+ 13.7%

60%



3%

3%



7.1%

RMT Barge Service



+37.7%

FYTD Change:

**6.8% growth FYTD**

# HOW WE MOVED THE CARGO: FYTD 2017

## RMT Barge Service



**+ 27.3%**

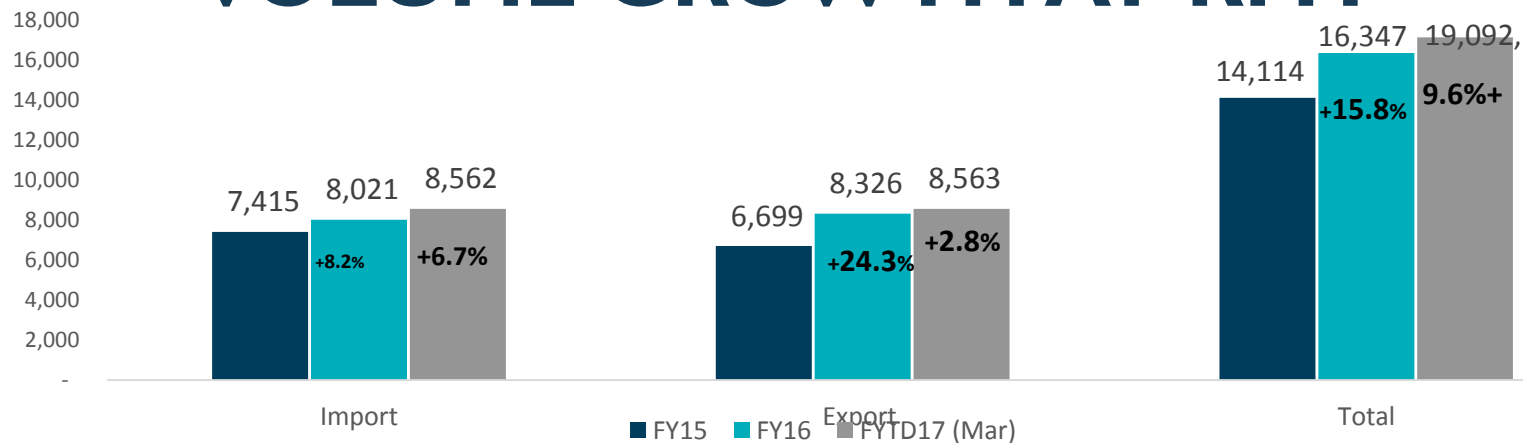


Richmond Express:  
50% more capacity and enables  
refrigerated transport –  
a growing sector.





# VOLUME GROWTH AT RMT





## TOP RICHMOND MARINE TERMINAL CUSTOMERS

WestRock	Plow and Hearth
Florida Tile	Scoular
Lumber Liquidators	R I Rubber
Universal Leaf Tobacco	Frontier Plywood
Advansix	Luck Stone
Evergreen Enterprises	Precept Medical
Lidl USA	Vastly
Phillip Morris/Altria	Open Plan Systems

# PORT OF VIRGINIA USERS IN THE CITY OF RICHMOND

Company
WestRock
Universal Leaf Tobacco
Evergreen
Philip Morris International
Dupont
Auto Part Source
ACF Environmental
Open Plan Systems
Virginia ABC Warehouse
Carpenter Co.

- Top ten Richmond port users
- **Value:** Over **\$720 Million** worth of **cargo** flowing to/from Richmond through the port
- **Tons:** **346,500 tons** of cargo flowing to/from Richmond through the port

# RICHMOND ECONOMIC DEVELOPMENT

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## COMPANIES

## JOBS

RI INTERNATIONAL

15

HUDSON INDUSTRIES

87

PREMIER STORE FIXTURES

150

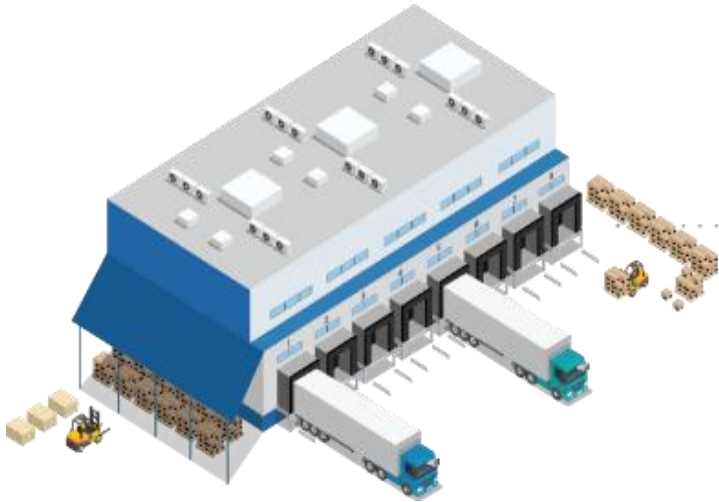
OWENS & MINOR

300

TEMPER PACK

23

**TOTAL 575 JOBS**

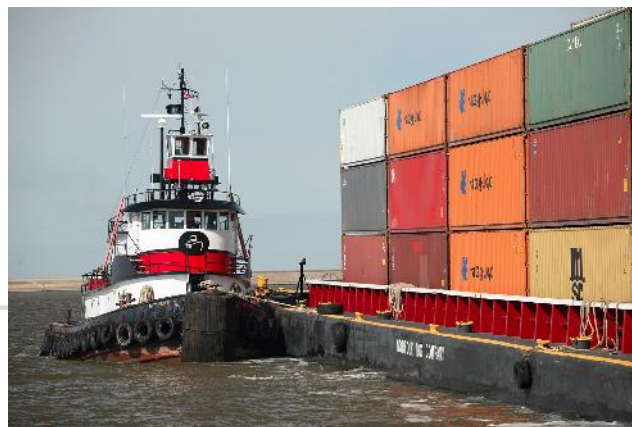




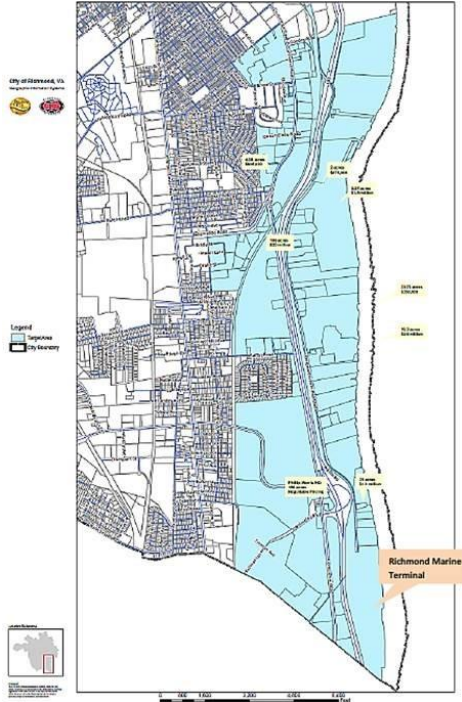


**WE WORK AS A TEAM WITH PARTNERS,  
CUSTOMERS AND STAKEHOLDERS.**

# FEDERAL SUPPORT



# CATALYST FOR COMMERCE ROAD



- P3 Study
- Richmond Chamber Task Force
- Richmond TPO corridor transportation study

# AID TO LOCAL PORTS

- \$100,000 awarded in 2016 for Intermediate Terminal project





# INVESTING IN THE FUTURE





# NEARLY \$15 MILLION IN IMPROVEMENTS AT RICHMOND MARINE TERMINAL





# NIT SOUTH EXPANSION



Increase capacity by 400,000 containers (46%)

2018: first stacks complete

2020: all 30 stacks complete

\$350 million investment



# VIRGINIA INTERNATIONAL GATEWAY

Increases capacity to 1.2 million containers

Expanded Rail Operation

Extended Berth

4 new STS Cranes





# 1,000,000 ADDITIONAL CONTAINERS ANNUALLY (A 40% INCREASE)

**286,000 NEW JOBS ACROSS THE STATE**  
**\$38 BILLION IN SPENDING**  
**\$1.1 BILLION IN NEW STATE & LOCAL TAXES**

