LAND USE, HOUSING & TRANSPORTATION DEVELOPMENT UPDATES

Diamond District



Diamond District

What Remains the Same in the Project

- 67-acre site anchored by a new ballpark and mixed-use buildings
- A signature central park
- 40% Minority Business Enterprise requirements
- 40% union labor for the stadium and infrastructure
- 25% union labor for the privately financed portions of the project
- 20% of the residential units to be affordable to households with incomes averaging 60% AMI: Phase 1 to include up to 100 units with project-based vouchers to assist households at or below 30% AMI
- Partnership with Virginia Union University (VUU) to establish the Diamond District Small Business Institute and an associated \$250,000 Revolving Loan Program
- Sustainably designed buildings to at least the Silver rating in the Leadership in Energy and Environment Design (LEED) rating system



Diamond District

What has Changed

| KEY PERSONNEL 2023 ADOPTED DEVELOPMENT AGREEMENT | KEY PERSONNEL 2024 PROPOSED DEVELOPMENT AGREEMENT |
|---|---|
| RVA DIAMOND PARTNERS, LLC | DIAMOND DISTRICT PARTNERS, LLC |
| Jason Guillot, Thalhimer Realty Partners – Master Developer | Jason Guillot, Thalhimer Realty Partners – Master Developer |
| Susan Cronin, Loop Capital | Michael Gaza, Thalhimer Realty Partners – Master Developer |
| Gregory Peck, Loop Capital | |
| Kenny Jones, Prestige Construction Group* – Construction | Kenny Jones, Prestige Construction Group – Construction * |
| Chad Rexrode, Whiting Turner - Construction | Chad Rexrode, Whiting Turner - Construction |
| Brendan Carrol, Whiting Turner - Construction | Brendan Carrol, Whiting Turner - Construction |
| Bryan Ozlin, Whiting Turner- Construction | Bryan Ozlin, Whiting Turner- Construction |
| Mike Hopkins, M Companies* - Residential Development & MBE Coordination | Mike Hopkins, M Companies* - Residential Development & MBE Coordination |
| Norman Jenkins, Capstone Development* - Hotel | Norman Jenkins, Capstone Development *- Hotel |
| Darren Linnartz, Capstone Development* - Hotel | Darren Linnartz, Capstone Development*- Hotel |
| Bob Carlson, DLR Group – Stadium Designer^ | Burt Pinnock, Baskervill – Master Site Designer |
| Robert Easter, Kei Architects* | Robert Easter, Kei Architects* |
| Marcus Thomas, Kei Architects* | Marcus Thomas, Kei Architects* |
| Grace Washington, J&G Workforce Development* | Grace Washington, J&G Workforce Development* |
| Ivy Carter, Pennrose - Affordable Housing | Ivy Carter, Pennrose - Affordable Housing |
| Patrick Stewart, Pennrose – Affordable Housing | Patrick Stewart, Pennrose – Affordable Housing |
| | Ray Nix NixDev – Affordable Housing |
| | |

[^] Stadium designer is now Odell Architecture (Now part of LaBella Associates) and the Stadium Developer is now The Navigators (Parent Company of the Flying Squirrels).



^{*} Indicates a Minority-owned Company)

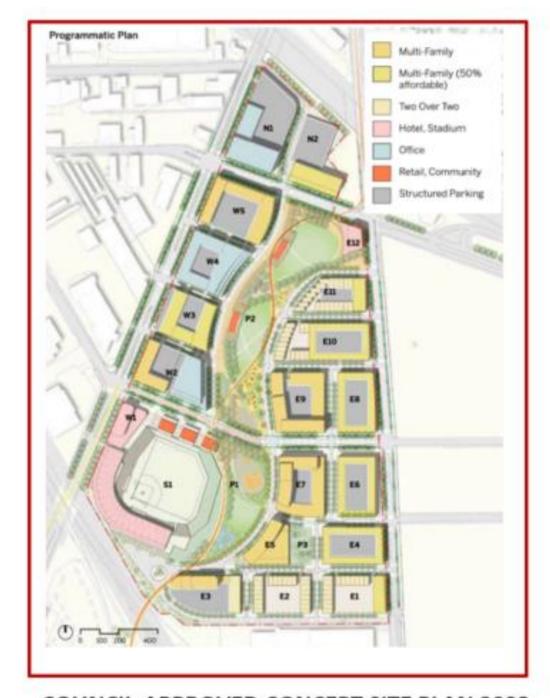
2023 CONCEPTUAL MASTER SITE PLAN



2024 CONCEPTUAL MASTER SITE PLAN



What has Changed



COUNCIL-APPROVED CONCEPT SITE PLAN 2023



REVISED CONCEPT PLAN 2024

The Council Approved Concept Site Plan has been further developed and the following changes have been made:

- 1. The Council-approved plan had smaller blocks with a total of 19: the revised plan has increased the blocks sizes and reduced the number to 13 blocks.
- 2. The number of secondary internal cross streets to Hermitage has decreased from 6 to 3 streets.
- 3. The stadium design has increased the stadium parcel footprint from approximately 6 acres to 10 acres and has expanded into the lower park area for necessary team parking behind the stadium.
- 4. Public park space (originally 11 acres) is now 10.3 acres: 8.2 acres for the park and 2.1 acres for a pedestrian greenway between 6 of the eastern residential blocks.
- 5. Parking spaces were in private parking garages: now some of the affordable housing sites will have surface parking lots and a publicly financed and operated parking garage is planned on the northeast corner of the site.
- 6. The Council approved plan had 3 locations for office buildings: the proposed plan has 2 locations for office buildings, due to the current decreased demand for new office space; and
- 7. Total commercial gross square footage (GSF) (includes retail and office GSF) was 1,093,000 GSF in the Council-approved plan and has been reduced to 318,306 GSF.

2023 Adopted Open Space Plan



2024 Proposed Open Space Plan



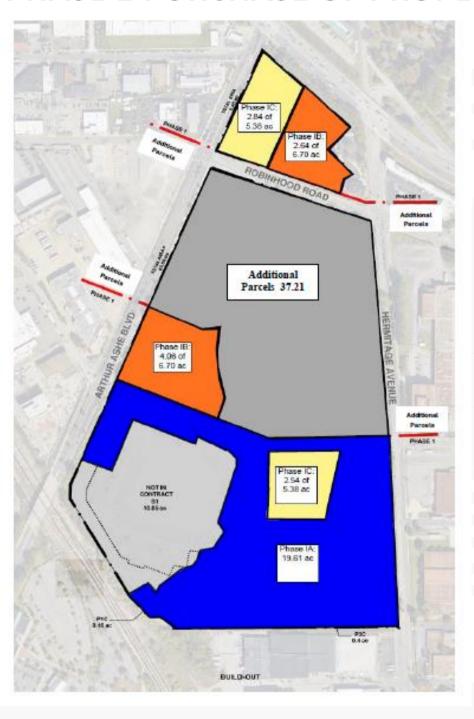


2023 PHASE 1 PURCHASE OF PROPERTY



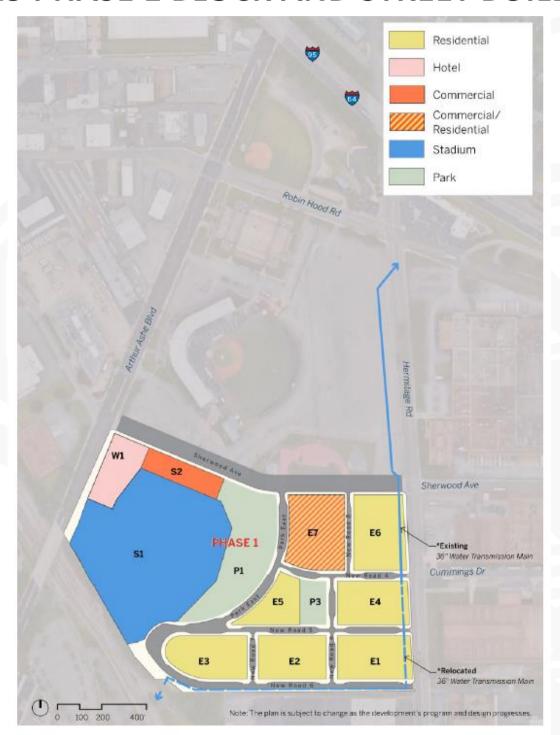


2024 PHASE 1 PURCHASE OF PROPERTY

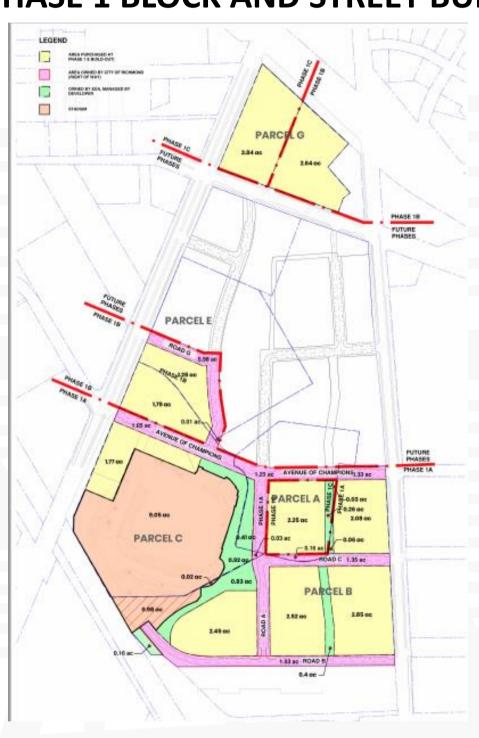




2023 PHASE 1 BLOCK AND STREET BUILDOUT



2024 PHASE 1 BLOCK AND STREET BUILDOUT



What has Changed

2023 ADOPTED 1 PHASING & PURCHASING

| Purchased Property Phase | Purchase Price ¹ | Approximate Acreage | Price Per Acre ² | Required Deposit Per Phase |
|----------------------------|--------------------------------|------------------------|--------------------------------|-------------------------------|
| Phase 1 Purchased Property | \$16,000,000 | 21.83 | \$732,986 | \$1,600,000 |
| Sports Backers Parcel | \$11,800,000 | 6.60 | \$1,787,879 | \$1,180,000 |
| Phase 2 Purchased Property | \$7,260,000 | 7.34 | \$989,101 | \$726,000 |
| Phase 3 Purchased Property | \$16,390,000 | 12.90 | \$1,270,543 | \$1,639,000 |
| Phase 4 Purchased Property | \$28,680,000 | 11.90 | \$2,410,084 | \$2,868,000 |

2024 PHASING & PURCHASING

| PHASES | PARCELS | GROSS acreage (including ROW & park & public spaces | SALES PRICE | PURCHASE DEADLINE |
|------------|-----------|--|--------------|----------------------|
| PHASE 1A | S2 | | | |
| | W1 | | | |
| | E1 | | | |
| | E2 | | | |
| | E3 | | | |
| | E4 | | | |
| SUBTOTALS: | | 19.61 | \$11,407,500 | 8/31/2024 |
| PHASE 1B | W2 | | | |
| | N2 | | | |
| SUBTOTALS: | | 5.38 | 5,710,000 | 12/31/2028 |
| PHASE 1C | E5 | | | |
| | N1 | | | |
| SUBTOTALS: | | 6.7 | 7,882,500 | 12/31/2030 |
| TOTALS: | | 31.69 | \$25,000,000 | |

What has Changed

2023 PHASE 1 PROGRAM USES

| | | Resi | idential | Units | | | | | |
|---------|----------------|------------|------------|----------------|---------------|---------------|--------------------------------|---------------------|----------------------|
| <u></u> | Rental | | | For Sale | | | Commercial GSF | | Parking |
| Parcel | Market Rate | 60% AMI | 30% AMI | Market Rate | 60-70% AMI | Hotel Keys | Office (O), Retail (R), R&D | Stadium Capacity | Structured Spaces |
| Phase 1 | | | | | | | | | |
| P1, P3 | , and Pha | se 1 In | frastru | cture | | | | | |
| E1 | 180 | | | | | | | | 180 |
| E2 | 200 | | | | | | | | 200 |
| E3 | 200 | | | | | | | | 200 |
| E4 | 114 | 76 | 25 | | | | | | 245 |
| E5 | 220 | | | | | | | | 220 |
| E6 | 104 | 79 | 14 | | | | 7,000 (R) | | 245 |
| E7 | TBD | | | | | | TBD | | TBD |
| S1 | | | | | | | | 9,000 | |
| S2 | | | | | | | 16,000 (R) | | |
| W1 | | | | | | 180 | | | |
| Total | 1,018 | 155 | 39 | - | - | 180 | 23,000 | 9,000 | 1,290 |

^{*}Note: The master plan program is subject to change based on the provisions in the Development Agreement

2024 REVISED PHASE 1 PROGRAM USES

| | Programmatic Plan | | | | | | | | | |
|------------------------|--|--------------------------------------|--|--|------------|--|--|--|--|--|
| Parcel | Multifamily Units (Market Rate) | Multifamily Units (Affordable) | Two Over Two Condo Units (Market Rate) | Two Over Two Condo Units (Affordable) | Hotel Keys | Commercial GSF (Office, R&D, Restaurant, & Retail) | | | | |
| E1 | 283 | | | | | | | | | |
| E2 | 247 | | | | | | | | | |
| E3 | | 161 | | | | | | | | |
| E4 | 200 | | | | | 10,000 | | | | |
| S2 | | | | | | 20,000 | | | | |
| W1 | | | | | 180 | - | | | | |
| Phase IA Program: | 730 | 161 | - | - | 180 | 30,000 | | | | |
| W2 (Phase IB) | 204 | - | 8 | 2 | | 114,000 | | | | |
| N2 (Phase IB) | | 121 | | | | | | | | |
| Phase IB Program: | 204 | 121 | 8 | 2 | - | 114,000 | | | | |
| E5 (Phase IC) | 186 | | 11 | 3 | | 12,000 | | | | |
| N1 (Phase IC) | 216 | 51 | | | | | | | | |
| Phase IC Program: | 402 | 51 | 11 | 3 | - | 12,000 | | | | |
| Phase I Program Total: | 1,336 | 333 | 19 | 5 | 180 | 156,000 | | | | |

What has Changed

COUNCIL-APPROVED PHASE 1 PROGRAM VERSES REVISED PHASE 1 PROGRAM

| | RESIDENTIAL UNITS | RENTAL UNITS | FOR SALE UNITS | AFFORDABLE UNITS | % OF UNITS AFFORDABLE | HOTEL KEYS | COMMERCIAL GSF | PARKING SPACES |
|------------------|-------------------|-----------------|-------------------|------------------|--------------------------|---------------|-------------------|-------------------|
| PHASE 1A | 580 | 580 | 0 | 0 | 0 | 180 | 16000 | 580 |
| PHASE 1B | 632 | 632 | 0 | 194 | 23% | 0 | 7000 | 465 |
| TOTAL PHASE 1 | 1212 | 1212 | 0 | 194 | 16% | 180 | 23000 | 1045 |
| | RESIDENTIAL UNITS | RENTAL UNITS | FOR SALE UNITS | AFFORDABLE UNITS | % OF UNITS AFFORDABLE | HOTEL KEYS | COMMERCIAL GSF | PARKING SPACES |
| PHASE 1A | 891 | 891 | 0 | 161 | 18% | 180 | 30,000 | 965 |
| PHASE 1B | 335 | 325 | 10 | 124 | 38% | 0 | 114,000 | 675 |
| PHASE 1C | 467 | 453 | 14 | 54 | 12% | 0 | 12,000 | 552 |
| TOTAL PHASE 1 | 1693 | 1669 | 24 | 338 | 20% | 180 | 156,000 | 2192 |
| NET CHANGE | 678 | 654 | 24 | 237 | - | SAME | 133,000 | 1147 |

What's Next?

Transportation Impact Analysis & Report

A draft **Transportation** Study has been provided to the City & EDA by VHB (a City consultant) and is under review by staff.

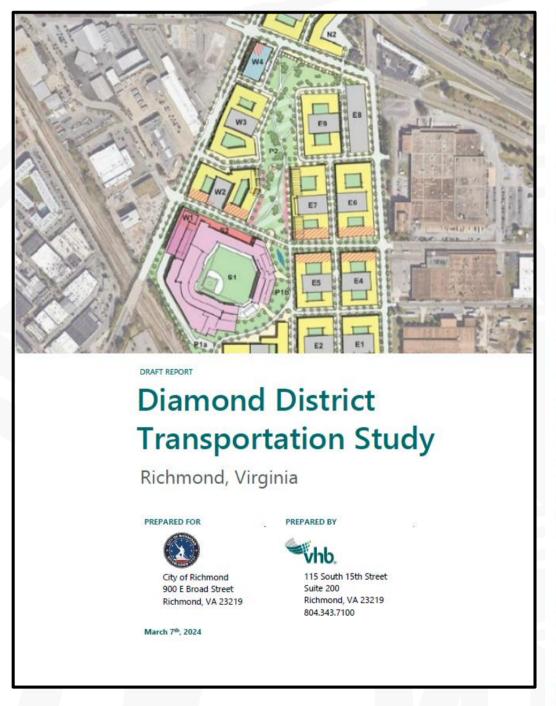




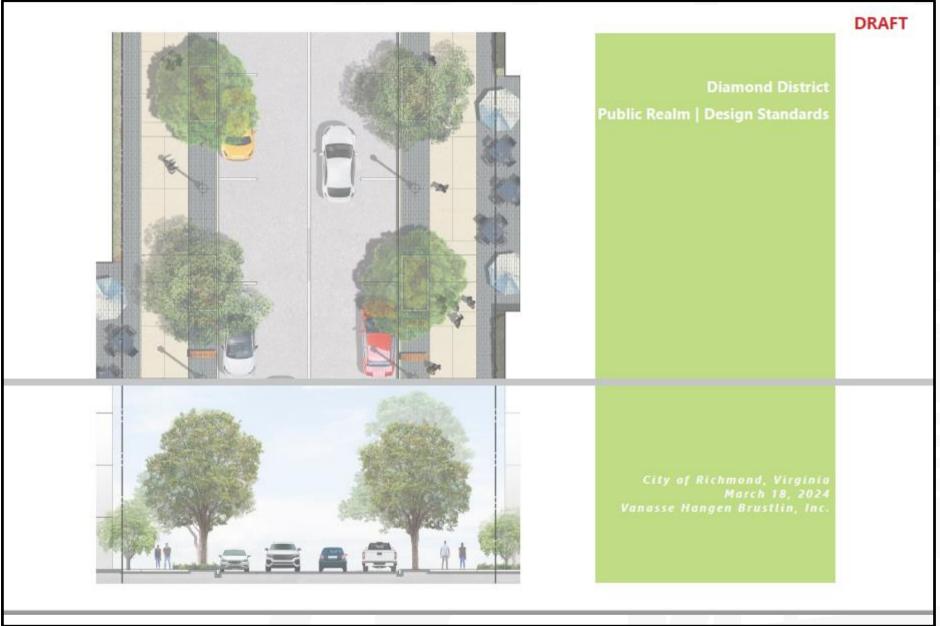
Figure 7 Diamond District Transportation Study Area

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What's Next?

Creation of Public Realm Design Standards





Draft of the Public Realm Design Standards is under review by staff











What's Next?

Creation of Privately-owned Building Design Standards



Master **Developer** is responsible for creating Building **Design Standards**





Building **Precedents** as shared by **Baskervill**



Timeline What's Next **Community Engagement** Groundbreaking in June Stadium construction to start this fall Stadium completed for 2026 baseball season Stadium bonds will be issued in June 20 24 WINTER **SUMMER FALL SPRING SUMMER FALL SPRING WINTER SPRING SUMMER** Infrastructures bonds will be issued in July Sitework to start Private development of hotel, retail, and 1st in July residential development to start in early 2025 Phase One land purchase to occur on or before August 31st

QUESTIONS











