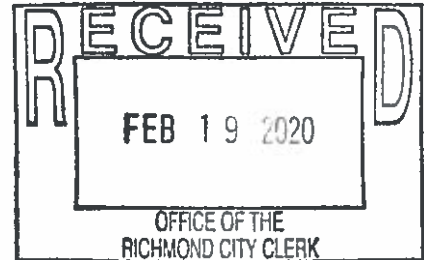




February 18, 2020

Candice D. Reid, City Clerk  
City of Richmond  
900 E. Broad St., Suite 200  
Richmond, VA 23219

**BID 1**



**Re: Richmond City Council  
Lumos Networks Inc., dba Segra -- Bid Response for Ordinance No. 2020-039**

Dear Ms. Reid:

During its February 10, 2020 Council Meeting, the City of Richmond introduced Ordinance No. 2020-039 to provide for the granting by the City of Richmond to the person, firm or corporation to be ascertained in the manner prescribed by law of certain easements upon, over, under, and across certain property located at 3301 Maplewood Avenue for the construction, installation, operation, maintenance, inspection, repair, replacement, and removal of telecommunications lines and associated appurtenances in accordance with a certain Right of Way Agreement. In response thereto, Lumos Networks Inc. dba Segra submits the following responsive information for consideration by the City of Richmond:

**Respondent:**

Lumos Networks Inc., dba Segra, a Virginia corporation

**Mission:**

Lumos Networks Inc., dba Segra is dedicated to providing advanced reliable high-speed telecommunication services to customers and entities located in the Commonwealth of Virginia.

**Qualifications:**

Following the successful merger of Lumos Networks and Spirit Communications, Segra is proud to offer one of the largest and most advanced fiber optic infrastructure networks in the eastern United States. Our state-of-the-art fiber network covers over 21,000 miles that connects more than 9,000 on-net locations and 44 data centers throughout the Mid-Atlantic and Southeast and is delivered with our industry-leading service quality and reliability.

Based upon these qualifications and its history of telecommunications service provision, Lumos Networks Inc. dba Segra is uniquely qualified to perform the duties of the Grantee under the proposed Right of Way Agreement, which is attached hereto, as specified in Ordinance No. 2020-039.

**Easement Terms:**

Lumos Networks Inc. dba Segra is prepared to commit to, and adhere by, the terms and conditions as more specifically defined in the Right of Way Agreement as specified in Ordinance No. 2020-039.

**Formal Request:**

Lumos Networks Inc. dba Segra respectfully requests that the Richmond City Council vote to approve the Lumos Networks Inc. dba Segra's Bid as it relates to Ordinance No. 2020-039.

**Conclusion:** Thank you in advance for your thoughtful consideration of Segra's response to Ordinance No. 2020-039. If you have any further questions relative to its response, please feel free to contact the undersigned at your convenience. In this regard, I may be reached by telephone at (304) 720-2159 or via e-mail at [steve.hamula@segra.com](mailto:steve.hamula@segra.com).

Sincerely yours,



STEVEN HAMULA  
Associate General Counsel  
Lumos Networks Inc. dba. Segra

SH/s  
Attachment

cc: Bonnie M. Ashley, Deputy City Attorney  
Lenora G. Reid, Acting Chief Administrative Officer

THIS RIGHT OF WAY AGREEMENT, is made and entered into this \_\_\_\_ day of \_\_\_\_, 2020, by and between City of Richmond, Virginia, a municipal corporation of the Commonwealth of Virginia, ("GRANTOR"), and LUMOS NETWORKS, Inc. dba Segra, a corporation duly organized and doing business under the laws of the Commonwealth of Virginia, with its principal office located in Waynesboro, Virginia ("GRANTEE").

Received of LUMOS NETWORKS INC. DBA SEGRA the sum of ONE DOLLAR (\$1.00) and other valuable consideration, of which the undersigned hereby grant and convey unto said Company, its subsidiaries, successors, assigns, lessees, contractors, employees and agents, a Right of Way and Easement of 15 feet in width as per attached plat # 430864-001-E1 to construct, install, operate, maintain, inspect, repair, replace and remove a communications system consisting of such cables, conduits, wires, terminals, equipment, poles and other structures and appurtenances as the Grantee may from time to time require, over, upon, under, across and over the land which the undersigned owns or in which the undersigned have any interest; said being located and described as follows: **3301 MAPLEWOOD AVE. RICHMOND, VA. PARCEL ID: W0001502001 CITY OF RICHMOND**, with the following rights: Unrestricted twenty four (24) hours a day, seven (7) days a week, access, ingress and egress over, under and across the lands of the undersigned to and from said systems for the purpose of exercising the rights herein granted.

GRANTEE shall repair damage to roads, fences, or other improvements and shall pay for other damage when such damage results from the installation, construction, inspection, operation, repair or maintenance of GRANTEE facilities, provided GRANTOR gives written notice thereof to GRANTEE within thirty (30) days after such damage occurs.

This Right of Way Agreement shall be coterminous with the term of the Deed of Ground Lease dated January 1, 2017 by and between the City of Richmond, Virginia and Kickers Stadium, Inc. Following the expiration of said Deed of Lease, this Right of Way Agreement shall become null and void.

WITNESS the following signature(s) and seal(s) this \_\_\_\_ day of \_\_\_\_, 2020.

____ (Print Name)	____ (Print Name)
____ (Signature)	____ (Signature)
____ (Title)	____ (Title)

COMMONWEALTH OF VIRGINIA  
To-wit:

City / County of \_\_\_\_\_  
I, \_\_\_\_\_, a Notary Public in and for the State aforesaid, do hereby certify that  
\_\_\_\_ whose name(s) signed to  
the foregoing writing, acknowledged the same before me in the City / County aforesaid this \_\_\_\_ day of  
\_\_\_\_, 20\_\_.

My Commission Number: \_\_\_\_\_

My Commission Expires: \_\_\_\_\_

\_\_\_\_\_  
NOTARY PUBLIC

This Instrument was prepared by: **LUMOS NETWORKS Inc. dba Segra**  
Outside Plant Engineering, 524 W Broad Street, Waynesboro, VA 22980 Tele: (540) 946-6951  
Return to: Lumos Networks, Inc., OSP Engineering, 524 W. Broad St, Waynesboro, VA 22980

LUMOS NETWORKS INC. DBA SEGRA  
EXHIBIT A-EASEMENT DRAWING  
EASEMENT PLAT: EXHIBIT A 430864-001-E1

CITY OF RICHMOND, VIRGINIA, A MUNICIPAL CORPORATION OF  
THE COMMONWEALTH OF VIRGINIA  
3301 MAPLEWOOD AVE. RICHMOND, VA 23219  
PARCEL ID: W0001502001

SCOPE OF WORK:

Segra to perform 385' directional bore and place (1) 1.5" HDPE conduit E/W (1) 24 count fiber optic cable; perform 1.5" core drill through a cinderblock wall and place 20' of (1) 1.5" EMT conduit to 2nd floor room on North side of building.

Easement Dimensions:  
385' L x 15' W

Building Edge



Placement of  
Segra conduit will  
determine actual  
centerline of  
easement.



Richmond Parcels



N

