

# Richmond Ambulance Authority



## FY 2023 SUBSIDY REQUEST



# History

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- By 1990:

- The City of Richmond faced a dire crisis in the delivery of emergency and non-emergency medical services.
- Ambulance companies operating in the City put profits ahead of people, delivering poor quality of care and unwilling to serve all neighborhoods in the City.

- 1991:

- In March, the VA General Assembly authorizes the creation of the Richmond Ambulance Authority to provide emergency and non-emergency medical services within the City.
- In September, The City of Richmond establishes the Richmond Ambulance Authority to deliver high-quality patient care throughout the City in an efficient, cost-effective, equitable manner.

- Today:

- 30 years in operation with a continued reputation as a nationally and internationally known premier, high performance EMS agency.
- One of only 32 systems in the country holding dual accreditation from both the national Commission on Accreditation of Ambulance Services (CAAS) and the International Academies of Emergency Dispatch (IAED).
  - Both are the “gold standard” for ambulance services, certifying distinction for quality patient care and ambulance operations.



# FY2023 Request

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- RAA is seeking a \$7,500,000 subsidy allocation from the City of Richmond in order to:
  - *Improve recruitment and retention of RAA's employees*
  - *Offset services we provide to residents who are not transported or are unable to pay for their transport*
  - *Offset the rising cost of medical supplies and equipment*
  - *Offset the decrease in annual revenue and address shortfalls between prior subsidy requests and actual city contributions*







# Staffing

- EMS continues to face a nationwide staffing shortage of EMTs and Paramedics
- A 2021 American Ambulance Association survey showed turnover among EMTs and Paramedics ranges from 20% - 30% annually
- RAA has not been immune to staffing issues and has experienced high turnover since 2018
- Between 2018 and 2021 RAA's turnover was 22% (315 separations) among EMTs and Paramedics
- RAA will have difficulty offering meaningful salary adjustments to its employees under the proposed subsidy
- This will negatively impact RAA's ability to attract and retain staff

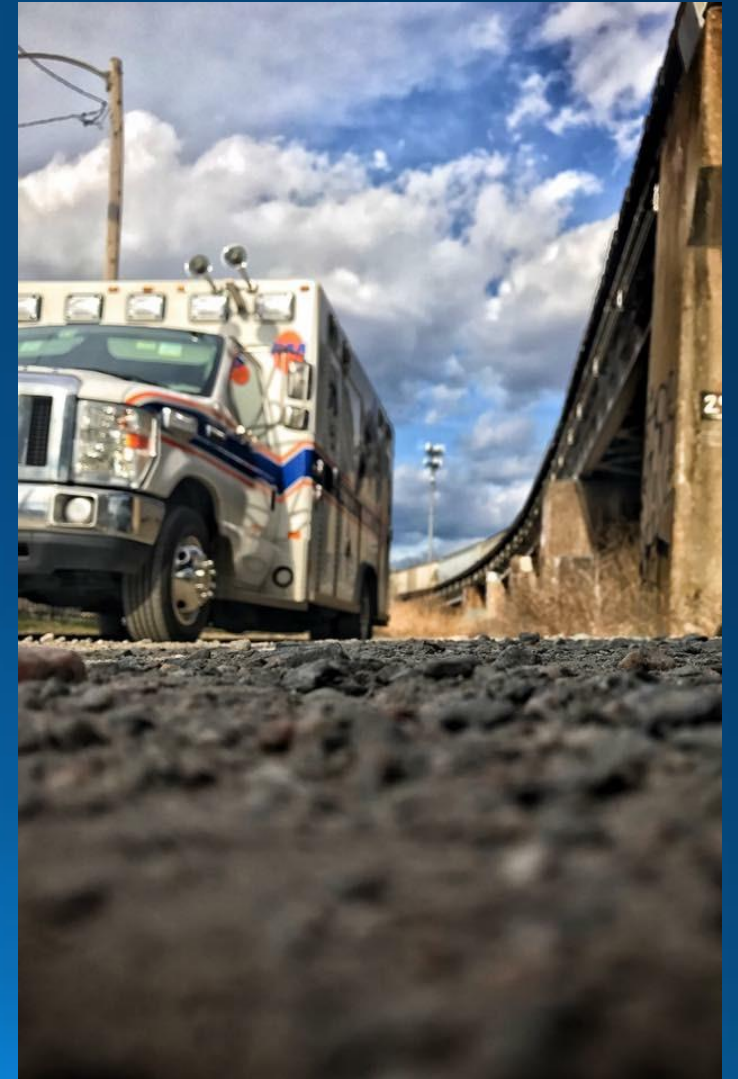




# Revenue

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- RAA has seen a steady decline in revenue since the beginning of the pandemic
  - FY 2020 - \$15,848,257 (actual) net services revenue
  - FY 2021 - \$14,233,994 (actual) net services revenue
  - FY 2022 - \$12,561,093 (projected) net services revenue







# PPE and Medical Supplies

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- The pandemic has increased the cost of doing business
- The price for Personal Protective Equipment (PPE) has doubled and in some cases tripled in cost
- RAA has also dealt with an increase for the cost of cleaning supplies and chemicals
- Without an increase in our subsidy, it will make it more difficult to purchase lifesaving medical equipment.





# Subsidy Requests

- The City had historically fulfilled RAA's subsidy request until FY 2019:

- FY 2019 Request - \$5.6 million  
FY 2019 Funded - \$5 million
- FY 2020 Request – \$5.6 million  
FY 2020 Funded - \$5 million
- FY 2021 Request - \$6.2 million  
FY 2021 Funded - \$5 million
- FY 2022 Request - \$6.9 million  
FY 2022 Funded - \$4 million
- FY 2023 Initial Request - \$5.9 million  
FY 2023 Adjusted Request - \$7.5 million  
FY 2023 Proposed - \$4 million





# Thank You

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# Questions?